

# Press Release



April 17, 2025

To Whom It May Concern

NIPPON STEEL TRADING CORPORATION

**Nippon Steel Trading Corporation Signs Agency Agreement with Viglacera for  
Industrial Park Sales in Vietnam**

**~ Expanding Industrial Park Business Nationwide from Northern and Central  
Regions ~**

Nippon Steel Trading Corporation (hereinafter referred to as "our company") is pleased to announce that it has signed an agency agreement with Viglacera Real Estate Company (hereinafter referred to as "Viglacera"), a leading industrial park developer in Vietnam, for the sales of industrial parks.

Since 2017, our company has been operating as the sales agent for the Phu My 3 Specialized Industrial Park in southern Vietnam. In response to the growing demand for industrial parks in the northern region from our customers, we have decided to partner with Viglacera, which operates 13 industrial parks in the northern region of Vietnam and 2 in the central region.

Viglacera has developed approximately 4,500 hectares of industrial parks in the northern and central regions of Vietnam, where 28 Japanese companies are already operating. Our mutual alignment with Viglacera, which aims to strengthen sales to Japanese companies, and our intention to expand our industrial park business across Vietnam have led to the signing of this agency agreement for industrial park sales.

Moving forward, leveraging our extensive experience in the industrial park business nurtured in Vietnam, Thailand, Mexico, and other regions, we plan to continue expanding our business across different areas in Vietnam. In collaboration with Viglacera, we also plan to actively engage in infrastructure development projects within industrial parks in the future.

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<Overview of Viglacera>

Company Name: Viglacera Real Estate Company

Location: Tien Son Industrial Zone, Hoan Son Commune, Tien Du District, Bac Ninh  
Province, Vietnam

Representative: Tran Ngoc Anh

Business Description: Development of industrial parks, residential areas, and resorts

Number of Industrial Parks Developed: 15 (13 in the northern region, 2 in the central  
region)



<Signing Ceremony held on March 17>



<Industrial Parks in Northern Vietnam>

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