# Summary of Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2017 (Japanese GAAP) 

July 29, 2016
Stock Exchange: Tokyo
Listed company name: NIPPON STEEL \& SUMIKIN BUSSAN CORPORATION
Code No.:
9810
URL: http://www.nssb.nssmc.com/en/index.html
Representative name: Kenji Hiwatari, President and Representative Director
Tel.
+81-(0)3-5412-5003

Quarterly securities report to be submitted:
Start of cash dividend payments:
Supplementary materials:
IR conference:

August 10, 2016

- Yes (Japanese only)

None
(Figures rounded down to nearest million yen)

1. Consolidated Earnings through the First Quarter of the Fiscal Year Ending March 31, 2017 (April 1, 2016 to June 30, 2016)
(1) Consolidated Operating Results (Cumulative) (\%: change from the same period of the previous year)

|  | Net sales |  | Operating income |  | Ordinary income |  | Profit attributable to <br> owners of parent |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| 1Q FYE March 31, 2017 | 418,525 | $(13.9)$ | 7,025 | $(2.9)$ | 7,223 | $(18.7)$ | 2,520 | $(57.7)$ |
| 1Q FYE March 31, 2016 | 486,081 | $(2.1)$ | 7,236 | 7.5 | 8,889 | 28.3 | 5,964 | 27.5 |

Note: Comprehensive income
$\begin{array}{ll}\text { 1Q FYE March 31, 2017: } & -¥ 881 \text { million (-\%) } \\ \text { 1Q FYE March 31, 2016: } & ¥ 7,328 \text { million (80.6\%) }\end{array}$

|  | Earnings per share | Diluted earnings per share |
| :--- | ---: | ---: |
|  |  | Yen |
| 1Q FYE March 31, 2017 | 8.15 | Yen |
| 1Q FYE March 31, 2016 |  | 19.29 |

## (2) Consolidated Financial Position

|  | Total assets | Net assets | Equity ratio |
| :--- | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | \% |
| As of June 30, 2016 | 630,012 | 186,694 | 27.1 |
| As of March 31, 2016 | 660,664 | 190,264 | 26.3 |

Reference: Equity capital
As of June 30, 2016:
$¥ 170,806$ million
As of March 31, 2016:
$¥ 173,512$ million

## 2. Dividends

|  | Annual dividends per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | Fiscal year end | Total |
| FYE March 31, 2016 | Yen | $\begin{gathered} \text { Yen } \\ 7.50 \end{gathered}$ | Yen | $\begin{gathered} \text { Yen } \\ 7.50 \end{gathered}$ | $\begin{array}{r} \text { Yen } \\ 15.00 \end{array}$ |
| FYE March 31, 2017 | - |  |  |  |  |
| FYE March 31, 2017 (Est.) |  | 7.50 | - | 75.00 | - |

Note: $\quad$ Revisions of dividends projections since most recent announcement: None
Effective October 1, 2016, the Company will consolidate its common shares at the ratio of 10 shares to 1 share. Accordingly, the dividend per share entered for the fiscal year end of FYE March 31, 2017 (Est.) reflects the impact of the said share consolidation, and the field for total annual dividends per share displays a hyphen (-). When the share consolidation is discounted, the dividend per share for the fiscal year end of FYE March 31, 2017 (Est.) is $¥ 7.50$ and annual dividends per share are $¥ 15.00$.

## 3. Projected Consolidated Results for Fiscal Year Ending March 31, 2017 (April 1, 2016 to March 31, 2017)

|  | Net sales |  | Operating income |  | Ordinary income |  | Profit attributable to owners of parent |  | Earnings per share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Millions of yen | \% | Yen |
| 2Q (cumulative) | 920,000 | (7.2) | 12,500 | (7.8) | 12,500 | (18.9) | 7,500 | (23.9) | 24.26 |
| Full fiscal year | 1,970,000 | 2.0 | 29,000 | 4.0 | 30,000 | 3.4 | 17,500 | 1.0 | 566.08 |

Note: $\quad$ Revisions of earnings projections since most recent announcement: None
Effective October 1, 2016, the Company will consolidate its common shares at the ratio of 10 shares to 1 share. Accordingly, in the projected consolidated results for FYE March 31, 2017, the amount of earnings per share for the full fiscal year reflects the impact of the said share consolidation. When the share consolidation is discounted, the amount of earnings per share for the full fiscal year of FYE March 31, 2017 is $¥ 56.61$.

## * Notes

(1) Material changes in consolidated subsidiaries during the cumulative consolidated period (changes in specific subsidiaries resulting in changes in scope of consolidation): None
(2) Use of special accounting methods for creating quarterly consolidated financial statements: None
(3) Changes of accounting policies, changes of accounting estimates and retrospective restatements
i. Changes in accounting policies resulting from changes in accounting standards, etc.: Yes
ii. Other accounting policy changes: None
iii. Changes in accounting estimates: None
iv. Restatements: None

Note: For more detailed information, see "2. Notes on Summary Information, (3) Changes of Accounting Policies, Changes of Accounting Estimates and Retrospective Restatements" on page 4 of the attachment.
(4) Number of shares outstanding (common shares)
i. Number of shares outstanding at the end of the period (including treasury shares)

As of June 30, 2016 309,578,001 shares
As of March 31, 2016 309,578,001 shares
ii. Number of treasury shares at the end of the period

As of June 30, 2016
433,014 shares
As of March 31, 2016 431,256 shares
iii. Average number of shares during the period (cumulative quarter)

1Q FYE March 31, 2017 309,145,930 shares
1Q FYE March 31, 2016 309,167,840 shares
*Statement relating to the status of quarterly review procedures
This summary report is not subject to the quarterly review procedures based on the Financial Instruments and Exchange Act, and quarterly financial statement review procedures based on the Financial Instruments and Exchange Act are not yet completed at the time of disclosure of this report.
*Explanation for the proper use of earnings projections, and other special matters
(Caution on description of future events, etc.)
The preceding projections are based on information available at the time of the publication of these materials, and are not intended as pledges on the part of the Company that the said projections will be achieved. Actual results may differ materially from projections due to various factors that may occur in the future. For the assumptions on which these earnings projections were based, see "1. Qualitative Information on Quarterly Settlement of Accounts, (3) Explanation of Consolidated Earnings Projections and other Forecasts" on page 3 of the attachment.
(How to acquire supplementary materials)
Supplementary materials were published on TDnet as of July 29, 2016, and they were published on the Company's website on the same date.
(Dividends and earnings projections after share consolidation)
Having received the approval of the 39th annual general meeting of shareholders, which convened on June 28, 2016, the Company will implement a consolidation of its common shares at the ratio of 10 shares to 1 share effective October 1, 2016. Accordingly, with regard to projected results for FYE March 31, 2017, the dividend per share for the fiscal year end and the amount of earnings per share for the full fiscal year reflect the share consolidation.

## Index of attached documents

1. Qualitative Information on Quarterly Settlement of Accounts. .....  2
(1) Explanation of Operating Results .....  2
(2) Explanation of Financial Position .....  2
(3) Explanation of Consolidated Earnings Projections and Other Forecasts .....  3
2. Notes on Summary Information .....  4
(1) Material Changes in Consolidated Subsidiaries during the Cumulative Consolidated Period .....  4
(2) Use of Special Accounting Methods for Creating Quarterly Consolidated Financial Statements. .....  4
(3) Changes of Accounting Policies, Changes of Accounting Estimates and Retrospective Restatements .....  4
(4) Additional Information .....  4
3. Quarterly Consolidated Financial Statements .....  5
(1) Quarterly Consolidated Balance Sheets .....  5
(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income. .....  6
Quarterly Consolidated Statements of Income
Cumulative First Quarter .....  6
Quarterly Consolidated Statements of Comprehensive Income
Cumulative First Quarter .....  7
(3) Notes on Quarterly Consolidated Financial Statements .....  8
(Notes on Going Concern Assumption) .....  8
(Notes in Case of Significant Changes to Shareholders' Equity) .....  8
(Segment Information, etc.) .....  8

## 1. Qualitative Information on Quarterly Settlement of Accounts

## (1) Explanation of Operating Results

Regarding the world economy during the cumulative first quarter under review, economically advanced countries maintained a recovery trend, with the U.S. economy being supported by robust personal consumption, and major European countries maintaining robust growth underlined by personal consumption. However, a sense of uncertainty about the future is increasing amid the economic slowdown in China and concern about the impact of Brexit (Britain's decision to leave the EU).

The Japanese economy remained at a standstill. Employment conditions improved, but overall conditions were weak with lackluster private consumption, slowing corporate capital expenditure, and concerns about deteriorating corporate earnings of exporters amid the sharp appreciation of the yen.

Against this business environment, the Company’s consolidated earnings were as follows: Net sales were $¥ 418.5$ billion, down $¥ 67.5$ billion ( $13.9 \%$ ). Operating income was $¥ 7.0$ billion, down $¥ 200$ million ( $2.9 \%$ ) and ordinary income was $¥ 7.2$ billion, down $¥ 1.6$ billion ( $18.7 \%$ ). Quarterly profit attributable to owners of parent was $¥ 2.5$ billion, down $¥ 3.4$ billion (57.7\%) due to the recording of loss on valuation of investment securities (extraordinary loss).

Earnings for reportable segments are as below.
(Steel)
In the Steel business, nationwide crude steel production during the first quarter increased year on year for the first time since the second quarter of FY2014, but domestic shipments of ordinary steel stocks were down year on year for the nineteenth consecutive month. The Company's sales volume was generally on par with the same period of the previous year, but domestic and export sales prices declined significantly. As a result, net sales in the Steel segment reached $¥ 323.0$ billion, down $¥ 62.3$ billion ( $16.2 \%$ ), and ordinary income was $¥ 3.8$ billion, down $¥ 1.6$ billion ( $30.0 \%$ ) due to the recording of gain on reversal of allowance for doubtful accounts during the same period of the previous fiscal year.

## (Industrial Supply and Infrastructure)

In the Industrial Supply and Infrastructure business, net sales reached $¥ 21.4$ billion, down $¥ 2.0$ billion (8.8\%) due to a decline in the non-ferrous metals market. Furthermore, ordinary income was $¥ 700$ million, down $¥ 1.1$ billion ( $59.9 \%$ ), reflecting the decreased profits in a Thailand-based entity accounted for using equity method, as well as a decrease in transitory profits related to the entity's merger.

## (Textiles)

In the Textiles business, net sales were $¥ 37.3$ billion, down $¥ 1.6$ billion ( $4.3 \%$ ), while ordinary income reached $¥ 1.6$ billion, up $¥ 800$ million ( $115.7 \%$ ). This result was achieved because, despite the continuing harsh sales environment, there was a recovery in sales to certain customers, and a decline in costs reflecting the impact of the high yen.
(Foodstuffs)
In the Foodstuffs business, although imported meat prices continued to be bearish on the whole, profit margins improved. As a result, net sales were $¥ 36.3$ billion, down $¥ 1.4$ billion ( $4.0 \%$ ), and ordinary income reached $¥ 900$ million, up $¥ 200$ million (38.2\%).

## (2) Explanation of Financial Position

Total assets at the end of the first quarter under review were $¥ 630.0$ billion (down $¥ 30.6$ billion from the end of the previous period) due to a decrease in notes and accounts receivable - trade and inventories, etc.

Total liabilities were $¥ 443.3$ billion (down $¥ 27.0$ billion from the end of the previous period) due to a decrease in notes and accounts payable - trade.

Total net assets were $¥ 186.6$ billion (down $¥ 3.5$ billion from the end of the previous period) due to a decrease in foreign currency translation adjustment and the payment of dividends, which offset the recording of profit attributable to owners of parent for the cumulative first quarter under review.

## (3) Explanation of Consolidated Earnings Projections and Other Forecasts

The consolidated earnings projections for the second quarter of fiscal year ending March 31, 2017, as well as that for the full fiscal year, will remain the same as that announced on May 10, 2016.

## 2. Notes on Summary Information

(1) Material Changes in Consolidated Subsidiaries during the Cumulative Consolidated Period Not applicable.
(2) Use of Special Accounting Methods for Creating Quarterly Consolidated Financial Statements Not applicable.
(3) Changes of Accounting Policies, Changes of Accounting Estimates and Retrospective Restatements
(Application of Practical Solution on a change in depreciation method due to Tax Reform 2016)
The Company has applied the "Practical Solution on a change in depreciation method due to Tax Reform 2016" (Accounting Standards Board of Japan [ASBJ], Practical Issues Task Force No. 32, issued on June 17, 2016) from the first quarter under review. Accordingly, the depreciation method has been changed from the declining-balance method to the straight-line method for the facilities of buildings and structures acquired on or after April 1, 2016.

The above has minor impact on quarterly consolidated financial statements with respect to the cumulative first quarter under review.

## (4) Additional Information

(Share consolidation)
The Company resolved, at the meeting of the board of directors held on May 10, 2016, to make a partial amendment of the Articles of Incorporation to change the number of shares in share unit (from 1,000 shares to 100 shares). The Company also submitted proposals for the share consolidation (shares to be consolidated at the ratio of 10 shares to 1 share; total number of authorized shares to be changed from $500,000,000$ shares to $50,000,000$ shares) to the annual general meeting of shareholders held on June 28 of the same year, and these proposals were subsequently approved. The partial amendment of the Articles of Incorporation and the share consolidation are to take effect on October 1, 2016.
(Application of Implementation Guidance on Recoverability of Deferred Tax Assets)
The Company has applied the Accounting Implementation Guidance on Recoverability of Deferred Tax Assets (ASBJ Guidance No. 26, March 28, 2016) from the first quarter under review.

## 3. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | Previous Fiscal Year (As of March 31, 2016) | First Quarter Under Review (As of June 30, 2016) |
| Assets |  |  |
| Current assets |  |  |
| Cash and deposits | 19,767 | 20,723 |
| Notes and accounts receivable - trade | 393,147 | 371,460 |
| Inventories | 96,614 | 89,312 |
| Other | 17,730 | 20,040 |
| Allowance for doubtful accounts | $(1,380)$ | $(1,288)$ |
| Total current assets | 525,878 | 500,247 |
| Non-current assets |  |  |
| Property, plant and equipment | 60,625 | 59,340 |
| Intangible assets |  |  |
| Goodwill | 136 | 125 |
| Other | 922 | 846 |
| Total intangible assets | 1,058 | 971 |
| Investments and other assets |  |  |
| Other | 77,245 | 73,399 |
| Allowance for doubtful accounts | $(4,143)$ | $(3,947)$ |
| Total investments and other assets | 73,102 | 69,451 |
| Total non-current assets | 134,786 | 129,764 |
| Total assets | 660,664 | 630,012 |
| Liabilities |  |  |
| Current liabilities |  |  |
| Notes and accounts payable - trade | 217,260 | 198,235 |
| Short-term loans payable | 134,771 | 135,130 |
| Income taxes payable | 4,650 | 1,286 |
| Provision | 3,658 | 2,341 |
| Other | 27,367 | 24,609 |
| Total current liabilities | 387,707 | 361,602 |
| Non-current liabilities |  |  |
| Long-term loans payable | 70,840 | 70,541 |
| Provision | 493 | 471 |
| Net defined benefit liability | 1,879 | 1,880 |
| Other | 9,478 | 8,821 |
| Total non-current liabilities | 82,692 | 81,714 |
| Total liabilities | 470,400 | 443,317 |
| Net assets |  |  |
| Shareholders' equity |  |  |
| Capital stock | 12,335 | 12,335 |
| Capital surplus | 50,649 | 50,649 |
| Retained earnings | 101,678 | 101,910 |
| Treasury shares | (117) | (118) |
| Total shareholders' equity | 164,546 | 164,777 |
| Accumulated other comprehensive income $\quad \square$ |  |  |
| Valuation difference on available-for-sale securities | 4,817 | 5,337 |
| Deferred gains or losses on hedges | $(1,272)$ | $(1,614)$ |
| Foreign currency translation adjustment | 5,659 | 2,500 |
| Remeasurements of defined benefit plans | (237) | (193) |
| Total accumulated other comprehensive income | 8,966 | 6,029 |
| Non-controlling interests | 16,751 | 15,887 |
| Total net assets | 190,264 | 186,694 |
| Total liabilities and net assets | 660,664 | 630,012 |

## (2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income

## (Quarterly Consolidated Statements of Income)

## (Cumulative First Quarter)

(Millions of yen)

|  | Cumulative First Quarter of Previous Fiscal Year <br> (April 1, 2015 <br> to June 30, 2015) | Cumulative First Quarter <br> Under Review <br> (April 1, 2016 <br> to June 30, 2016) |
| :---: | :---: | :---: |
| Net sales | 486,081 | 418,525 |
| Cost of sales | 453,204 | 387,909 |
| Gross profit | 32,877 | 30,616 |
| Selling, general and administrative expenses | 25,640 | 23,591 |
| Operating income | 7,236 | 7,025 |
| Non-operating income |  |  |
| Interest income | 126 | 91 |
| Dividend income | 453 | 374 |
| Share of profit of entities accounted for using equity method | 1,355 | 474 |
| Purchase discounts | 180 | 117 |
| Other | 400 | 322 |
| Total non-operating income | 2,516 | 1,381 |
| Non-operating expenses |  |  |
| Interest expenses | 644 | 660 |
| Foreign exchange losses | - | 371 |
| Other | 219 | 150 |
| Total non-operating expenses | 863 | 1,182 |
| Ordinary income | 8,889 | 7,223 |
| Extraordinary income |  |  |
| Gain on sales of investment securities | 141 | 20 |
| Total extraordinary income | 141 | 20 |
| Extraordinary losses |  |  |
| Loss on sales of investment securities | - | 2 |
| Loss on valuation of investment securities | - | 3,235 |
| Loss on valuation of investments in capital | - | 38 |
| Loss on change in equity | 110 | 4 |
| Total extraordinary losses | 110 | 3,280 |
| Profit before income taxes | 8,920 | 3,963 |
| Income taxes | 2,710 | 1,162 |
| Profit | 6,209 | 2,800 |
| Profit attributable to non-controlling interests | 245 | 279 |
| Profit attributable to owners of parent | 5,964 | 2,520 |

## (Quarterly Consolidated Statements of Comprehensive Income)

## (Cumulative First Quarter)

## (3) Notes on Quarterly Consolidated Financial Statements

(Notes on Going Concern Assumption)
Not applicable.
(Notes in Case of Significant Changes to Shareholders’ Equity)
Not applicable.

## (Segment Information, etc.)

## [Segment Information]

I Cumulative First Quarter of Previous Fiscal Year (April 1, 2015 to June 30, 2015)
1 Information on sales and income/loss in each reporting segment

| (Millions of yen) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  |  | Others <br> (Note 1) | Total | Adjusted amount (Note 2) | Quarterly consolidated statement of income amount (Note 3) |
|  | Steel | Industrial Supply and Infrastructure | Textiles | Foodstuffs | Total |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |  |  |
| Sales to external customers | 385,357 | 23,523 | 39,037 | 37,828 | 485,747 | 333 | 486,081 |  | 486,081 |
| Intersegment sales or transfers | 209 | 430 | 1 | - | 641 | 28 | 669 | (669) | - |
| Total | 385,566 | 23,954 | 39,039 | 37,828 | 486,389 | 361 | 486,750 | (669) | 486,081 |
| Segment income (Ordinary income) | 5,455 | 1,952 | 754 | 717 | 8,879 | 12 | 8,892 | (3) | 8,889 |

(Notes) 1. "Others" represents items not included under "reportable segments," and it includes real estate business.
2. The downward adjustment of $¥ 3$ million in "segment income" represents the elimination of inter-segment trade.
3. The total income of the "reportable segments" and "others" aligns with the ordinary income in the quarterly consolidated statement of income excepting the downward adjustment of $¥ 3$ million.

2 Information on impairment loss on non-current assets, goodwill, etc., for each reporting segment Not applicable.

II Cumulative First Quarter Under Review (April 1, 2016 to June 30, 2016)
1 Information on sales and income/loss in each reporting segment

| (Millions of yen) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable segments |  |  |  |  | Others <br> (Note 1) | Total | Adjusted amount (Note 2) | Quarterly consolidated statement of income amount (Note 3) |
|  | Steel | Industrial Supply and Infrastructure | Textiles | Foodstuffs | Total |  |  |  |  |
| Net sales |  |  |  |  |  |  |  |  |  |
| Sales to external customers | 323,038 | 21,458 | 37,356 | 36,330 | 418,183 | 341 | 418,525 | - | 418,525 |
| Intersegment sales or transfers | 206 | 337 | 0 | - | 545 | 39 | 584 | (584) | - |
| Total | 323,244 | 21,795 | 37,357 | 36,330 | 418,728 | 381 | 419,110 | (584) | 418,525 |
| Segment income (Ordinary income) | 3,819 | 783 | 1,626 | 990 | 7,220 | 2 | 7,222 | 1 | 7,223 |

(Notes) 1. "Others" represents items not included under "reportable segments," and it includes real estate business.
2. The adjustment of $¥ 1$ million in "segment income" represents the elimination of inter-segment trade.
3. The total income of the "reportable segments" and "others" aligns with the ordinary income in the quarterly consolidated statement of income excepting the adjustment of $¥ 1$ million.

2 Information on impairment loss on non-current assets, goodwill, etc., for each reporting segment
Not applicable.

