Press Release



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To Whom It May Concern

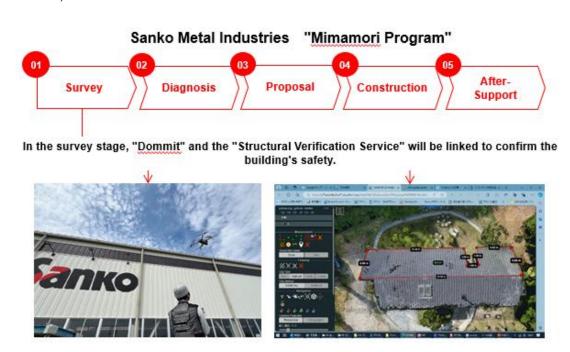
NIPPON STEEL TRADING CORPORATION

Sanko Metal Industrial and Nippon Steel Trading Corporation
Strengthen Initiatives to Address Renovation Challenges

~ Collaboration between Sanko Metal Industries' "Mimamori Program,"
Nippon Steel Trading's platform software "Dommit," and "Structural

Verification Service" ~

Sanko Metal Industrial Co., Ltd. (hereinafter referred to as "Sanko Metal Industrial") and Nippon Steel Trading Corporation (hereinafter referred to as "Nippon Steel Trading") are pleased to announce the strengthening of initiatives aimed at capturing and addressing renovation needs. This is achieved through the collaboration of Sanko Metal Industries' "Mimamori Program," a support program that continuously monitors roofs and exterior walls as long as they exist, and Nippon Steel Trading's comprehensive platform software "Dommit," which handles things from measurement to estimation of roofing and exterior materials, as well as the "Structural Verification Service*.



Sanko Metal Industrial provides the "Mimamori Program," which conducts surveys, diagnostics, and aftersales support for roofs and exterior walls, in response to the anticipated increase in demand for renovation and repair work due to aging of building. However, challenges were identified during the surveys, such as the dangers of working on rooftops and the lengthy time required for visual inspections.



Meanwhile, Nippon Steel Trading developed the platform "Dommit" in May 2023, designed for sheet metal contractors involved in renovation work on roofs and exterior walls. Given the difficulties in securing skilled roofing sheet metal workers and the aging workforce, "Dommit" aims to improve safety and efficiency through a new digital tool that utilizes image data captured by drones. It simplifies the process from selecting necessary materials to cost estimation and quoting, covering a wide range from residential to non-residential projects and targeting the capture of renovation work needs.

Based on the alignment of both parties' needs in renovation work, it was decided to utilize Nippon Steel Trading's "Dommit" within Sanko Metal Industries' "Mimamori Program." This collaboration will ensure safety and streamline field surveys and estimation tasks, aiming to increase the number of quotations and orders received. Furthermore, considering the Ministry of Land, Infrastructure, Transport and Tourism's notification (in japanese) in March 2023, which requires safety verification if structural strength is unclear, Nippon Steel Trading's "Structural Verification Service" will also be utilized within Sanko Metal Industries' "Mimamori Program."

Moving forward, Sanko Metal Industrial and Nippon Steel Trading will continue strengthening initiatives aimed at capturing renovation needs and addressing challenges.

■Sanko Metal Industrial "Mimamori Program"

https://www.sankometal.co.jp/mimamori/program/ (in Japanese)

■Nippon Steel Trading "Dommit"

https://www.dommit.net/ (in Japanese)

*Structural Verification Service

This service verifies the structural safety of existing buildings when considering renovations (such as roof cover methods and solar panel installations), particularly for older buildings. It ensures structural integrity.

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