# Summary of Consolidated Financial Results for the Second Quarter of the Fiscal Year Ending March 31, 2018 (Japanese GAAP) 

November 2, 2017
Stock Exchange: Tokyo
Listed company name: NIPPON STEEL \& SUMIKIN BUSSAN CORPORATION
Code No. : 9810
URL: http://www.nssb.nssmc.com/en/index.html
Representative name: Kenji Hiwatari, President and Representative Director
Tel:
+81-(0)3-5412-5003

Quarterly securities report to be submitted:
Start of cash dividend payments:
Supplementary materials:
IR conference:

November 14, 2017
December 4, 2017
Yes (Japanese only)
Yes (for institutional investors and analysts; Japanese only)

1. Consolidated Earnings through the Second Quarter of the Fiscal Year Ending March 31, 2018 (April 1, 2017 to September 30, 2017)
(1) Consolidated Operating Results (Cumulative)
(\%: change from the same period of the previous year)

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit attributable to <br> owners of parent |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen |  | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen |
| 2Q FYE March 31, 2018 | 991,168 | 14.9 | 14,794 | 8.8 | 17,153 | 26.0 | 11,312 | 28.7 |
| 2Q FYE March 31, 2017 | 862,644 | $(13.0)$ | 13,597 | 0.3 | 13,613 | $(11.7)$ | 8,786 | $(10.8)$ |

Note: Comprehensive income
2Q FYE March 31, 2018: $¥ 14,115$ million ( $-\%$ )
2Q FYE March 31, 2017: - $¥ 436$ million (-\%)

|  | Earnings per share | Diluted earnings per share |
| :--- | ---: | ---: |
|  | Yen | Yen |
| 2Q FYE March 31, 2018 | 365.97 | - |
| 2Q FYE March 31, 2017 | 284.23 | - |

* Effective October 1, 2016, the Company consolidated its common shares at the ratio of 10 shares to 1 share. Accordingly, earnings per share has been calculated as if the said share consolidation was conducted at the beginning of the previous fiscal year.


## (2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio |
| :--- | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ |
| As of September 30, 2017 | 742,127 | 216,880 | 27.0 |
| As of March 31,2017 | 673,078 | 206,187 | 28.2 |

Reference: Equity capital
As of September 30, 2017: $¥ 200,577$ million
As of March 31, 2017: $¥ 189,906$ million

## 2. Dividends

|  | Annual dividends per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | Fiscal year end | Total |
| FYE March 31, 2017 | $\begin{array}{r}\text { Yen } \\ - \\ \hline\end{array}$ | $\begin{gathered} \text { Yen } \\ 7.50 \end{gathered}$ | Yen - | $\begin{array}{r} \text { Yen } \\ 105.00 \end{array}$ | Yen |
| FYE March 31, 2018 | - | 90.00 |  |  |  |
| FYE March 31, 2018 (Est.) |  |  | - | 90.00 | 180.00 |

Note: Revisions of dividends projections since most recent announcement: None
Effective October 1, 2016, the Company consolidated its common shares at the ratio of 10 shares to 1 share. Accordingly, the field for total annual dividends per share for the fiscal year ended March 31, 2017 displays a hyphen (-). When the share consolidation is counted, the dividends per share for the second quarter-end of the fiscal year ended March 31, 2017 are $¥ 75.00$ and total annual dividends are $¥ 180.00$.
3. Projected Consolidated Results for Fiscal Year Ending March 31, 2018 (April 1, 2017 to March 31, 2018)

|  | Net sales |  | Operating profit |  | Ordinary profit |  | Profit attributable to owners of parent |  | Earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| Full fiscal year | 2,050,000 | 11.3 | 32,500 | 5.4 | 34,000 | 10.0 | 20,000 | 9.7 | 647.01 |

Note: Revisions of earnings projections since most recent announcement: Yes

## * Notes

(1) Material changes in consolidated subsidiaries during the cumulative consolidated period (changes in specific subsidiaries resulting in changes in scope of consolidation): None
(2) Use of special accounting methods for creating quarterly consolidated financial statements: None
(3) Changes of accounting policies, changes of accounting estimates and retrospective restatements
i. Changes in accounting policies resulting from changes in accounting standards, etc.: None
ii. Other accounting policy changes: None
iii. Changes in accounting estimates: None
iv. Restatements: None
(4) Number of shares outstanding (common shares)
i. Number of shares outstanding at the end of the period (including treasury shares)

As of September 30, $2017 \quad 30,957,800$ shares As of March 31, $2017 \quad 30,957,800$ shares
ii. Number of treasury shares at the end of the period

As of September 30, 2017 46,709 shares As of March 31, $2017 \quad 45,368$ shares
iii. Average number of shares during the period (cumulative quarter)

2Q FYE March 31, $2018 \quad 30,911,865$ shares
2Q FYE March 31, 2017 30,914,386 shares

* Effective October 1, 2016, the Company consolidated its common shares at the ratio of 10 shares to 1 share. Accordingly, the number of shares outstanding at the end of the period, number of treasury shares at the end of the period and average number of shares during the period have been calculated as if the said share consolidation was conducted at the beginning of the previous fiscal year.
* Quarterly financial results reports are not required to be subjected to quarterly reviews.
* Explanation for the proper use of earnings projections, and other special matters
(Caution on description of future events, etc.)
The preceding projections are based on information available at the time of the publication of these materials, and are not intended as pledges on the part of the Company that the said projections will be achieved. Actual results may differ materially from projections due to various factors that may occur in the future. For the assumptions on which these earnings projections were based, see " 1 . Qualitative Information on Quarterly Settlement of Accounts, (3) Explanation of Consolidated Earnings Projections and Other Forecasts" on page 3 of the attachment.
(How to acquire supplementary materials)
Supplementary materials were published on TDnet as of November 2, 2017, and they were published on the Company's website on the same date.
(How to acquire materials for briefing session)
The Company has scheduled a briefing session for institutional investors and analysts on November 20, 2017. Soon after the session is over, the presentation materials distributed during the event will be posted on the Company's website (Japanese only).


## Index of attached documents

1. Qualitative Information on Quarterly Settlement of Accounts .....  2
(1) Explanation of Operating Results. .....  2
(2) Explanation of Financial Position .....  3
(3) Explanation of Consolidated Earnings Projections and Other Forecasts .....  3
2. Quarterly Consolidated Financial Statements and Significant Notes Thereto .....  4
(1) Quarterly Consolidated Balance Sheets .....  4
(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income .....  5
(Quarterly Consolidated Statements of Income) .....  5
(Quarterly Consolidated Statements of Comprehensive Income) .....  6
(3) Quarterly Consolidated Cash Flow Statements ..... 7
(4) Notes on Quarterly Consolidated Financial Statements .....  9
(Notes on Going Concern Assumption) .....  9
(Notes in Case of Significant Changes to Shareholders' Equity) ..... 9
(Additional Information) .....  9
(Segment Information, etc.) ..... 11

## 1. Qualitative Information on Quarterly Settlement of Accounts

## (1) Explanation of Operating Results

The world economy during the cumulative second quarter under review generally performed well, with employment conditions in the United States improving and the economy of China benefiting from the government's economic stimulus packages.

Amid the global recovery, the Japanese economy remained on a modest recovery trend, with improved corporate earnings driven by higher exports and greater capital investments in facilities and equipment.

In this business environment, the Company’s consolidated earnings were as follows: Net sales were $¥ 991.1$ billion, up $¥ 128.5$ billion ( $14.9 \%$ ). Operating profit was $¥ 14.7$ billion, up $¥ 1.1$ billion ( $8.8 \%$ ). Ordinary profit was $¥ 17.1$ billion, up $¥ 3.5$ billion ( $26.0 \%$ ), owing to an improvement in share of profit of entities accounted for using equity method. Quarterly profit attributable to owners of parent was $¥ 11.3$ billion, up $¥ 2.5$ billion (28.7\%).

Earnings for reportable segments are as below.
(Steel)
In the Steel business, demand for steel was generally firm both inside Japan and overseas. Regarding the Company's sales volume, while domestic sales increased, there was a reactionary decline in export sales from the high level in the corresponding period of the previous fiscal year. The Company's domestic and export sales prices were significantly higher than the corresponding period of the previous fiscal year, reflecting the recovery trend in steel market prices that began in the second half of the previous fiscal year. As a result, net sales in the Steel segment reached $¥ 803.4$ billion, up $¥ 133.1$ billion ( $19.9 \%$ ), and ordinary profit was $¥ 12.6$ billion, up $¥ 4.5$ billion ( $56.7 \%$ ) supported by higher selling prices and an expansion of profits among group companies.

## (Industrial Supply and Infrastructure)

In the Industrial Supply and Infrastructure business, net sales reached $¥ 44.4$ billion, up $¥ 2.7$ billion (6.5\%), due to a rise in the non-ferrous metals market. Ordinary profit reached $¥ 2.2$ billion, up $¥ 900$ million ( $78.8 \%$ ), due to the recording of gain on bargain purchase resulting from business combination regarding equity method affiliates.
(Textiles)
In the Textiles business, the sales environment remained harsh and net sales were $¥ 72.7$ billion, down $¥ 4.0$ billion ( $5.3 \%$ ). Ordinary profit was $¥ 900$ million, down $¥ 1.4$ billion ( $60.1 \%$ ), due to a decline in the cost reduction effect generated by the strong yen during the corresponding period of the previous fiscal year and a deterioration in earnings among group companies.
(Foodstuffs)
In the Foodstuffs business, although imported meat prices in Japan remained stable on the whole, net sales were $¥ 69.6$ billion, down $¥ 3.2$ billion ( $4.5 \%$ ) due to a decline in sales of beef and other factors. Ordinary profit was $¥ 1.2$ billion, down $¥ 500$ million ( $30.7 \%$ ), reflecting the fact that profit margins deteriorated following fluctuations in imported broiler chicken market and other factors.

## (2) Explanation of Financial Position

## A. Assets, Liabilities and Net Assets

Total assets at the end of the second quarter under review were $¥ 742.1$ billion, up $¥ 69.0$ billion from the end of the previous period, due to an increase in notes and accounts receivable - trade and inventories.

Total liabilities were $¥ 525.2$ billion, up $¥ 58.3$ billion, due to an increase in accounts payable and loans payable.

Total net assets were $¥ 216.8$ billion, up $¥ 10.6$ billion, due to the recording of profit attributable to owners of parent for the cumulative second quarter under review, which offset the payment of dividends.

## B. Cash Flows

Cash and cash equivalents at the end of the second quarter under review decreased $¥ 1.8$ billion from the end of the previous fiscal year to $¥ 20.0$ billion.
Net cash used in operating activities during the cumulative second quarter was $¥ 31.1$ billion (compared to $¥ 8.9$ billion provided a year before). This result was due to an increase in notes and accounts receivable - trade and inventories, which offset revenue generated by profit attributable to owners of parent and an increase in notes and accounts payable - trade. Net cash used in investing activities was $¥ 2.6$ billion (compared to $¥ 1.7$ billion used a year before) due to factors such as purchase of property, plant and equipment by consolidated subsidiaries. Net cash provided by financing activities was $¥ 32.0$ billion (compared to $¥ 5.5$ billion used a year before) due to an increase in loans payable following an increase in working capital, etc.

## (3) Explanation of Consolidated Earnings Projections and Other Forecasts

Regarding the consolidated earnings projections for the fiscal year ending March 31, 2018, in view of the cumulative second quarter results, the forecast for net sales, ordinary profit, and profit attributable to owners of parent have each been upwardly revised to $¥ 2,050.0$ billion, $¥ 34.0$ billion, and $¥ 20.0$ billion.

## 2. Quarterly Consolidated Financial Statements and Significant Notes Thereto

(1) Quarterly Consolidated Balance Sheets

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | Previous Fiscal Year (As of March 31, 2017) | Second Quarter Under Review <br> (As of September 30, 2017) |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 22,690 | 20,433 |
| Notes and accounts receivable - trade | 403,720 | 449,761 |
| Inventories | 91,675 | 108,995 |
| Other | 20,375 | 23,033 |
| Allowance for doubtful accounts | $(1,011)$ | $(1,399)$ |
| Total current assets | 537,450 | 600,825 |
| Non-current assets |  |  |
| Property, plant and equipment | 57,783 | 57,816 |
| Intangible assets |  |  |
| Goodwill | 91 | 68 |
| Other | 771 | 710 |
| Total intangible assets | 862 | 778 |
| Investments and other assets |  |  |
| Other | 80,224 | 85,860 |
| Allowance for doubtful accounts | $(3,241)$ | $(3,153)$ |
| Total investments and other assets | 76,982 | 82,706 |
| Total non-current assets | 135,628 | 141,302 |
| Total assets | 673,078 | 742,127 |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable - trade | 224,266 | 241,966 |
| Short-term loans payable | 127,883 | 164,306 |
| Income taxes payable | 3,324 | 4,725 |
| Provision | 3,791 | 3,923 |
| Other | 26,328 | 28,206 |
| Total current liabilities | 385,594 | 443,127 |
| Non-current liabilities |  |  |
| Long-term loans payable | 68,216 | 67,892 |
| Provision | 554 | 461 |
| Net defined benefit liability | 1,891 | 1,906 |
| Other | 10,634 | 11,859 |
| Total non-current liabilities | 81,296 | 82,120 |
| Total liabilities | 466,891 | 525,247 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 12,335 | 12,335 |
| Capital surplus | 50,721 | 50,755 |
| Retained earnings | 115,308 | 123,375 |
| Treasury shares | (127) | (134) |
| Total shareholders' equity | 178,237 | 186,331 |
| Accumulated other comprehensive income |  |  |
| Valuation difference on available-for-sale securities | 8,266 | 11,000 |
| Deferred gains or losses on hedges | (355) | (258) |
| Foreign currency translation adjustment | 3,696 | 3,401 |
| Remeasurements of defined benefit plans | 61 | 101 |
| Total accumulated other comprehensive income | 11,668 | 14,246 |
| Non-controlling interests | 16,280 | 16,302 |
| Total net assets | 206,187 | 216,880 |
| Total liabilities and net assets | 673,078 | 742,127 |

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income

## (Quarterly Consolidated Statements of Income)

## (Cumulative Second Quarter)

(Millions of yen)

|  | Cumulative Second Quarter of Previous Fiscal Year (April 1, 2016 to September 30, 2016) | Cumulative Second Quarter <br> Under Review <br> (April 1, 2017 <br> to September 30, 2017) |
| :---: | :---: | :---: |
| Net sales | 862,644 | 991,168 |
| Cost of sales | 801,744 | 927,484 |
| Gross profit | 60,899 | 63,684 |
| Selling, general and administrative expenses | 47,302 | 48,890 |
| Operating profit | 13,597 | 14,794 |
| Non-operating income |  |  |
| Interest income | 180 | 199 |
| Dividend income | 476 | 880 |
| Share of profit of entities accounted for using equity method | 697 | 2,061 |
| Purchase discounts | 233 | 273 |
| Other | 571 | 801 |
| Total non-operating income | 2,159 | 4,216 |
| Non-operating expenses |  |  |
| Interest expenses | 1,298 | 1,529 |
| Foreign exchange losses | 570 | - |
| Other | 274 | 326 |
| Total non-operating expenses | 2,144 | 1,856 |
| Ordinary profit | 13,613 | 17,153 |
| Extraordinary income |  |  |
| Gain on sales of non-current assets | 107 | - |
| Gain on sales of investment securities | 79 | 109 |
| Total extraordinary income | 187 | 109 |
| Extraordinary losses |  |  |
| Impairment loss | 59 | 0 |
| Loss on sales of investment securities | 58 | - |
| Loss on valuation of investment securities | 91 | 403 |
| Loss on valuation of investments in capital | 38 | - |
| Loss on change in equity | 13 | - |
| Loss on liquidation of subsidiaries and associates | 215 | - |
| Total extraordinary losses | 476 | 403 |
| Profit before income taxes | 13,323 | 16,859 |
| Income taxes | 4,120 | 4,999 |
| Profit | 9,203 | 11,859 |
| Profit attributable to non-controlling interests | 417 | 546 |
| Profit attributable to owners of parent | 8,786 | 11,312 |

## (Quarterly Consolidated Statements of Comprehensive Income)

(Cumulative Second Quarter)
(Millions of yen)
\(\left.$$
\begin{array}{lcc}\hline & \begin{array}{c}\text { Cumulative Second Quarter } \\
\text { of Previous Fiscal Year } \\
\text { (April 1, 2016 }\end{array} & \begin{array}{c}\text { Cumulative Second Quarter } \\
\text { Under Review } \\
\text { (April 1, 2017 }\end{array}
$$ <br>

to September 30, 2016)\end{array}\right]\)| to September 30, 2017) |
| :---: |

## (3) Quarterly Consolidated Cash Flow Statements

(Millions of yen)
$\left.\begin{array}{lcc}\hline & \begin{array}{c}\text { Cumulative Second Quarter } \\ \text { of Previous Fiscal Year } \\ \text { (April 1, 2016 }\end{array} & \begin{array}{c}\text { Cumulative Second Quarter } \\ \text { Under Review } \\ \text { (April 1, 2017 }\end{array} \\ \text { to September 30, 2016) }\end{array}\right)$

Cumulative Second Quarter Cumulative Second Quarter
of Previous Fiscal Year Under Review
(April 1, 2016
to September 30, 2016)
(April 1, 2017
to September 30, 2017)

Cash flows from financing activities
Net increase (decrease) in short-term loans payable
Proceeds from long-term loans payable
Repayments of long-term loans payable
350

Cash dividends paid
$(1,163)$

Dividends paid to non-controlling interests
$(2,318)$

Proceeds from share issuance to non-controlling
7

## shareholders

subsidiaries that do not result in change in scope of

| $(92)$ | $(10)$ |
| ---: | ---: |
| $(442)$ | $(473)$ |
| $(5,551)$ | 32,004 |
| $(1,893)$ | $(252)$ |
| $(246)$ | 21,889 |
| 18,904 |  |

consolidated subsidiary
Increase (decrease) in cash and cash equivalents resulting from merger of subsidiaries
Cash and cash equivalents at end of period
Other, net
Net cash provided by (used in) financing activities
Effect of exchange rate change on cash and cash equivalents
Net increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period
Increase in cash and cash equivalents from newly 115

| - | 189 |
| ---: | ---: |
| 18,774 | 20,048 |

## (4) Notes on Quarterly Consolidated Financial Statements

(Notes on Going Concern Assumption)
Not applicable.
(Notes in Case of Significant Changes to Shareholders' Equity)
Not applicable.

## (Additional Information)

At the board of directors meeting held on September 29, 2017, the Company resolved to acquire part of the steel products business of Mitsui \& Co., Ltd. ("Mitsui \& Co." or "Contemplated Allottee") and its related companies (together with Mitsui \& Co., the "Mitsui \& Co. Group") (the "Business Acquisition") and to issue new shares through a third-party allotment to Mitsui \& Co. (the "Third-Party Allotment) in order to strengthen the capital relationship between the companies, and enter into an agreement regarding the Business Acquisition and the Third-Party Allotment on the same day.

## 1. Business Acquisition

(1) Overview of the Business Acquisition

| Name | Mitsui \& Co., Ltd. |
| :--- | :--- |
| Location of Corporate Headquarters | $1-3$, Marunouchi 1-chome, Chiyoda-ku, Tokyo |
| Name of Representative | Tatsuo Yasunaga, President and Chief Executive Officer |
| Amount of Capital | $¥ 341,481$ million |
| Details of the Business | 1. Iron \& Steel Products, Mineral \& Metal Resources |
|  | 2. Machinery \& Infrastructure |
|  | 3. Chemicals |
|  | 4. Energy |
|  | 5. Lifestyle |
|  | 6. Innovation \& Corporate Development |

(2) Purpose for the Business Acquisition

The business environment in the steel industry in and outside Japan is changing at an accelerated pace, and more severe competition is anticipated in the future. Under these circumstances, the Company's policy, of promoting the growth and development of the steel business as the core trading company of the NIPPON STEEL \& SUMITOMO METAL CORPORATION Group, accorded with the intentions of Mitsui \& Co., which has considered strengthening its profit base through a business reorganization for further growth. Therefore, the Company and Mitsui \& Co. agreed that the Company will acquire part of the steel products business of the Mitsui \& Co. Group, and that Mitsui \& Co. will additionally purchase the Company's shares to raise its voting right ratio held by it against the Company, in order to strengthen the capital relationship between the companies and to deepen their cooperative relationship.
The Company intends to take the opportunity of these transactions to deepen its cooperative relationship with Mitsui \& Co. and, as more specific goals, intends to realize each of the following goals through these transactions.

A Further Improvement in Customer Satisfaction
The companies will use the knowledge of the steel business, their comprehensive power and the value chains that they have respectively fostered over the years, thereby aiming to provide better services to their customers.

B Improvement and Enhancement of Competitiveness in the Steel Business
By combining the companies' sales forces and customer bases, their capabilities in terms of the products and services and the business networks in which they have particular strength, and their manufacturing facilities,
they shall aim to expand their steel businesses and increase their competitive power by utilizing their combined strength and the synergy they gain to its fullest.

C Acceleration of Global Strategies In overseas markets, where the demand for steel materials is increasing, in order to meet the demand from not only Japanese companies but also local companies, the Company and Mitsui \& Co. will use their respective operational capabilities and business competitiveness of their groups to the maximum extent, thereby aiming to be the most suitable partners for one another, capable of planning and proposing total solutions that meet the global needs of customers all over the world.
(3) Schedule for the Business Acquisition

| Date of resolution at board of directors' meeting | September 29, 2017 |
| :--- | :--- |
| Date of conclusion of the agreement | September 29, 2017 |
| Effective date of the Business Acquisition | April 1, 2018 (target) |

The Business Acquisition and the Third-Party Allotment are subject to the completion of necessary procedures and responses under the relevant competition laws of various countries. Accordingly, if such necessary procedures and responses fail to be completed by April 1, 2018, the effective date of the Business Acquisition will be amended.

## 2. Capital Increase by Third-Party Allotment

(1) Overview of Offering

| $(1)$ | Payment date | From April 2, 2018 (Monday) to September 28, 2018 (Friday) (Note) |
| :--- | :--- | :--- |
| $(2)$ | Number of shares to be newly issued | $1,350,000$ shares of common stock |
| $(3)$ | Issue price | $¥ 6,006$ per share |
| $(4)$ | Amount to be procured | $¥ 8,108,100,000$ |
| $(5)$ | Method of offering or allotment (Contemplated <br> Allottee) | All of the newly issued shares will be allotted to Mitsui \& Co. by <br> third-party allotment. |
| $(6)$ | Other | Each item above is conditioned on the securities registration statement <br> under the Financial Instruments and Exchange Act coming into effect <br> and Mitsui \& Co. completing necessary procedures and responses under <br> the competition laws of various countries. |

(Note) Regarding the Third-Party Allotment, the Company adopted a resolution to set the payment period under the Companies Act as April 2, 2018 (Monday) to September 28, 2018 (Friday) and state that period as the payment date. The reason for setting this period as the payment period is as follows: implementation of the Third-Party Allotment is conditioned upon completion of necessary procedures and responses under the Anti-Monopoly Act and competition laws in foreign countries, and payments for the Third-Party Allotment shall be made after the completion of such procedures and responses; however, as of the date of submission of the securities registration statement for the Third-Party Allotment, the timing for completion of such procedures and responses cannot be fixed.
(2) Purpose and Rationale for Offering

As stated in "(2) Purpose for the Business Acquisition" of "I. Business Acquisition" above, the Business Acquisition is for the purpose of strengthening the capital relationship and deepening the cooperative relationship between the companies.

A certain percentage of the Company's shares will be diluted due to the Third-Party Allotment; however, the Company believes that enhancing its profitability through the Business Acquisition and strengthening its financial condition through the Third-Party Allotment will contribute to the enhancement of its corporate value and ultimately the benefit of its existing shareholders.
(3) Overview of the Contemplated Allottee

Please refer to "(1) Overview of the Business Acquisition" of "I. Business Acquisition" above.

## (Segment Information, etc.)

## [Segment Information]

I. Cumulative Second Quarter of Previous Fiscal Year (April 1, 2016, to September 30, 2016)

1 Information on sales and profit/loss in each reporting segment

(Notes) 1. "Others" represents items not included under "reportable segments," and it includes real estate business.
2. The adjustment of $¥ 2$ million in "segment profit" represents the elimination of inter-segment trade.
3. The total profit of the "reportable segments" and "others" aligns with the ordinary profit in the quarterly consolidated statement of income excepting the adjustment of $¥ 2$ million.
2 Information on impairment loss on non-current assets, goodwill, etc., for each reporting segment
Not applicable.
II. Cumulative Second Quarter Under Review (April 1, 2017, to September 30, 2017)

1 Information on sales and profit/loss in each reporting segment

(Notes) 1. "Others" represents items not included under "reportable segments," and it includes real estate business.
2. The adjustment of $¥ 0$ million in "segment profit" represents the elimination of inter-segment trade.
3. The total profit of the "reportable segments" and "others" aligns with the ordinary profit in the quarterly consolidated statement of income excepting the adjustment of $¥ 0$ million.

2 Information on impairment loss on non-current assets, goodwill, etc., for each reporting segment
Not applicable.

