Financial Data 2017



NSSB NIPPON STEEL & SUMIKIN BUSSAN CORPORATION

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Consolidated Balance Sheet March 31, 2017

-	Millior	is of Yen	Thousands of U.S. Dollars (Note 1		
ASSETS	2017	2016	2017		
CURRENT ASSETS:					
Cash and cash equivalents (Note 12)	¥ 21,889	¥ 18,904	\$ 195,106		
Receivables (Note 12):					
Trade notes (Note 14)	35,319	57,223	314,814		
Trade accounts (Notes 13 and 14)	356,194	326,696	3,174,917		
Associated companies	14,844	12,713	132,311		
Other	15	76	133		
Allowance for doubtful receivables	(1,011)	(1,380)	(9,011		
Inventories (Notes 4 and 13)	91,675	96,614	817,140		
Advances to suppliers	6,083	3,979	54,220		
Deferred tax assets (Note 11)	3,565	5,210	31,776		
Prepaid expenses and other current assets	8,874	5,840	79,097		
Total current assets	537,450	525,878	4,790,533		
Buildings and structures	40,198 34,494 10,043 3,380 904 111,739 (53,956)	41,359 35,251 9,550 3,125 721 112,974 (52,349)	358,302 307,460 89,517 30,127 8,057 995,980 (480,934		
Net property, plant and equipment	57,783	60,625	515,045		
INVESTMENTS AND OTHER ASSETS:					
Investment securities (Notes 3, 8 and 12)	38,763	34,209	345,512		
Investments in and advances to associated companies (Note 12)	29,632	29,700	264,123		
Long-term loans	71	112	632		
Goodwill (Note 7)	91	136	811		
Deferred tax assets (Note 11)	631	645	5,624		
Other assets	11,896	13,499	106,034		
Allowance for doubtful receivables	(3,241)	(4,143)	(28,888		
Total investments and other assets	77,845	74,160	693,867		
TOTAL	¥ 673,078	¥ 660,664	\$ 5,999,447		

NIPPON STEEL & SUMIKIN BUSSAN CORPORATION and its Consolidated Subsidiaries Consolidated Balance Sheet

-	М	illions of Yen	1	Thousands of U.S. Dollars (Note		
LIABILITIES AND EQUITY	2017		2016	2017		
CURRENT LIABILITIES:						
Short-term borrowings (Notes 8, 12 and 13)	¥ 124,37	0 ¥	127,991	\$ 1,108,565		
Current portion of long-term debt (Notes 8, 12 and 13)	4,25	2	7,552	37,899		
Payables (Note 12):						
Trade notes (Notes 13 and 14)	38,13	0	44,182	339,869		
Trade accounts (Notes 13 and 14)	182,57	6	169,782	1,627,382		
Associated companies	3,64	7	3,354	32,507		
Other	1,64	6	1,379	14,671		
Advances from customers	9,43	4	7,192	84,089		
Income taxes payable (Note 11)	3,32	4	4,650	29,628		
Accrued expenses	9,53	1	8,675	84,954		
Asset retirement obligations		9	25	80		
Deferred tax liabilities (Note 11)	7	9	70	704		
Other	8,59	1	12,850	76,575		
Total current liabilities	385,59	4	387,707	3,436,972		
LONG-TERM LIABILITIES:						
Long-term debt (Notes 8, 12 and 13)	68,87	1	71,626	613,878		
Liability for retirement benefits (Note 9)	2,44		2,373	21,802		
Asset retirement obligations	22		230	2,041		
Deferred tax liabilities (Note 11)	5,91	1	4,047	52,687		
Other	3,83		4,414	34,209		
Total long-term liabilities	81,29		82,692	724,627		
COMMITMENTS AND CONTINGENT LIABILITIES (Note 15)	-,-	-	- ,	,-		
EQUITY (Notes 10 and 16):						
Common stock	12,33	5	12,335	109,947		
Capital surplus	50,72		50,649	452,099		
Retained earnings	115,30		101,678	1,027,792		
Treasury stock	(12		(117)	(1,132		
Accumulated other comprehensive income (loss):	(-,	()	(1,10		
Unrealized gain on available-for-sale securities	8,26	6	4,817	73,678		
Deferred loss on derivatives under hedge accounting	(35		(1,272)	(3,164		
Foreign currency translation adjustments	3,69		5,659	32,944		
Defined retirement benefit plans	6,05		(237)	543		
Total	189,90		173,512	1,692,717		
Noncontrolling interests	16,28		16,751	145,110		
	206,18					
Total equity	¥ 673,07		190,264 660,664	1,837,837		
FOTAL	¥ 0/3,0/	υ ¥	000,004	\$ 5,999,44		

See notes to consolidated financial statements.

Consolidated Statement of Income March 31, 2017

		Millions	of Yen		Tł U.S. I	housands of Dollars (Note 1)
		2017		2016		2017
NET SALES (Note 14)	¥	1,841,353	¥	1,930,845	\$1	6,412,808
COST OF SALES (Notes 14)		1,713,223		1,798,981	1	5,270,728
Gross profit		128,130		131,864		1,142,080
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES (Notes 7 and 9)		97,297		103,978		867,251
Operating income		30,832		27,885		274,819
OTHER INCOME (EXPENSES):						
Interest and dividend income		1,272		1,395		11,337
Interest expense		(2,702)		(2,584)		(24,084)
Purchase discount		479		666		4,269
Gain on sales of investment securities-net (Note 3)		102		390		909
Loss on devaluation of investment securities (Note 3)		(159)		(211)		(1,417)
Impairment losses of fixed assets (Note 5)		(1,901)		(289)		(16,944)
Equity in earnings of associated companies		1,220		2,305		10,874
Gain on change in equity		-		93		-
Gain on negative goodwill		41		-		365
Loss on change in equity		(79)		(111)		(704)
Loss on liquidation of subsidiaries and affiliates (Note 6)		(238)		(1,852)		(2,121)
Other-net		23		(642)		205
Other income - net		(1,942)		(842)		(17,309)
INCOME BEFORE INCOME TAXES		28,890		27,043		257,509
INCOME TAXES (Note 11):						
Current		8,191		9,739		73,010
Deferred		1,413		(1,053)		12,594
Total income taxes		9,605		8,686		85,613
NET INCOME		19,284		18,356		171,886
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS		1,046		1,027		9,323
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	¥	18,238	¥	17,329	\$	162,563
PER SHARE OF COMMON STOCK (Note 2.r):		Ye	n		U.S. I	Dollars (Note 1)
Basic net income	¥	589.96	¥	560.55	\$	5.25
Cash dividends applicable to the year		150.0		135.0		1.3

Consolidated Statement of Comprehensive Income March 31, 2017

	Millions	s of Yen			nousands of Dollars (Note 1)
	2017		2016		2017
¥	19,284	¥	18,356	\$	171,886
	3,423		(982)		30,510
	915		(721)		8,155
	(1,608)		(1,824)		(14,332)
	299		(1,023)		2,665
	(751)		(1,937)		(6,694)
¥	2,277	¥	(6,490)	\$	20,295
¥	21,562	¥	11,866	\$	192,191
	20,930		11,009		186,558
	632		856		5,633
		2017 ¥ 19,284 3,423 915 (1,608) 299 (751) ¥ 2,277 ¥ 21,562 20,930	¥ 19,284 ¥ 3,423 915 (1,608) 299 (751) ¥ 2,277 ¥ ¥ 21,562 ¥ 20,930	2017 2016 ¥ 19,284 ¥ 18,356 3,423 (982) 915 (721) (1,608) (1,824) 299 (1,023) (751) (1,937) ¥ 21,562 ¥ 11,866 20,930 11,009	Millions of Yen U.S.1 2017 2016 ¥ 19,284 ¥ 18,356 \$ 3,423 (982) 915 (721) (1,608) (1,824) 299 (1,023) (751) (1,937) \$ ¥ 2,277 ¥ (6,490) \$ \$ ¥ 21,562 ¥ 11,866 \$ \$ 20,930 11,009 \$ \$ \$ \$

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Consolidated Statement of Changes in Equity

	Thousands			М	illions of Yen		
	Number of Shares of Common Stock Outstanding		Common Stock		Capital Surplus		Retained Earnings
BALANCE, APRIL 1, 2015	309,169	¥	12,335	¥	50,645	¥	88,668
Net income attributable to owner of the parent							17,329
Cash dividends							(4,174)
Effect of change in ownership ratio of an associated company					4		(1)
Effect of change in scope of consolidated subsidiaries							(144)
Purchase of treasury stock	(23)						
Disposal of treasury stock	0				0		
Net change in the year							
BALANCE, MARCH 31, 2016 (APRIL 1, 2016, as previously reported)	309,146		12,335		50,649		101,678
Net income attributable to owner of the parent							18,238
Cash dividends							(4,637
Effect of change in ownership ratio of an associated company					70		
Effect of change in scope of consolidated subsidiaries							30
Effect of change in scope of equity method							(0)
Purchase of treasury stock	(11)						
Disposal of treasury stock	1				0		
Consolidation of shares (Note 2.r)	(278,224)						
Net change in the year							
BALANCE, MARCH 31, 2017	30,912	¥	12,335	¥	50,721	¥	115,308

	 Tr	nousands	of U.S. Dollars (Not	e 1)	
	Common Stock		Capital Surplus		Retained Earnings
BALANCE, APRIL 1, 2016	\$ 109,947	\$	451,457	\$	906,301
Net income attributable to owner of the parent					162,563
Cash dividends					(41,331)
Effect of change in ownership ratio of an associated company			623		
Effect of change in scope of consolidated subsidiaries					267
Effect of change in scope of equity method					(0)
Purchase of treasury stock					
Disposal of treasury stock			0		
Net change in the year					
BALANCE, MARCH 31, 2017	\$ 109,947	\$	452,099	\$	1,027,792
See notes to consolidated financial statements.					

								income (loss)	orehensive	ited other com	Accumula				
otal Equity	То	Noncontrolling Interests				Retirement efit Plans		Foreign Currency Translation Adjustments		ed (Loss) on tives under	Deferred (Loss) on Derivatives under Hedge Accounting		Unrea on A for-Sale	easury Stock	Tre S
183,693	¥	16,918	¥	166,775	¥	786	¥	9,157	¥	(554)	¥	5,845	¥	(108)	¥
17,329				17,329											
(4,174				(4,174)											
3				3											
(144				(144)											
(9				(9)										(9)	
(0										0	
(6,434		(167)		(6,267)		(1,023)		(3,497)		(717)		(1,027)			
190,264		16,751		173,512		(237)		5,659		(1,272)		4,817		(117)	
18,238				18,238											
(4,637				(4,637)											
70				70											
30				30											
(0				(0)											
(10				(10)										(10)	
(0										0	
2,23		(471)		2,702		299		(1,962)		916		3,449			
206,18	¥	16,280	¥	189,906	¥	61	¥	3,696	¥	(355)	¥	8,266	¥	(127)	¥

							Thousands of U.S	6. Dollars (N	lote 1)						
-	Freasury Stock	on	alized Gain Available- Ile Securities	Accumulated other con Deferred (Loss) on Derivatives under Hedge Accounting		prehensive income (loss) Foreign Currency Translation Adjustments			Defined Retirement Benefit Plans		Total		Noncontrolling Interests		Total Equity
\$	(1,042)	\$	42,936	\$	(11,337)	\$	50,441	\$	(2,112)	\$	1,546,590	\$	149,309	\$	1,695,908
											162,563				162,513
											(41,331)				(41,331)
											623				623
											267				267
											(0)				(0)
	(89)										(89)				(89)
	0										0				0
			30,742		8,164		(17,488)		2,665		24,084		(4,198)		19,885
\$	(1,132)	\$	73,678	\$	(3,164)	\$	32,944	\$	543	\$	1,692,717	\$	145,110	\$	1,837,837

Consolidated Statement of Cash Flows

		Millions	s of Yen		Thousands U.S. Dollars (N	
	2	2017		2016		2017
OPERATING ACTIVITIES:					•	
Income before income taxes	. ¥	28,890	¥	27,043	\$	257,509
Adjustments for:						<i>/~~</i> ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~ ~~
Income taxes-paid		(9,596)		(10,974)		(85,533
Depreciation and amortization		5,605		5,855		49,959
Equity in earnings of associated companies		(1,220)		(2,305)		(10,874
Gain on negative goodwill		(41)		-		(365
Provision for doubtful receivables		(1,236)		(632)		(11,01)
Impairment losses on fixed assets		1,901		289		16,94
Gain on sales of securities-net		(102)		(390)		(909
Loss on devaluation of investment securities		159		211		1,41
Gain on sales of property, plant and equipment-net		(107)				(953
	•	(107)				(55)
Changes in assets and liabilities, net of effects from newly consolidated subsidiaries		(10,100)		4 750		(100.10)
(Increase) decrease in receivables		(12,130)		1,750		(108,120
Decrease in inventories		3,997		8,810		35,627
Increase (decrease) in payables		7,835		(31,847)		69,83
Increase in liability for retirement benefits		16		163		142
Other-net		(1,686)		2,172		(15,028
Total adjustments		(6,607)		(26,896)		(58,891
Net cash provided by operating activities		22,282		146		198,609
				110		,
INVESTING ACTIVITIES:						
Decrease in time deposits		11		747		9
Purchases of property, plant and equipment		(4,258)		(4,025)		(37,95
Proceeds from sales of property, plant and equipment		233		137		2,070
Purchases of intangible assets		(39)		(74)		(347
Purchases of investment securities		(1,099)		(1,268)		(9,795
Proceeds from sales of investment securities		1,083		861		9,653
				001		(2,994
Purchases of the shares of companies previously unconsolidated		(336)		-		
Decrease in short-term loans receivable		155		110		1,38
Payments of long-term loans receivable		(30)		(40)		(267
Proceeds from long-term loans receivable		56		69		499
Other-net	•	181		429		1,613
Net cash used in investing activities		(4,043)		(3,054)		(36,037
FINANCING ACTIVITIES:						
Decrease in short-term borrowings-net		(2,334)		(30,193)		(20,80
Proceeds from long-term debt		1,032		44,973		9,19
Repayments of long-term debt		(6,819)		(13,669)		(60,78
Dividends paid		(4,636)		(4,173)		(41,32
Dividends paid to noncontrolling interests		(532)		(467)		(4,74
Payments from changes in ownership interests in subsidiaries	•	(002)		(401)		(.,
		(504)		(447)		/F 00/
that do not result in change in scope of consolidation		(561)		(447)		(5,00
Other-net		(936)		(877)		(8,342
Net cash used in financing activities		(14,788)		(4,855)		(131,812
FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON CASH AND CASH EQUIVALENTS		(581)		(740)		(5,178
		2,869		(8,503)		25,572
NET INUKEASE (DEUKEASE) IN GASH AND GASH EQUIVALENTS		115		48		1,02
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS CASH AND CASH EQUIVALENTS OF NEWLY CONSOLIDATED SUBSIDIARIES, BEGINNING OF YEAR CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		18,904		27,359		168,499

See notes to consolidated financial statements.

1. BASIS OF PRESENTATION OF The accompanying consolidated financial statements have been prepared in accordance with the CONSOLIDATED FINANCIAL provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting **STATEMENTS** regulations and in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards. Japanese yen figures less than a million yen are rounded down to the nearest million yen, except for per share data. In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2016 consolidated financial statements to conform to the classifications used in 2017. The consolidated financial statements are stated in Japanese yen, the currency of the country in which NIPPON STEEL & SUMIKIN BUSSAN CORPORATION (the "Company") is incorporated and operates. The translations of Japanese ven amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥112.19 to \$1, the rate of exchange at March 31, 2017. Such translations should not be construed as representations that the Japanese ven amounts could be converted into U.S. dollars at that or any other rate. U.S. dollar figures less than a thousand dollars are rounded down to the nearest thousand dollars, except for per share data. 2. SUMMARY OF SIGNIFICANT a. Consolidation - The consolidated financial statements as of March 31, 2017 include the accounts of ACCOUNTING POLICIES the Company and its 95 (94 in 2016) significant subsidiaries (collectively, the "Group"). Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method. Investments in 29 (28 in 2016) associated companies are accounted for by the equity method. Investments in the remaining unconsolidated subsidiaries and associated companies are stated at cost. If the consolidation or equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is also eliminated.

b. Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial **Statements** – Under Accounting Standards Board of Japan ("ASBJ") Practical Issues Task Force ("PITF") No.18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements," the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used for the

consolidation process, except for the following items that should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of research and development ("R&D"); and (d) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model accounting.

c. Unification of Accounting Policies Applied to Foreign Associated Companies for the Equity **Method** - ASBJ Statement No.16, "Accounting Standard for Equity Method of Accounting for Investments," requires adjustments to be made to conform the associate's accounting policies for similar transactions and events under similar circumstances to those of the parent company when the associate's financial statements are used in applying the equity method, unless it is impracticable to determine such adjustments. In addition, financial statements prepared by foreign associated companies in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used in applying the equity method, if the following items are adjusted so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of R&D; and (d) cancellation of the fair value model of accounting for property, plant and equipment and investment properties and incorporation of the cost model accounting.

d. Cash Equivalents - Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value.

Cash equivalents include time deposits, certificates of deposit, commercial paper and bond funds, all of which mature or become due within three months of the date of acquisition.

e. Allowance for Doubtful Receivables - The allowance for doubtful receivables is provided principally at an amount computed based on the actual ratio of bad debts in the past, plus the aggregate amount of estimated losses based on an analysis of certain individual receivables.

f. Inventories - Inventories are principally stated as follows:

Steel products are stated at cost determined by the moving-average method or by the specific identification method. Industrial machinery, nonferrous metals, cast and forged steel production and railway wheels are stated at cost determined by the moving-average method or by the specific identification method. Textiles are stated at cost determined by the first-in, first-out method or by the specific identification method. Food items are stated at cost determined by the specific identification method. Other inventories are stated at cost determined by the moving-average method or by the specific identification method, or net selling value.

g. Marketable and Investment Securities - Marketable and investment securities are classified and accounted for, depending on management's intent, as follows:

(1) trading securities, which are held for the purpose of earning capital gains in the near term, are reported at fair value, and the related unrealized gains and losses are included in earnings; (2) held-to-maturity debt securities, for which there is a positive intent and ability to hold to maturity, are reported at

amortized cost; and (3) available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. Nonmarketable available-for-sale securities are stated at cost determined by the moving-average method. For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

h. Property, Plant and Equipment - Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment of the Company and 66 (64 in 2016) of its consolidated subsidiaries is computed by the straight-line method based on the estimated useful lives of the assets. Depreciation of property, plant and equipment of 30 (31 in 2016) of its consolidated subsidiaries is computed principally by the declining-balance method based on the estimated useful lives of the assets.

Pursuant to amendment to the Corporate Tax Act, some domestic consolidated subsidiaries adopted Accounting Standards Board of Japan Practical Issues Task Force No. 32, "Practical Solution on a change in depreciation method due to Tax Reform 2016," and changed the depreciation method for building improvements and structures acquired on or after April 1, 2016 from the declining-balance method to the straight-line method. The impact of this change on the consolidated financial statements for the fiscal year ended March 31, 2017 was immaterial.

Equipment held for lease is depreciated by the straight-line method over the respective lease periods.

i. Long–Lived Assets - The Group reviews its long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

j. Goodwill - Goodwill is amortized on a straight-line basis over five years.

k. Retirement and Pension Plans - The Company and certain consolidated subsidiaries have noncontributory-funded pension plans covering substantially all of their employees. Certain consolidated subsidiaries have severance payment plans for directors and audit & supervisory board members.

I. Asset Retirement Obligations - An asset retirement obligation ("ARO") is recorded for a legal obligation imposed by either law or contract that results from the acquisition, construction, development and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The ARO is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the ARO cannot be made in the period the ARO is incurred, the liability should be recognized when a reasonable estimate of the ARO can be made. Upon initial recognition of a liability for an ARO, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the

liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

m. Leases - In March 2007, the ASBJ issued ASBJ Statement No.13, "Accounting Standards of Lease Transactions," which revised the previous accounting standard for lease transactions. Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were capitalized. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if capitalized" information was disclosed in the notes to the lessee's financial statements. The revised accounting standard permits leases that existed at the transition date and do not transfer ownership of the leased property to the lessee to continue to be accounted for as operating lease transactions.

The Company applied the revised accounting standard effective April 1, 2008. In addition, the Company continues to account for leases that existed at the transition date and that do not transfer ownership of the leased property to the lessee as operating lease transactions.

All other leases are accounted for as operating leases.

n. Income Taxes - The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences.

The Company applied ASBJ Guidance No. 26, "Guidance on Recoverability of Deferred Tax Assets," effective April 1, 2016. There was no impact from this for the year ended March 31, 2017.

o. Foreign Currency Transactions - All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of income to the extent that they are not hedged by foreign currency forward contracts.

p. Foreign Currency Financial Statements - The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date except for equity, which is translated at the historical rate. Differences arising from such translation are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income (loss) in a separate component of equity. Revenue and expense accounts of consolidated foreign subsidiaries are translated into yen at the average exchange rate.

q. Derivatives and Hedging Activities - The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange and interest rates. Derivatives include foreign currency forward contracts, currency swaps, currency options, interest rate swaps and commodity swaps, which are utilized by the Group to reduce foreign currency exchange, interest rate risks and market price. The Group does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments are classified and accounted for as follows:

- (1) All derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the consolidated statement of income.
- (2) For derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

The foreign currency forward contracts are utilized to hedge foreign currency exposures for imports from overseas suppliers. Trade payables denominated in foreign currencies are translated at the contracted rates if the forward contracts qualify for hedge accounting. Interest rate swaps are utilized to hedge interest rate exposures of short-term borrowings and long-term debt. Commodity swaps are utilized to manage the price fluctuation risk of merchandise. The swaps that qualify for hedge accounting are measured at market value at the balance sheet date, and the unrealized gains or losses are deferred until maturity as deferred gain (loss) under hedge accounting in a separate component of equity.

Short-term bank loans are used to fund the Group's ongoing operations, and long-term debt including bank loans are utilized to fund capital investment. Although a portion of such bank loans with floating rates are exposed to market risks from changes in variable interest rates, those risks are mitigated by using derivatives of interest rate swaps.

r. Per Share Information - Basic net income per share is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares stock outstanding for the period, retroactively adjusted for stock splits.

The weighted-average number of shares of common stock used in the computation was 30,913 thousand shares and 30,915 thousand shares for the year ended March 31, 2016 and 2017, respectively.

The Company implemented the consolidation of shares of common stock by a factor of 10 to 1, on October 1, 2016, which resulted in the change in the total number of authorized shares from 500,000 thousand shares to 50,000 thousand shares. Earnings per share (basic) is calculated based on the assumption that the consolidation had been implemented at the beginning of the fiscal year ended March 31, 2016.

Diluted net income per share is not disclosed because no potentially dilutive securities have been issued.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective fiscal years, including dividends to be paid after the end of the year, retrospectively adjusted for stock splits and consolidation.

s. Additional Information

(Commencement of Discussion for the Partial Acquisition of the Steel Products Business of the Mitsui & Co. group and for the Additional Purchase of the Company's Shares by Mitsui & Co., Ltd.)

In accordance with a resolution of its board of directors meeting held on March 22, 2017, the Company entered into a basic agreement to commence discussion with Mitsui & Co., Ltd. ("Mitsui & Co.") (the "Discussion") of the Company's acquisition of part of the steel products business of the Mitsui & Co. group, aiming for April 2018 to complete it (the "Business Acquisition"), and the additional share purchase of the Company by Mitsui & Co. in order to strengthen the capital relationship between the companies (the "Share Purchase." and together with the Business Acquisition, the "Transaction").

I. Purpose of the Transaction

Upon commencement of the Discussion, the Company intends to take the opportunity of the Transaction to deepen its cooperative relationship with Mitsui & Co. and, as more specific goals, the Company intends to realize each of the following goals through the Transaction.

1. Further Improvement in Customer Satisfaction

The companies will use the knowledge of the steel business, their comprehensive power and the value chains that they have respectively fostered over the years, thereby aiming to provide better services to their customers.

2. Improvement and Enhancement of Competitiveness in the Steel Business

By combining the companies' sales forces and customer bases, their capabilities in terms of the products and services and the business networks in which they have particular strength, and their manufacturing facilities, they shall aim to expand their steel businesses and increase their competitive power by utilizing their combined strength and the synergy they gain to its fullest.

3. Acceleration of Global Strategies

In overseas markets, where the demand for steel materials is increasing, in order to meet the demand from not only Japanese companies but also local companies, the Company and Mitsui & Co. will use their respective operational capabilities and business competitiveness of their groups to the maximum extent, thereby aiming to be the most suitable partners for one another, capable of planning and proposing total solutions that meet the global needs of customers all over the world.

II. Overview of the Transaction

1. The Business Acquisition

The Company aims to acquire part of the steel products business of the Mitsui & Co. group; the terms and conditions of the acquisition, including the scope of the specific business operations to be acquired, the acquisition method, and the consideration to be provided, will be discussed between the companies at a later date.

2. The Share Purchase

Through the Share Purchase, Mitsui & Co. aims to acquire the Company shares additionally, increase its ownership ratio of voting rights in the Company to 20%, and make the Company its equity-method investee. The companies are contemplating execution of the Share Purchase through allocation of shares to Mitsui & Co. in conjunction with acquisition of shares from current shareholders by Mitsui & Co. (through transactions outside of the stock market / through the stock market). However, the companies will consider and negotiate the precise details including the method, the timeframe, and the price to be offered at a later time. The companies are planning to further consider the matter of how many shares would be issued to Mitsui & Co. in a share allocation based upon various factors such as capital needs of the Company, the scale of share dilution which would occur, and the shareholder structure of the Company. The companies are considering an upper limit of 2,500,000 shares to be issued.

3.Schedule

The Company will promptly commence the Discussion with Mitsui & Co.; upon reaching an agreement, the companies will enter into a final agreement, aiming at September this year for the execution of the final agreement. After obtaining approval from competition authorities in and out of Japan and taking other necessary procedures, the companies will implement the Business Acquisition, aiming for April 2018 to complete it.

- (1) March 22, 2017: Execution of the basic agreement for the Discussion
- (2) September 2017 (planned): Execution of the final agreement for the Business Acquisition
- (3) April 2018 (planned): Effective date of the Business Acquisition

The allocation of shares for the Share Purchase is planned to be implemented around April 2018; the precise schedule, as well as the particular method of the Share Purchase, will be discussed between the companies.

III. Future Prospects

The companies will consider and discuss remaining undecided aspects of the Transaction, and will announce their determinations at a later time in separate announcements upon reaching an agreement thereon.

There will be no impact on the Company's business results for this fiscal year. Impact on the Company's business results for the following fiscal years has not yet been determined.

3. INVESTMENT SECURITIES

Investment securities as of March 31, 2017 and 2016 consisted of the following:

		Millions		ousands of .S. Dollars		
		2017	2016			2017
Non-current:						
Marketable equity securities	¥	27,470	¥	22,997	\$	244,852
Others		11,292		11,212		100,650
Total	¥	38,763	¥	34,209	\$	345,512

The costs and aggregate fair values of marketable and investment securities at March 31, 2017 and 2016 were as follows:

	Millions of Yen												
March 31, 2017		Cost		nrealized Gains		realized Losses	Fair Value						
Securities classified as: Available-for-sale:													
Equity securities	¥	16,306	¥	13,370	¥	2,206	¥	27,470					

	Millions of Yen									
March 31, 2016		Cost	Unrealized Gains		Unrealized Losses		Fair Value			
Securities classified as:										
Available-for-sale:										
Equity securities	¥	16,938	¥	8,796	¥	2,737	¥	22,997		

	Thousands of U.S. Dollars									
March 31, 2017		Cost	st Unrealized Gains			nrealized Losses		Fair Value		
Securities classified as:										
Available-for-sale:										
Equity securities	\$	145,342	\$	119,172	\$	19,663	\$	244,852		

The information for available-for-sale securities which were sold during the years ended March 31, 2017 and 2016 is as follows:

	Millions of Yen							
March 31, 2017		roceeds	Realiz	ed Gains	Realized Losses			
Available-for-sale:								
Marketable equity securities	¥	762	¥	62	¥	156		
Other		248		204		8		
Total	¥	1,010	¥	267	¥	165		

	Millions of Yen							
		Proceeds		Realized Gains		Realized Losses		
Available-for-sale:								
Marketable equity securities	¥	394	¥	121				
Other		333		275	¥	6		
Total	¥	727	¥	396	¥	6		

	Thousands of U.S. Dollars							
March 31, 2017		Proceeds Realized Gains		Realized Losses				
Available-for-sale:								
Marketable equity securities	\$	6,792	\$	552	\$	1,390		
Other		2,210		1,818		71		
Total	\$	9,002	\$	2,379	\$	1,470		

The impairment losses on available-for-sale marketable equity securities for the years ended March 31, 2017 and 2016 were ¥0 million (\$0 thousand) and ¥136 million, respectively.

The impairment losses on other available-for-sale equity securities for the years ended March 31, 2017 and 2016 were ¥159 million (\$1,417 thousand) and ¥75 million, respectively.

4. INVENTORIES

Inventories at March 31, 2017 and 2016 consisted of the following:

	Millions of Yen				U.S. Dollars		
		2017		2016		2017	
Merchandise and finished products	¥	73,077	¥	74,541	\$	651,368	
Work in process		3,263		3,793		29,084	
Raw materials and supplies		15,334		18,279		136,678	
Total	¥	91,675	¥	96,614	\$	817,140	

5. LONG-LIVED ASSETS

The Group recognized impairment losses of ¥1,901 million (\$16,944 thousand) for operating assets for the year ended March 31, 2017 and ¥931 million for operating assets for the year ended March 31, 2016.

Among the impairment loss of ¥931 million for operating assets for the year ended March 31, 2016, ¥641 million is included in "Loss on liquidation of subsidiaries and affiliates" of the consolidated statement of Income.

The Company and its consolidated subsidiaries classify fixed assets into groups, at the minimum cashgenerating unit level, by the type of the respective business. Certain consolidated subsidiaries classify groups by store. For idle assets, each property is considered to constitute a group.

Due to consecutive operating losses or a significant decrease in the market value of land, the book values of long-lived assets are reduced to the recoverable amounts, and the amounts written down are recorded as impairment losses on fixed assets.

The recoverable amounts are calculated based on the higher of net sales value or value in use.

In the case of value in use, the relevant assets are evaluated based on expected future cash flows discounted mainly at 5.7% for the year ended March 31, 2017 and 5.3% for the year ended March 31, 2016.

In the case of net sales value, the relevant assets are evaluated based on publicly assessed values.

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6. LOSS ON LIQUIDATION OF SUBSIDIARIES AND AFFILIATES

Loss on liquidation of subsidiaries and affiliates for the years ended March 31, 2017 and 2016 were loss from liquidation of a wholly owned subsidiary of the Company, and consisted of the following:

	Millions of Yen				usands of . Dollars	
	2	017	2	2016	1	2017
Loss on impairment			¥	641		
Penalties for store closing				373		
Loss on disposal of inventories				229		
Additional retirement benefits	¥	69			\$	615
Others		168		608		1,497
Total	¥	238	¥	1,852	\$	2,121

7. GOODWILL

Goodwill as of March 31, 2017 and 2016 consisted of the following:

	Millions of Yen				U.S. Dollars		
	20	17	2016		2017		
Consolidation goodwill	¥	91	¥	136	\$	811	
Total	¥	91	¥	136	\$	811	

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Amortization charged to selling, general and administrative expenses for the years ended March 31, 2017 and 2016 was ¥45 million (\$401 thousand) and ¥52 million, respectively.

8. SHORT-TERM BORROWINGS AND LONG-TERM DEBT

Short-term borrowings at March 31, 2017 and 2016 consisted of the following:

		Millions of Yen				U.S. Dollars		
		2017		2016		2017		
Loans, primarily from banks with interest								
principally at 0.019% to 8.050% in 2017 and								
0.045% to 8.700% in 2016:								
Collateralized	¥	2,970	¥	3,280	\$	26,472		
Unsecured		121,400		124,711	1	,082,092		
Short-term borrowing	¥	124,370	¥	127,991	\$ 1	,108,565		

Long-term debt at March 31, 2017 and 2016 consisted of the following:

	Millions of Yen					ousands of .S. Dollars
		2017		2016		2017
Loans, primarily from banks and insurance companies						
with interest principally at 0.190% to 3.698% in 2017 and						
0.250% to 5.700% in 2016, due serially through 2018:						
Collateralized	¥	49	¥	63	\$	436
Unsecured		71,680		77,557		638,916
Obligations under finance leases		1,394		1,557		12,425
Total		73,123		79,178		651,778
Less current portion		(4,252)		(7,552)		(37,899)
Long-term debt, less current portion	¥	68,871	¥	71,626	\$	613,878

The annual maturities of long-term debt excluding finance leases as of March 31, 2017 were as follows:

Years Ending March 31		ions of Yen	Thousands of U.S. Dollars		
2018	¥	3,513	\$	31,312	
2019		2,701		24,075	
2020		19,539		174,159	
2021		25,701		229,084	
2022 and thereafter		20,274		180,711	
Total	¥	71,729	\$	639,352	

The carrying amounts of assets pledged as collateral for short-term borrowings and long-term debt at March 31, 2017 were as follows:

	MIIIIC	ons of Yen	U.S. Dollars		
Investment securities	¥	903	\$	8,048	
Land		884		7,879	
Buildings and structures		806		7,184	
Total	¥	2,593	\$	23,112	

As is customary in Japan, the Company maintains deposit balances with banks with which it has bank loans. Such deposit balances are not legally or contractually restricted as to withdrawal.

In addition, the bank borrowings are subject to agreements under which collateral must be given if requested by the lending banks, and certain banks have the right to offset cash deposited with them against any bank loan or obligation that becomes due and, in case of default and certain other specified events, against all other debt payable to the bank concerned. The Company has never received any such request.

9. RETIREMENT AND PENSION PLANS The Company and certain consolidated subsidiaries have severance payment plans for employees, and certain consolidated subsidiaries have severance payment plans for directors and audit & supervisory board members. Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from certain consolidated subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

The Company integrated the defined benefit pension plan at April 1, 2017. and abolished the retirement lump-sum payment. The Company transferred a portion of their defined benefit pension plan to the defined contribution pension plan.

The past service cost incurred by the integration was expensed in the year ended March 31, 2017.

The liability for retirement benefits at March 31, 2017 and 2016 for directors and Audit & Supervisory Board members is ¥554 million (\$4,938 thousand) and ¥493 million, respectively.

(1) Defined benefit plan

(a) The changes in defined benefit obligation for the years ended March 31, 2017 and 2016 were as follows: Thousands of

	Millions of Yen					ousands of .S. Dollars
		2017		2016		2017
Balance at beginning of year	¥	18,841	¥	18,002	\$	167,938
Current service cost		1,134		1,131		10,107
Interest cost		85		133		757
Actuarial difference		86		719		766
Benefits paid		(1,359)		(1,145)		(12,113)
Past service cost		847				7,549
Balance at end of year	¥	19,637	¥	18,841	\$	175,033

(b) The changes in plan assets for the years ended March 31, 2017 and 2016 were as follows:

	Millions of Yen					ousands of .S. Dollars
	2017		2016			2017
Balance at beginning of year	¥	18,744	¥	19,485	\$	167,073
Expected return on plan assets		412		345		3,672
Actuarial difference		257		(557)		2,290
Contributions from the employer		573		298		5,107
Benefits paid		(961)		(826)		(8,565)
Balance at end of year	¥	19,026	¥	18,744	\$	169,587

(c) Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets for the years ended March 31, 2017 and 2016 is as follows:

	Millions of Yen					ousands of .S. Dollars
		2017	2016			2017
Funded defined benefit obligation	¥	18,590	¥	17,802	\$	165,701
Plan assets		(19,026)		(18,744)		(169,587)
Total		(436)		(942)		(3,886)
Unfunded defined benefit obligation		1,600		1,532		14,261
Net liability arising from defined benefit obligation	¥	1,165	¥	590	\$	10,384

	Millions of Yen					ousands of S. Dollars
	2017		2016		2017	
Liability for retirement benefits	¥	2,446	¥	2,373	\$	21,802
Asset for retirement benefits		(1,281)		(1,783)		(11,418)
Net liability arising from defined benefit obligation	¥	1,165	¥	590	\$	10,384

(d) The components of net periodic benefit costs for the years ended March 31, 2017 and 2016 were as follows: Thousands of

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Millions of Yen					U.S. Dollars	
2017		2016			2017	
¥	710	¥	718	\$	6,328	
	85		133		757	
	(412)		(345)		(3,672)	
	262		89		2,335	
	847				7,549	
	424		412		3,779	
	156		40		1,390	
¥	2,075	¥	1,049	\$	18,495	
	¥	2017 ¥ 710 85 (412) 262 847 424 156	2017 2 ¥ 710 ¥ 85 (412) 262 847 424 156	2017 2016 ¥ 710 ¥ 718 85 133 (412) (345) 262 89 847 424 412 412 156 40 40	2017 2016 3 ¥ 710 ¥ 718 \$ 85 133 (412) (345) 262 89 847 424 412 156 40	

(e) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended March 31, 2017 and 2016 were as follows:

	Millions of Yen				Thousands of U.S. Dollars	
	2017		2016		2017	
Actuarial difference	¥	433	¥	(1,505)	\$	3,859
Total	¥	433	¥	(1,505)	\$	3,859

(f) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as of March 31, 2017 and 2016 were as follows:

	Millions of Yen				Thousands of U.S. Dollars		
	2017		2016		2017		
Unrecognized actuarial difference	¥	(89)	¥	343	\$	(793)	
Total	¥	(89)	¥	343	\$	(793)	

(g) Plan assets

a. Components of plan assets

Plan assets as of March 31, 2017 and 2016 consisted of the following:

	2017	2016
Debt investments	54%	55%
Equity investments	32	30
Others	14	15
Total	100%	100%

b. Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the long-term rates of return which are expected currently and in the future from the various components of the plan assets.

(h) Assumptions used for the years ended March 31, 2017 and 2016 were set forth as follows:

	2017	2016
Discount rate	0.5-0.6%	0.5-0.6%
Expected rate of return on plan assets	2.0%	2.0%
	generally	generally
Expected rate of future salary increases	4.1-6.5%	4.1-6.5%

(2) Defined contribution plan

The estimated amount of contribution to the defined contribution plan was ¥206 million (\$1,836 thousand) for the year ended March 31, 2017 and ¥228 million for the year ended March 31, 2016.

10. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

(1) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. However, the Company does not meet all the above criteria.

The Companies Act permits companies to distribute dividends in kind (noncash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

(2) Increases/decreases and transfer of common stock, reserve and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus), depending on the equity account charged upon the payment of such dividends, until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

(3) Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by a specific formula.

Under the Companies Act, stock acquisition rights are presented as a separate component of equity.

The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

11. INCOME TAXES

The Company and its domestic subsidiaries are subject to a number of different taxes based on income, which, in the aggregate, resulted in an effective normal statutory tax rate of approximately 31% and 33% for the years ended March 31, 2017 and 2016, respectively. The consolidated foreign subsidiaries are subject to a number of different taxes based on income at tax rates specific to the rates of each country.

The tax effects of significant temporary differences and tax loss carryforwards which resulted in deferred tax assets and liabilities at March 31, 2017 and 2016 are as follows:

	Millions of Yen				Thousands of U.S. Dollars		
	2017		2017 2016			2017	
Deferred Tax Assets:							
Inventories	¥	1,312	¥	1,353	\$	11,694	
Provision for doubtful receivables		1,113		1,408		9,920	
Excess depreciation		937		1,010		8,351	
Impairment Loss		806		154		7,184	
Loss on devaluation of investment securities		334		453		2,977	
Loss on devaluation of stock and investments							
in associated companies		789		757		7,032	
Loss on devaluation of golf club membership		300		271		2,674	
Business taxes payable		196		346		1,747	
Accrued bonuses to employees		1,111		1,061		9,902	
Liability for retirement benefits		583		566		5,196	
Tax loss carryforwards		1,421		2,620		12,666	
Elimination of unrealized gain on inventories		431		434		3,841	
Elimination of unrealized gain on property, plant and equipment		164		164		1,461	
Tax effects attributable to investment in a subsidiary							
in the course of liquidation		268		1,491		2,388	
Other		2,583		2,205		23,023	
Less valuation allowance		(5,977)		(5,806)		(53,275)	
Total	¥	6,380	¥	8,495	\$	56,867	
Deferred Tax Liabilities:							
Net unrealized gain on available-for-sale securities	¥	5,575	¥	3,997	\$	49,692	
Unrealized gains on assets and							
liabilities of consolidated subsidiaries		524		533		4,670	
Undistributed earnings of foreign subsidiaries		839		861		7,478	
Asset for retirement benefits		90		240		802	
Other		1,146		1,125		10,214	
Total	¥	8,175	¥	6,757	\$	72,867	
Net deferred tax (liabilities) assets	¥	(1,794)	¥	1,738	\$	(15,990)	

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of income for the years ended March 31, 2017 and 2016 is as follows:

	2017	2016
Normal effective statutory tax rate	30.9%	33.1%
Effect of taxation on dividends eliminated in consolidation	3.7	4.1
Non-taxable gain	(3.0)	(3.4)
Non-deductible expenses	0.6	0.7
Gain and loss on investments from equity method	(1.3)	(2.8)
Variation Allowance	1.8	(0.1)
Effect of tax rate reduction		0.2
Other-net	0.5	0.3
Actual effective tax rate	33.2%	32.1%

At March 31, 2017, certain subsidiaries have tax loss carryforwards aggregating approximately ¥4,748 million (\$43,321 thousand), which are available to be offset against taxable income of such subsidiaries in future years. These tax loss carryforwards, if not utilized, will expire as follows:

Year Ending March 31		ons of Yen	Thousands of U.S. Dollars		
2018	¥	669	\$	5,963	
2019		649		5,784	
2020		722		6,435	
2021		349		3,110	
2022		561		5,000	
2023		94		837	
2024		213		1,898	
2025		539		4,804	
2026		947		8,441	
Total	¥	4,748	\$	43,321	

(1) Group policy for financial instruments

12. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

The Group utilizes indirect and direct financing, such as bank loans and liquidation of receivables for working capital including inventory funds and funds of capital investments, positions to secure mobility, reduction of costs and stable procuration as the basic funding policy. In addition, the Group does not invest for speculative purposes because it does not have cash surplus, and uses minimum necessary imprest funds as short-term deposits. Derivatives are used, not for speculative purposes, but to manage exposure to financial risks as described in (2) below.

(2) Nature and extent of risks arising from financial instruments

Payment terms of receivables, such as trade notes and trade accounts, are mostly less than one year. They are exposed to customer credit risk. Although receivables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates, the position, net of payables, is hedged by using foreign currency forward contracts. Marketable and investment securities, mainly securities of financial institutions or customers and suppliers of the Group, are additionally exposed to the risk of market price fluctuations. Marketable and investment securities in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates.

Payment terms of payables, such as trade notes and trade accounts, are mostly less than one year. Although payables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates, the position, net of receivables, is hedged by using foreign currency forward contracts. Although merchandise which is sold at fixed price is exposed to the risk of market price fluctuations, those risks are hedged by using commodity swaps.

Short-term borrowings are used for the Group's ongoing operations, and long-term debt, such as bank loans, is utilized to fund capital investment. Although a portion of such bank loans with floating rates is exposed to market risks from changes in variable interest rates, those risks are mitigated by using derivatives of interest rate swaps. Although a portion of long-term debt in foreign currency is exposed to market risks of fluctuation in foreign currency exchange rate, those risks are mitigated by using derivatives of currency swaps. Derivatives include foreign currency forward contracts, currency swaps, currency options, interest rate swaps and commodity swaps, which are used to manage exposure to market risks from changes in foreign currency exchange rates of receivables and payables, from changes in interest rates of bank loans, and from fluctuations in merchandise prices. Please see Note 13 for more details of derivatives.

(3) Risk management for financial instruments

(i) Credit risk management

Credit risk is the risk of economic loss arising from a counterparty's failure to repay or service debt according to the contractual terms. The Company manages its credit risk on the basis of credit management guidelines, which include assessing customers quantitatively and qualitatively by the Credit Control Department to set credit limits. The credit limits are periodically reviewed. The consolidated subsidiaries manage credit risk under similar credit management guidelines.

With respect to derivative transactions, the Company manages its exposure to counterparty risk by limiting its transactions to high credit rating financial institutions.

(ii) Market risk management (foreign exchange risk and interest rate risk)

The Company and certain consolidated subsidiaries manage the market risk of fluctuation in foreign currency exchange rates of foreign currency trade receivables and payables principally by using foreign currency forward contracts. In addition, foreign exchange risk is hedged by foreign currency forward contracts when foreign currency trade receivables and payables are expected from forecasted transactions.

Interest rate swaps are used to manage exposure to market risks from changes in interest rates of loan payables.

Marketable and investment securities are managed by monitoring market values and the financial position of issuers periodically, and the Company continuously reviews the status of holding securities by considering its relationship with customers and suppliers of the Group. The loans in foreign currencies are used to manage exposure to the market risk from fluctuation in foreign currency exchange rates of some investment securities in foreign currencies.

Derivative transactions are entered into by the Finance Department under the limits of transactions which are approved at the Board of Directors' meeting based on the internal guidelines which prescribe the limit for each transaction, and the balances of transactions with customers are verified by the Accounting Department. In addition, the consolidated subsidiaries manage derivative transactions based on the Company's internal guidelines.

(iii) Liquidity risk management

Liquidity risk comprises the risk that the Group cannot meet its contractual obligations in full on maturity dates. The Group manages its liquidity risk by the Group's treasury management through its Cash Management System, diversification of financing measures, loans from several financial institutions, and the adjustment for the length of financing from Asset Liability Management. In addition, the Finance Department manages short-term liquidity daily by reviewing the funds, along with renewal of financial planning based on the reports from each section and the Company's subsidiaries.

(4) Fair values of financial instruments

Carrying amounts, fair values and unrealized gain or loss of financial instruments as of March 31, 2016 and 2015, are as follows. Financial instruments whose fair value cannot be reliably determined are not included below. Also, please see Note 13 for the details of fair value for derivatives.

(i) Fair value of financial instruments

	Millions of Yen								
March 31, 2017	Carr	ying Amount		Fair Value	Unrealize	d Gain /Loss			
Cash and cash equivalents	¥	21,889	¥	21,889					
Receivables		406,373							
Allowance for doubtful receivables		(1,011)							
Receivables-net		405,362		405,362					
Investment securities		27,470		27,470					
Investments in unconsolidated subsidiaries									
and associated companies		7,591		7,102	¥	(489)			
Total	¥	462,314	¥	461,825	¥	(489)			
Short-term borrowings	¥	124,370	¥	124,370					
Current portion of long-term debt		4,252		4,252					
Payables		226,001		226,001					
Long-term debt		68,871		69,868	¥	(996)			
Total	¥	423,495	¥	424,492	¥	(996)			

			Mi	llions of Yen		
March 31, 2016	Carr	ying Amount		Fair Value	Unrealiz	ed Gain /Loss
Cash and cash equivalents	¥	18,904	¥	18,904		
Receivables		396,709				
Allowance for doubtful receivables		(1,380)				
Receivables-net		395,328		395,328		
Investment securities		22,997		22,997		
Investments in unconsolidated subsidiaries						
and associated companies		8,324		7,283	¥	(1,040)
Total	¥	445,555	¥	444,514	¥	(1,040)
Short-term borrowings	¥	127,991	¥	127,991		
Current portion of long-term debt		7,552		7,552		
Payables		218,699		218,699		
Long-term debt		71,626		72,780	¥	(1,154)
Total	¥	425,869	¥	427,023	¥	(1,154)

	т	Thousands of U.S. Dollars							
March 31, 2017	Carrying Amount	Fair Value	Unreali	ized Gain /Loss					
Cash and cash equivalents	\$ 195,106	\$ 195,106							
Receivables	3,622,175								
Allowance for doubtful receivables	(9,011)								
Receivables-net	3,613,164	3,613,164							
Investment securities	244,852	244,852							
Investments in unconsolidated subsidiaries									
and associated companies	67,662	63,303	\$	(4,358)					
Total	\$ 4,120,782	\$ 4,116,425	\$	(4,358)					
Short-term borrowings	\$ 1,108,565	\$ 1,108,565							
Current portion of long-term debt	37,899	37,899							
Payables	2,014,429	2,014,429							
Long-term debt	613,878	622,764	\$	(8,886)					
Total		\$ 3,783,657	\$	(8,886)					

Assets

(a) Cash and cash equivalents

The carrying values of cash and cash equivalents approximate fair value because of their short maturities.

(b) Receivables

The fair values of receivables are measured at the carrying values because the collection term is short. The allowance for doubtful receivables is computed based on the actual ratio of bad debt in the past, plus the aggregate amount of estimated losses based on the analysis of certain individual receivables with recoverable collateral and guarantees. Therefore, the fair values are approximately equal to the values, which are deducted from the current estimated bad debts from balance sheet accounts. In addition, a portion of receivables denominated in foreign currencies and hedged by foreign currency forward contracts is translated at the applicable contract rate.

(c) Marketable and investment securities

The fair values of marketable and investment securities are measured at the quoted market price of the stock exchange for the equity instruments, and at the quoted price obtained from the financial institution for certain debt instruments. Fair value information for marketable and investment securities by classification is included in Note 3.

Liabilities

(a) Payables and Short-term borrowings

The carrying values of payables and short-term borrowings approximate fair value because such balances are settled in the short term. In addition, a portion of payables denominated in foreign currencies and hedged by foreign currency forward contracts is translated at the applicable contract rate.

(b) Long-term debt

The fair values of long-term debt are determined by discounting the cash flows related to the bank loans at the Group's assumed corporate borrowing rate.

Derivatives

Fair value information for derivatives is included in Note 13.

(ii) Carrying amount of financial instruments whose fair value cannot be reliably determined

	Millions of Yen					ousands of I.S. Dollars
	2017		2016		2017	
Investments in equity instruments that do not						
have a quoted market price in an active market	¥	11,292	¥	11,212	\$	100,650
Investments in unconsolidated subsidiaries and associated						
companies that do not have a quoted market price in an active market		22,041		21,376		196,461

(5) Maturity analysis for financial assets and securities with contractual maturities

			Millions	s of Yen	
March 31, 2017	Due	in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
Cash and cash equivalents	¥	21,889			
Receivables		406,373			
Total	¥	428,263			
			Million	s of Yen	
March 31, 2016	Due in 1 Year or Less		Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
Cash and cash equivalents	¥	18,904			
Receivables		396,709			
Total	¥	415,614			
			Thousands o	f U.S. Dollars	
March 31, 2017	Due	in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
Cash and cash equivalents	\$	195,106			
Receivables	3	3,622,175			
Total	\$3	3,817,281			

Please see Note 8 for annual maturities of long-term debt.

13. DERIVATIVES

The Group enters into foreign currency forward contracts in the normal course of business to hedge foreign exchange risk associated with certain assets and liabilities denominated in foreign currencies. The Group enters into interest rate swap agreements as a means of managing its interest rate exposures on certain liabilities. Interest rate swaps effectively convert some floating rate debt to a fixed basis, or convert some fixed rate debt to a floating basis.

The Group enters into commodity swap agreements as a means of managing the price fluctuation risk of merchandise that is to be sold at fixed price. Commodity swaps effectively convert some quoted prices to fixed prices.

It is the Group's policy to use derivatives only for the purpose of reducing market risks associated with assets and liabilities.

Derivatives are subject to market risk and credit risk. Market risk is the exposure created by potential fluctuations in market conditions, including interest or foreign exchange rates. Credit risk is the possibility that a loss may result from a counterparty's failure to perform according to the terms and conditions of the contract. Since most of the Group's derivative transactions are related to qualified hedges of underlying business exposures, market gain or loss risk in derivative instruments is basically offset by opposite movements in the value of the hedged assets or liabilities. Also, because the counterparties to those derivatives are limited to major financial institutions, the Group does not anticipate any losses arising from credit risk.

Derivative transactions entered into by the Group have been made in accordance with internal policies, which regulate the authorization and credit limit amount. The basic policies for the use of derivatives are approved by the Board of Directors and the execution and control of derivatives are performed by the Finance Department and monitored by the Corporate Planning Section. Each derivative transaction is periodically reported to management, where evaluation and analysis of such derivatives are performed.

Derivative transactions to which hedge accounting is not applied

	Millions of Yen										
March 31, 2017	Contract Amount		Contract Amount Due after One Year		Fair	Value	Unrealized Gain/(Loss)				
Foreign currency forward contracts:											
Selling:											
USD	¥	640			¥	(0)	¥	(0)			
JPY		47				0		0			
Buying:											
USD		2,989				27		27			
JPY		237				(17)		(17)			
Currency swaps		681	¥	681		35		35			
Total	¥	4,595	¥	681	¥	45	¥	45			
Interest rate swaps											
(fixed-rate payment and floating-rate receipt)	¥	189	¥	186	¥	1	¥	1			

	Millions of Yen										
March 31, 2016	Contract Amount		Contract Amount Due after One Year		Fair Value		Unrealized Gain/(Loss)				
Foreign currency forward contracts:											
Selling:											
USD	¥	139			¥	(0)	¥	(0)			
JPY		41				(0)		(0)			
Buying:											
USD		2,474				9		9			
JPY		210				1		1			
EUR		9				(0)		(0)			
Currency swaps		705	¥	705		56		56			
Total	¥	3,580	¥	705	¥	66	¥	66			
Interest rate swaps											
(fixed-rate payment and floating-rate receipt)	¥	331	¥	331	¥	0	¥	0			

				Thousands of	f U.S. Dol	lars		
March 31, 2017	Contract Amount Contract Am Due after One			Fai	Fair Value		realized n/(Loss)	
Foreign currency forward contracts:								
Selling:								
USD	\$	5,704			\$	(0)	\$	(0)
JPY		418				0		0
Buying:								
USD		26,642				240		240
JPY		2,112				(151)		(151)
Currency swaps		6,070	\$	6,070		311		311
Total	\$	40,957	\$	6,070	\$	401	\$	401
Interest rate swaps								
(fixed-rate payment and floating-rate receipt)	\$	1,684	\$	1,657	\$	8	\$	8

		-		Cont	ract Amount			
March 31, 2017	Hedged Item	Conti	ract Amount		fter One Year	Fai	r Value	
Foreign currency forward contracts:								
Selling:	Receivables							
USD		¥	8,415	¥	59	¥	(18	
EUR			1,420		363		41	
RMB			56		000		0	
SGD			7				Ū	
JPY			2,636				(152	
Buying:	Payables		2,000				(132	
USD			72 021		18,202		121	
			73,031		10,202		25	
EUR			977					
GBP			164				(10	
THB			66				(
AUD			251		18		6	
RMB			78				(0	
NOK			2				(0	
CAD			1				0	
JPY			20				(0	
Currency options:								
USD	Payables		597				(3	
Total		¥	87,728	¥	18,643	¥	10	
Interest rate swaps	Short-term borrowings and							
(fixed-rate payment and floating-rate receipt)	. long-term debt	¥	26,324	¥	18,500	¥	(28	
Commodity swaps								
	Inventories							
· ·	Inventories	¥	929	¥	144 ions of Yen	¥	(21	
(fixed-price payment and quoted-price receipt)			929 ract Amount	Mill			(21 r Value	
(fixed-price payment and quoted-price receipt) March 31, 2016				Mill	ions of Yen ract Amount			
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts:	Hedged Item			Mill	ions of Yen ract Amount			
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling:	Hedged Item Receivables	Contr	ract Amount	Mill Conti Due a	ions of Yen ract Amount fter One Year	Fai	r Value	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD	Hedged Item Receivables		ract Amount 5,902	Mill	ions of Yen ract Amount fter One Year 3,772		r Value 115	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR	Hedged Item Receivables	Contr	ract Amount 5,902 1,221	Mill Conti Due a	ions of Yen ract Amount fter One Year	Fai	r Value 115 34	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB	Hedged Item Receivables	Contr	ract Amount 5,902 1,221 42	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772	Fai	r Value 115 34	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD	Hedged Item Receivables	Contr	ract Amount 5,902 1,221 42 1	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490	Fai	r Value 115 34 (C	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY	Hedged Item Receivables	Contr	ract Amount 5,902 1,221 42	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772	Fai	r Value 115 34 (C	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY Buying:	Hedged Item Receivables Payables	Contr	ract Amount 5,902 1,221 42 1	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490	Fai	r Value 115 34 (C	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY	Hedged Item Receivables Payables	Contr	ract Amount 5,902 1,221 42 1	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490	Fai	r Value 115 34 (C 28	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR SGD JPY Buying: USD EUR	Hedged Item Receivables Payables	Contr	ract Amount 5,902 1,221 42 1 2,481	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2	Fai	r Value 115 34 ((28 (640	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR	Hedged Item Receivables Payables	Contr	ract Amount 5,902 1,221 42 1 2,481 78,202	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2	Fai	r Value 115 34 (0 28 (640 (0	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR SGD JPY Buying: USD EUR	Hedged Item Receivables Payables	Contr	ract Amount 5,902 1,221 42 1 2,481 78,202 723	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2	Fai	115 34 (0 28 (640 (1	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR. RMB. SGD. JPY. Buying: USD. EUR. GBP.	Hedged Item Receivables Payables	Contr	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2	Fai	r Value 115 34 ((28 (640 () (1 (1) (3)	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY Buying: USD EUR HB	Hedged Item Receivables Payables	Contr	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2 18,452	Fai	r Value 115 34 (0 28 (640 (1 (1 (3 10	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY Buying: USD EUR EUR GBP THB AUD	Hedged Item Receivables Payables	Contr	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72 185	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2 18,452	Fai	r Value 115 34 (0 28 (640 (1 (1 (3 10 (1	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY Buying: USD EUR EUR GBP THB AUD RMB	Hedged Item Receivables Payables	Contr	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72 185 90 3	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2 18,452	Fai	r Value 115 34 (0 28 (640 (1 (1 (3 10 (1 (1 (0	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY Buying: USD EUR GBP THB AUD RMB NOK JPY	Hedged Item Receivables Payables	Contr	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72 185 90	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2 18,452	Fai	r Value 115 34 (0 28 (640 (1 (1 (3 10 (1 (1 (0	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY Buying: USD EUR GBP THB AUD RMB NOK JPY Currency swap:	Hedged Item Receivables Payables Long-term debt	Contr	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72 185 90 3 10	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2 18,452	Fai	r Value 115 34 (0 28 (640 (1 (1 (3 10 (1 (1 (0	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR	Hedged Item Receivables Payables Long-term debt	Contr	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72 185 90 3	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2 18,452	Fai	r Value 115 34 (0 28 (640 (1 (1 (3 10 (1 (1 (0	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY Buying: USD EUR GBP THB AUD RMB NOK JPY Currency swap: USD Currency swap: USD Currency options:	Hedged Item Receivables Payables Long-term debt	Contr	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72 185 90 3 10 2,000	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2 18,452	Fai	r Value 115 34 (0 28 (640 (1 (1 (3 10 (1 (0 (0)	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY Buying: USD EUR GBP THB AUD RMB NOK JPY Currency swap: USD Currency swap: USD Currency options: USD	Hedged Item Receivables Payables Long-term debt Payables	¥	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72 185 90 3 10 2,000 664	Mill Cont Due a	ions of Yen ract Amount fter One Year 3,772 490 2 18,452 47	Fai ¥	r Value 115 34 (0 28 (640 (1 (1 (3 10 (1 (0 (0 (0) (14	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY USD EUR GBP THB AUD RMB NOK JPY Currency swap: USD Currency options: USD Total	Hedged Item Receivables Payables Long-term debt Payables	Contr	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72 185 90 3 10 2,000	Mill Conti Due a	ions of Yen ract Amount fter One Year 3,772 490 2 18,452	Fai	r Value 115 34 (0 28 (640 (1 (1 (3 10 (1 (0 (0 (0) (14	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY Buying: USD EUR GBP THB AUD RMB NOK JPY Currency swap: USD Currency options: USD Total Interest rate swaps	Hedged Item Receivables Payables Long-term debt Short-term Short-term	¥	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72 185 90 3 10 2,000 664 91,664	Mill Cont Due a ¥	ions of Yen ract Amount fter One Year 3,772 490 2 18,452 47 47	Fai ¥ ¥	115 34 (0 28 (640 (0 (1 (3 10 (1 (1 (0) (0) (1 4 (474	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY Buying: USD EUR GBP THB AUD RMB AUD RMB NOK JPY Currency swap: USD Currency swap: USD Currency options: USD Total Interest rate swaps (fixed-rate payment and floating-rate receipt)	Hedged Item Receivables Payables Long-term debt Short-term Short-term	¥	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72 185 90 3 10 2,000 664	Mill Cont Due a	ions of Yen ract Amount fter One Year 3,772 490 2 18,452 47	Fai ¥	r Value 115 34 (0 28 (640 (0 (1 (3 10 (1 (1 (0 (0 (0) (14	
(fixed-price payment and quoted-price receipt) March 31, 2016 Foreign currency forward contracts: Selling: USD EUR RMB SGD JPY Buying: USD EUR GBP THB AUD RMB NOK JPY Currency swap: USD Currency options: USD Total Interest rate swaps	Hedged Item Receivables Payables Long-term debt Short-term borrowings and long-term debt Inventories	¥	ract Amount 5,902 1,221 42 1 2,481 78,202 723 61 72 185 90 3 10 2,000 664 91,664	Mill Cont Due a ¥	ions of Yen ract Amount fter One Year 3,772 490 2 18,452 47 47	Fai ¥ ¥	r Value 115 34 (0 28 (640 (1 (1 (1 (1 (1 (1 (1 (12 (472	

Derivative transactions to which hedge accounting is applied

			Thousands of U.S. Dollars								
March 31, 2017	Hedged Item	Con	Contract Amount		Contract Amount Due after One Year		air Value				
Foreign currency forward contracts:											
Selling:	Receivables										
USD		\$	75,006	\$	525	\$	(160)				
EUR			12,657		3,235		365				
RMB			499								
SGD			62								
JPY			23,495				(1,354)				
Buying:	Payables										
USD			650,958		162,242		1,078				
EUR			8,708				222				
GBP			1,461				(89)				
ТНВ			588				0				
AUD			2,237		160		53				
RMB			695				(0)				
NOK			17				(0)				
CAD			8				0				
JPY			178				(0)				
Currency options:											
USD	Payables		5,321				(26)				
Total		\$	781,959	\$	166,173	\$	89				
Interest rate swaps	Short-term										
(fixed-rate payment and floating-rate receip	borrowings and t) long-term debt	\$	234,637	\$	164,898	\$	(249)				
Commodity swaps	Inventories										
(fixed-price payment and quoted-price recei	pt)	\$	8,280	\$	1,283	\$	(187)				

The fair value of derivative transactions is measured at the quoted price obtained from a financial institution.

The contract or notional amounts of derivatives which are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

14. RELATED PARTY DISCLOSURES

Transactions of the Company with Nippon Steel & Sumitomo Metal Corporation ("NSSMC"), which owned 35.99% of the Company's issued shares at March 31, 2017 for the years ended March 31, 2017 and 2016 were as follows:

		Millions	1		U.S. Dollars	
-		2017		2016	2017	
Sales	¥	97,504	¥	97,643	\$	869,097
Purchases		645,401		677,819		5,752,749

The balances due to or from NSSMC at March 31, 2017 and 2016 were as follows:

	Millions	s of Yen			ousands of .S. Dollars
2017		2016		2017	
¥	25,386	¥	23,079	\$	226,276
	18,003		17,339		160,468
	¥	2017 ¥ 25,386	2017 ¥ 25,386 ¥	¥ 25,386 ¥ 23,079	2017 2016 ¥ 25,386 ¥ 23,079 \$

Transactions of the Company with subsidiaries of NSSMC for the years ended March 31, 2017 and 2016 were as follows:

		Millions	s of Yen		.S. Dollars
		2017		2016	2017
Nippon Steel & Sumikin Coated Sheet Corporation					
Trade receivables	¥	20,293	¥	20,742	\$ 180,880
Trade payables		17,250		15,771	153,757
Nippon Steel & Sumikin Metal Products Co., Ltd.					
Trade payables		23,547		23,438	209,885

The balances due to or from these companies at March 31, 2017 and 2016 were as follows:

		Millions	s of Yen		ousands of S. Dollars
		2017		2016	2017
Nippon Steel & Sumikin Coated Sheet Corporation					
Trade receivables	¥	5,932	¥	10,572	\$ 52,874
Trade payables		3,679		5,125	32,792
Nippon Steel & Sumikin Metal Products Co., Ltd.					
Trade payables		6,945		6,576	61,903

15. CONTINGENT LIABILITIES

At March 31, 2017, the Group had the following contingent liabilities:

	Mill	ions of Yen	ousands of .S. Dollars
Trade notes discounted	¥	28,669	\$ 255,539
Trade notes endorsed		128	1,140
Guarantees for loans		2,924	26,062
Maximum amount of obligations to			
repurchase transferred receivables under certain conditions		6,470	57,670
Total	¥	38,193	\$ 340,431

16. OTHER COMPREHENSIVE INCOME (LOSS)

The components of other comprehensive income (loss) for the years ended March 31, 2017 and 2016 were as follows:

were as follows.					Th	ousands of
		Millions	of Yen			S. Dollars
		2017		2016		2017
Unrealized gain (loss) on available-for-sale securities						
Gains (losses) gains arising during the year	¥	5,204	¥	(1,494)	\$	46,385
Reclassification adjustments to profit or loss		(187)		(38)		(1,666)
Amount before income tax effect		5,016		(1,532)		44,709
Income tax effect		(1,592)		550		(14,190)
Total	¥	3,423	¥	(982)	\$	30,510
Deferred gain (loss) on derivatives under hedge accounting						
Gains (losses) arising during the year	¥	1,316	¥	(1,099)	\$	11,730
Reclassification adjustments to profit or loss		15		78		133
Amount before income tax effect		1,332		(1,021)		11,872
Income tax effect		(417)		300		(3,716)
Total	¥	915	¥	(721)	\$	8,155
Foreign currency translation adjustments						
Adjustments arising during the year	¥	(1,614)	¥	(1,654)	\$	(14,386)
Reclassification adjustments to profit or loss				(166)		
Amount before income tax effect		(1,614)		(1,821)		(14,386)
Income tax effect		6		(3)		53
Total	¥	(1,608)	¥	(1,824)	\$	(14,332)
Defined retirement benefit plan(s)						
Adjustments arising during the year	¥	175	¥	(1,595)	\$	1,559
Reclassification adjustments to profit or loss		257		89		2,290
Amount before income tax effect		433		(1,505)		3,859
Income tax effect		(133)		481		(1,185)
Total	¥	299	¥	(1,023)	\$	2,665
Share of other comprehensive income (loss) in associated companies						
Gains (losses) arising during the year	¥	(728)	¥	(1,997)	\$	(6,488)
Reclassification adjustments to profit or loss		(22)		59		(196)
Total	¥	(751)	¥	(1,937)	\$	(6,694)
Total other comprehensive income	¥	2,277	¥	(6,490)	\$	20,295

17. SEGMENT INFORMATION

An entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

(1) Description of reportable segments

The Group's reportable segments are those for which separate financial information is available and regular evaluation by the Company's management is being performed in order to decide how resources are allocated among the Group. As such, the Group's reportable segments consist of the Steel, Industrial Supply and Infrastructure, Textiles, and Foodstuffs segments. Steel consists of various steel products, construction materials, raw materials and machinery products. Industrial Supply and Infrastructure, nonferrous metals, cast and forged steel production and railway wheels. At associated company operates development, sales of industrial park and generation of electric power. Textiles consists of yarns and fabrics, clothing, bedding, interior items, uniforms and undergarments. Foodstuffs consists of beef, pork, mutton, chicken and marine products.

(2) Methods of measurement for the amounts of sales, profit (loss), assets and other items for each reportable segment

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies".

(3) Information about sales, profit (loss), assets and other items

						Mi	llions of Yen					
							2017					
Sales:	Steel		strial Supply and rastructure		Textiles	F	Foodstuffs		Others	Reco	onciliations	Consolidated
Sales to external customers	¥ 1,448,405	¥	86,396	¥	160,895	¥	144,189	¥	1,465			¥ 1,841,353
Intersegment sales or transfers			1,172		3		, 0		184	¥	(2,216)	
Total		¥	87,568	¥	160,899	¥	144,190	¥	1,650	¥	(2,216)	¥ 1,841,353
Segment profit (losses)	¥ 19,657	¥	2,290	¥	5,471	¥	3,373	¥	114	¥	7	¥ 30,915
Segment assets	487,277		56,547		80,539		38,881		5,077		4,755	673,078
Other:												
Depreciation	3,598		679		1,156		156		13			5,605
Amortization of goodwill												45
Interest income	294		12		22		25		2			357
Interest expense	2,231		152		225		47		46			2,702
Equity in earnings of associated companies	559		656		4							1,220
Investments under the equity method	9,797		17,597		162							27,557
Increase in property, plant and equipment												
and intangible assets	2,512		1,028		665		91		0			4,298

						Mi	llions of Yen					
							2016					
Sales:	Steel		strial Supply and astructure		Textiles	F	Foodstuffs		Others	Reco	onciliations	Consolidated
Sales to external customers	¥ 1,511,100	¥	93,267	¥	176,118	¥	149,043	¥	1,315			¥ 1,930,845
Intersegment sales or transfers	937		1,738		4				162	¥	(2,841)	
Total	¥ 1,512,037	¥	95,006	¥	176,122	¥	149,043	¥	1,477	¥	(2,841)	¥ 1,930,845
Segment profit (losses)	¥ 18,439	¥	3,296	¥	4,307	¥	2,841	¥	142	¥	(1)	¥ 29,025
Segment assets	464,478		59,699		89,947		38,606		5,344		2,588	660,664
Other:												
Depreciation	3,565		562		1,513		201		12			5,855
Amortization of goodwill	47				5							52
Interest income	377		12		25		43		3			461
Interest expense	2,080		86		266		103		47			2,584
Equity in earnings of associated companies	549		1,755		0							2,305
Investments under the equity method	9,661		17,474		238							27,375
Increase in property, plant												
and equipment and intangible assets	2,795		759		335		205		3			4,100

				The	ousands	of U.S. Dolla	Irs				
					2	017					
Sales:	Steel		trial Supply and astructure	Textiles	Foo	dstuffs		Others	Rec	conciliations	Consolidated
Sales to external customers	\$12,910,286	\$	770,086	\$1,434,129	\$1,2	285,221	\$	13,058			\$16,412,808
Intersegment sales or transfers	7,612		10,446	26		0		1,640	\$	(19,752)	
Total	\$12,917,907	\$	780,533	\$1,434,165	\$1,2	285,230	\$	14,707	\$	(19,752)	\$16,412,808
Segment profit (losses)	\$ 175,211	\$	20,411	\$ 48,765	\$	30,065	\$	1,016	\$	62	\$ 275,559
Segment assets	4,343,319	ļ	504,028	717,880	3	846,563		45,253		42,383	5,999,447
Other:											
Depreciation	32,070		6,052	10,303		1,390		115			49,959
Amortization of goodwill	401										401
Interest income	2,620		106	196		222		17			3,182
Interest expense	19,885		1,354	2,005		418		410			24,084
Equity in earnings associated companies	4,982		5,847	35							10,874
Investments under the equity method	87,325		156,849	1,443							245,627
Increase in property, plant and equipment											
and intangible assets	22,390		9,163	5,927		811		0			38,310

Notes for the year ended March 31, 2017

- (a) "Other" represents operating segments that are not included in a reportable segment, consisting of real estate and other transactions.
- (b) The reconciliation in segment profit of ¥7 million (\$62 thousand) represents the elimination of intersegment trades.
- (c) The reconciliation in segment assets of ¥4,755 million (\$42,383 thousand) represents the result of elimination of intersegment trades of ¥406 million (\$3,618 thousand) and the Group's assets of ¥5,161 million (\$46,002 thousand) that are not included in a reportable segment. The Group's assets mainly consist of cash and cash equivalents of the Company.
- (d) Items causing the difference between the aggregated amounts of segment profit of reportable segments and others, and income before income taxes and minority interests in the consolidated financial statements include mainly the following:
- ¥1,901 million (\$16,944 thousand) of impairment losses of fixed assets, which is included in other income (expenses)
- · ¥238 million (\$2,121 thousand) of loss on liquidation of subsidiaries and affiliates, which is included in other income (expenses)

Notes for the year ended March 31, 2016

- (a) "Other" represents operating segments that are not included in a reportable segment, consisting of real estate and other transactions.
- (b) The reconciliation in segment loss of ¥1 million represents the elimination of intersegment trades.
- (c) The reconciliation in segment assets of ¥2,588 million represents the result of elimination of intersegment trades of ¥569 million (\$5,049 thousand) and the Group's assets of ¥3,157 million that are not included in a reportable segment. The Group's assets mainly consist of cash and cash equivalents of the Company.
- (d) Items causing the difference between the aggregated amounts of segment profit of reportable segments and others, and income before income taxes and minority interests in the consolidated financial statements include mainly the following:
- ¥289 million of impairment losses of fixed assets, which is included in other income (expenses)
- · ¥1,852 million of loss on liquidation of subsidiaries and affiliates, which is included in other income (expenses)

(4) Information about products and services

See operating segments information above because the reportable segments are determined on the basis of products and services.

(5) Information about geographical areas

(i) Sales

\$12,129,663	\$ 3,555,878	\$ 727,257	\$16,412,808
Japan	Asia	Others	Total
	20 ⁻	17	
	Thousands of	U.S. Dollars	
¥ 1,427,752	¥ 417,522	¥ 85,571	¥ 1,930,845
Japan	Asia	Others	Total
	20 ⁻	16	
	Millions	of Yen	
¥ 1,360,827	¥ 398,934	¥ 81,591	¥ 1,841,353
Japan	Asia	Others	Total
	20 ⁻	17	
	Millions	of Yen	

Sales are classified by country or region based on the location of customers. (ii) Property, plant and equipment

			Millions	of Yen			
			20 [.]	17			
Jap	pan		Asia	0	thers		Total
¥	37,628	¥	11,663	¥	8,490	¥	57,783
			Millions	of Yen			
			20	16			
Jap	pan		Asia	0	thers		Total
¥	38,378	¥	13,653	¥	8,593	¥	60,625
			Thousands of	U.S. Dollars			
			20 [.]	17			
Jap	pan		Asia	0	thers		Total
\$3	35,395	\$	103,957	\$	75,675	\$	515,045

(6) Information about major customers

Information about major customers is not disclosed because there was no single external customer who accounted for 10% or more of the Group's revenues for the years ended March 31, 2017 and 2016.

(7) 111 partin	0111 1000000 0		101101103.				
				Millions of Yen			
				2017			
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	Total
Impairment losses of assets	¥ 1,392	¥ 60	¥ 358	¥ 89			¥ 1,901
				Millions of Yen			
				2016			
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	Total
Impairment losses of assets			¥ 239	¥ 50			¥ 289
			Т	nousands of U.S. Dolla	rs		
-				2017			
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	Total
Impairment losses of assets	\$ 12,407	\$ 534	\$ 3,191	\$ 793			\$ 16,944

(7) Impairment losses of assets are as follows:

(8) Amortization of goodwill and goodwill are as follows:

				Millions of Yen			
=				2017			
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	Total
Amortization of goodwill	¥45						¥ 45
Goodwill	91						91
				Millions of Yen			
-				2016			
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	Total
Amortization of goodwill	¥ 47		¥ 5				¥ 52
Goodwill	136						136
			т	housands of U.S. Dolla	rs		
-				2017			
-	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	Total
	\$ 401						\$ 401
Goodwill	811						811

(9) Information about negative goodwill by segment

Not applicable for the fiscal years ended March 31, 2017 and 2016.

Deloitte.

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of NIPPON STEEL & SUMIKIN BUSSAN CORPORATION:

We have audited the accompanying consolidated balance sheet of NIPPON STEEL & SUMIKIN BUSSAN CORPORATION and its consolidated subsidiaries as of March 31, 2017, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of NIPPON STEEL & SUMIKIN BUSSAN CORPORATION and its consolidated subsidiaries as of March 31, 2017, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Peloitle Touche Tohmatar LLC

June 27, 2017



Date of Establishment

August 2, 1977

Tokyo Head Office

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Number of Employees

1,488

Number of Subsidiaries and Associated Companies 124 and 46

