

Financial Data 2021

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Consolidated Balance Sheet

March 31, 2021

ASSETS	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2021	2020	2021
CURRENT ASSETS :			
Cash and cash equivalents (Note 14)	¥ 55,881	¥ 25,314	\$ 504,758
Receivables (Note 14):			
Trade notes (Note 16)	51,999	57,575	469,691
Trade accounts (Notes 15 and 16)	475,601	473,227	4,295,919
Associated companies	20,516	27,612	185,313
Other	195	6	1,769
Allowance for doubtful receivables	(1,413)	(1,088)	(12,764)
Inventories (Notes 7 and 15)	110,708	123,261	999,984
Advances to suppliers	10,328	7,735	93,297
Prepaid expenses and other current assets	7,909	5,988	71,441
Total current assets	731,727	719,634	6,609,411
PROPERTY, PLANT, AND EQUIPMENT (Notes 8):			
Land	23,864	21,425	215,556
Buildings and structures	44,905	37,690	405,610
Machinery and equipment	42,117	38,387	380,431
Furniture and fixtures	5,924	7,677	53,512
Lease assets	4,585	4,290	41,421
Construction in progress	1,193	2,059	10,777
Total property, plant, and equipment	122,590	111,530	1,107,310
Accumulated depreciation	(60,843)	(54,749)	(549,571)
Net property, plant, and equipment	61,747	56,780	557,738
INVESTMENTS AND OTHER ASSETS :			
Investment securities (Notes 6, 10, and 14)	40,610	32,942	366,816
Investments in and advances to associated companies (Note 14)	39,106	38,040	353,236
Long-term loans	33	38	304
Goodwill (Note 9)	326	408	2,947
Deferred tax assets (Note 13)	2,409	3,105	21,763
Other assets (Note 11)	10,356	9,813	93,544
Allowance for doubtful receivables	(2,875)	(3,019)	(25,975)
Total investments and other assets	89,967	81,329	812,637
TOTAL	¥ 883,442	¥ 857,744	\$ 7,979,787

See notes to consolidated financial statements.

Consolidated Balance Sheet

March 31, 2021

LIABILITIES AND EQUITY	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2021	2020	2021
CURRENT LIABILITIES :			
Short-term borrowings (Notes 10, 14, and 15).....	¥ 79,641	¥ 78,248	\$ 719,371
Current portion of long-term debt (Notes 10, 14, and 15).....	8,454	26,392	76,370
Payables (Note 13):			
Trade notes (Notes 15 and 16).....	22,221	29,198	200,719
Trade accounts (Notes 15 and 16).....	226,603	223,826	2,046,822
Associated companies.....	6,830	4,913	61,699
Other.....	1,746	1,865	15,776
Commercial papers (Notes 10 and 14).....	46,000	50,000	415,499
Advances from customers.....	14,315	10,696	129,303
Income taxes payable (Note 13).....	4,705	3,627	42,499
Accrued expenses.....	10,336	10,485	93,364
Other.....	6,303	6,621	56,940
Total current liabilities.....	427,159	445,876	3,858,368
LONG-TERM LIABILITIES :			
Bonds payable (Notes 10 and 14).....	80,000	80,000	722,608
Long-term debt (Notes 10, 14, and 15).....	86,257	67,502	779,132
Liability for retirement benefits (Note 11).....	4,018	4,276	36,299
Asset retirement obligations.....	217	131	1,962
Deferred tax liabilities (Note 13).....	2,470	745	22,313
Other.....	5,071	4,334	45,804
Total long-term liabilities.....	178,035	156,990	1,608,121
COMMITMENTS AND CONTINGENT LIABILITIES (Note 17)			
EQUITY (Notes 12, 18 and 19):			
Common stock.....	16,389	16,389	148,035
Capital surplus.....	54,492	54,689	492,207
Retained earnings.....	175,427	160,669	1,584,565
Treasury stock.....	(158)	(153)	(1,430)
Accumulated other comprehensive income (loss):			
Unrealized gain on available-for-sale securities.....	7,184	2,168	64,893
Deferred loss on derivatives under hedge accounting.....	(71)	(371)	(644)
Foreign currency translation adjustments.....	1,784	3,989	16,117
Defined retirement benefit plans.....	498	(940)	4,500
Total.....	255,545	236,440	2,308,245
Noncontrolling interests.....	22,701	18,437	205,052
Total equity.....	278,247	254,877	2,513,297
TOTAL.....	¥ 883,442	¥ 857,744	\$ 7,979,787

See notes to consolidated financial statements.

Consolidated Statement of Income

March 31, 2021

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2021	2020	2021
NET SALES (Note 16)	¥ 2,073,240	¥ 2,480,256	\$ 18,726,772
COST OF SALES (Note 16)	1,952,543	2,338,742	17,636,557
Gross profit	120,697	141,514	1,090,214
SELLING, GENERAL, AND ADMINISTRATIVE EXPENSES (Notes 9 and 11)	98,420	109,425	888,993
Operating income	22,277	32,088	201,221
OTHER INCOME (EXPENSES):			
Interest and dividend income	1,517	1,953	13,703
Interest expense	(2,439)	(4,166)	(22,033)
Purchase discount	426	499	3,856
Gain (loss) on sales of investment securities-net (Note 6)	758	(22)	6,852
Gain (loss) on devaluation of investment securities (Note 6)	(1,366)	(1,870)	(12,341)
Impairment losses of fixed assets (Note 8)		(795)	
Equity in earnings of associated companies	2,559	2,786	23,118
Gain on sales of property, plant, and equipment	478	1,171	4,323
Other-net	678	83	6,124
Other income (expense) -net	2,613	(360)	23,602
INCOME BEFORE INCOME TAXES	24,890	31,727	224,823
INCOME TAXES (Note 13):			
Current	8,307	9,017	75,036
Deferred	(563)	573	(5,087)
Total income taxes	7,744	9,590	69,949
NET INCOME	17,146	22,136	154,874
NET INCOME ATTRIBUTABLE TO NONCONTROLLING INTERESTS	1,211	1,427	10,946
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	¥ 15,934	¥ 20,708	\$ 143,927
PER SHARE OF COMMON STOCK (Note 2.s):			
Basic net income	¥ 493.98	¥ 641.97	\$ 4.46
Cash dividends applicable to the year	160.00	225.00	1.44

See notes to consolidated financial statements.

Consolidated Statement of Comprehensive Income

March 31, 2021

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2021	2020	2021
NET INCOME	¥ 17,146	¥ 22,136	\$ 154,874
OTHER COMPREHENSIVE INCOME (LOSS) (Note 18):			
Unrealized gain (loss) on available-for-sale securities	5,056	(7,301)	45,677
Deferred gain on derivatives under hedge accounting	299	109	2,702
Foreign currency translation adjustments	(2,040)	(187)	(18,434)
Defined retirement benefit plans	1,444	(827)	13,044
Share of other comprehensive loss (income) in associated companies	(642)	533	(5,805)
Total other comprehensive income (loss)	4,116	(7,674)	37,185
COMPREHENSIVE INCOME	21,262	14,462	192,059
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:			
Owners of the parent	20,461	13,229	184,821
Noncontrolling interests	801	1,232	7,237

See notes to consolidated financial statements.

Consolidated Statement of Changes in Equity

March 31, 2021

	Thousands	Millions of Yen		
	Number of Shares of Common Stock Outstanding	Common Stock	Capital Surplus	Retained Earnings
BALANCE, APRIL 1, 2019 (as previously reported).....	32,258	¥ 16,389	¥ 54,814	¥ 147,181
Cumulative effect of accounting change.....				34
BALANCE, APRIL 1, 2019 (as restated).....	32,258	16,389	54,814	147,216
Net income attributable to owner of the parent				20,708
Cash dividends				(7,258)
Change of scope of equity method				3
Effect of change in ownership ratio of an associated company.....			(125)	
Purchase of treasury stock.....	(1)			
Disposal of treasury stock.....			0	
Net change in the year.....				
BALANCE, MARCH 31, 2020 (APRIL 1, 2020, as previously reported)	32,257	16,389	54,689	160,669
Net income attributable to owner of the parent				15,934
Cash dividends				(4,355)
Change of scope of equity method				3,089
Effect of change in ownership ratio of an associated company.....			37	
Change of scope of consolidation.....			(235)	89
Purchase of treasury stock.....	(1)			
Disposal of treasury stock.....			0	
Net change in the year.....				
BALANCE, MARCH 31, 2021.....	32,256	¥ 16,389	¥ 54,492	¥ 175,427

	Thousands of U.S. Dollars (Note 1)		
	Common Stock	Capital Surplus	Retained Earnings
BALANCE, MARCH 31, 2020 (APRIL 1, 2020, as previously reported)	\$ 148,035	\$ 493,990	\$ 1,451,264
Net income attributable to owner of the parent			143,927
Cash dividends			(39,338)
Change of scope of equity method			27,904
Effect of change in ownership ratio of an associated company.....		339	
Change of scope of consolidation.....		(2,122)	806
Purchase of treasury stock.....			
Disposal of treasury stock.....		0	
Net change in the year.....			
BALANCE, MARCH 31, 2021.....	\$ 148,035	\$ 492,207	\$ 1,584,565

See notes to consolidated financial statements.

Treasury Stock	Accumulated Other Comprehensive Income (Loss)				Total	Noncontrolling Interests	Total Equity
	Unrealized Gain on Available-for-Sale Securities	Deferred Loss on Derivatives under Hedge Accounting	Foreign Currency Translation Adjustments	Defined Retirement Benefit Plans			
¥ (147)	¥ 9,517	¥ (483)	¥ 3,549	¥ (167)	¥ 230,654	¥ 18,701	¥ 249,356
	(87)				(52)	(30)	(83)
(147)	9,430	(483)	3,549	(167)	230,601	18,671	249,272
					20,708		20,708
					(7,258)		(7,258)
					3		3
					(125)		(125)
(5)					(5)		(5)
0					0		0
	(7,261)	111	439	(773)	(7,484)	(233)	(7,717)
(153)	2,168	(371)	3,989	(940)	236,440	18,437	254,877
					15,934		15,934
					(4,355)		(4,355)
					3,089		3,089
					37		37
					(145)		(145)
(5)					(5)		(5)
0					0		0
	5,015	300	(2,204)	1,439	4,550	4,263	8,814
¥ (158)	¥ 7,184	¥ (71)	¥ 1,784	¥ 498	¥ 255,545	¥ 22,701	¥ 278,247

Thousands of U.S. Dollars (Note 1)

Treasury Stock	Accumulated Other Comprehensive Income (Loss)				Total	Noncontrolling Interests	Total Equity
	Unrealized Gain on Available-for-Sale Securities	Deferred Loss on Derivatives under Hedge Accounting	Foreign Currency Translation Adjustments	Defined Retirement Benefit Plans			
\$ (1,384)	\$ 19,588	\$ (3,359)	\$ 36,033	\$ (8,498)	\$ 2,135,670	\$ 166,540	\$ 2,302,210
					143,927		143,927
					(39,338)		(39,338)
					27,904		27,904
					339		339
					(1,316)		(1,316)
(48)					(48)		(48)
2					2		2
	45,305	2,715	(19,916)	12,999	41,104	38,511	79,615
\$ (1,430)	\$ 64,893	\$ (644)	\$ 16,117	\$ 4,500	\$ 2,308,245	\$ 205,052	\$ 2,513,297

Consolidated Statement of Cash Flows

March 31, 2021

	Millions of Yen		Thousands of
	2021	2020	U.S. Dollars (Note 1)
OPERATING ACTIVITIES:			2021
Income before income taxes	¥ 24,890	¥ 31,727	\$ 224,823
Adjustments for:			
Income taxes-paid	(7,522)	(10,126)	(67,952)
Depreciation and amortization.....	5,782	5,784	52,232
Equity in earnings of associated companies	(2,559)	(2,786)	(23,118)
Provision for doubtful receivables.....	(260)	(367)	(2,355)
Impairment losses on fixed assets		795	
Gain (loss) on sales of securities-net	(758)	22	(6,852)
Loss on devaluation of investment securities	1,366	1,870	12,341
Gain on sales of property, plant, and equipment-net.....	(478)	(1,171)	(4,323)
Changes in assets and liabilities-net of effects from newly consolidated subsidiaries.....			
Decrease in receivables	25,348	72,568	228,964
Decrease in inventories.....	14,594	8,249	131,827
Decrease in payables.....	(16,259)	(64,907)	(146,866)
Increase (decrease) in liability for retirement benefits.....	(1,846)	760	(16,674)
Loss on termination of retirement benefit plan	51		463
Other-net	4,907	(2,687)	44,329
Total adjustments.....	22,365	8,004	202,017
Net cash provided by (used in) operating activities	47,255	39,732	426,840
INVESTING ACTIVITIES:			
(Decrease) increase in time deposits.....	(271)	328	(2,448)
Purchases of property, plant, and equipment.....	(5,971)	(7,823)	(53,936)
Proceeds from sales of property, plant, and equipment	1,594	2,231	14,404
Purchases of intangible assets.....	(86)	(245)	(780)
Proceeds from sales of intangible assets		59	
Purchases of investment securities.....	(339)	(974)	(3,069)
Proceeds from sales of investment securities.....	2,259	433	20,406
Purchases of the shares of companies previously unconsolidated.....	(2,680)	(126)	(24,210)
Proceeds from sales of shares of subsidiaries resulting in change in scope of consolidation		937	
Increase in short-term loans receivable.....	(78)	(745)	(712)
Payments of long-term loans receivable.....	(23)	(24)	(216)
Proceeds from long-term loans receivable	28	32	256
Other-net	(881)	179	(7,965)
Net cash used in investing activities.....	(6,451)	(5,736)	(58,273)
FINANCING ACTIVITIES:			
Increase (decrease) in short-term borrowings-net.....	749	(43,632)	6,767
Proceeds from issuance of commercial papers	(4,000)		(36,130)
Proceeds from long-term debt	25,200	15,882	227,621
Repayments of long-term debt.....	(25,779)	(15,320)	(232,853)
Dividends paid	(4,356)	(7,256)	(39,350)
Dividends paid to noncontrolling interests.....	(741)	(555)	(6,701)
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	(15)	(1,004)	(140)
Proceeds from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation		57	
Proceeds from issuance of bonds		19,902	
Other-net.....	(1,049)	(752)	(9,477)
Net cash used in financing activities	(9,993)	(32,679)	(90,264)
FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON CASH AND CASH EQUIVALENTS	(363)	(65)	(3,284)
NET INCREASE IN CASH AND CASH EQUIVALENTS.....	30,447	1,251	275,018
CASH AND CASH EQUIVALENTS OF NEWLY CONSOLIDATED SUBSIDIARIES, BEGINNING OF YEAR.....	119		1,083
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	25,314	24,063	228,656
CASH AND CASH EQUIVALENTS, END OF YEAR.....	¥ 55,881	¥ 25,314	\$ 504,758

See notes to consolidated financial statements.

1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards. Japanese yen figures less than a million yen are rounded down to the nearest million yen, except for per share data.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form that is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2020 consolidated financial statements to conform to the classifications used in 2021.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which NIPPON STEEL TRADING CORPORATION (the “Company”) is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥110.71 to \$1, the rate of exchange at March 31, 2021. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate. U.S. dollar figures less than a thousand dollars are rounded down to the nearest thousand dollars, except for per share data.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Consolidation - The consolidated financial statements as of March 31, 2021, include the accounts of the Company and its 92 (89 in 2020) significant subsidiaries (collectively, the “Group”).

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

Investments in 29 (31 in 2020) associated companies are accounted for by the equity method.

Investments in the remaining unconsolidated subsidiaries and associated companies are stated at cost. If the consolidation or equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is also eliminated.

b. Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements - Under Accounting Standards Board of Japan (“ASBJ”) Practical Issues Task Force No.18, “Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements,” the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used for the

consolidation process, except for the following items that should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of research and development (“R&D”); (d) cancellation of the fair value model of accounting for property, plant, and equipment and investment properties and incorporation of the cost model accounting; and (e) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of an investment in an equity instrument, where a foreign subsidiary elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

c. Unification of Accounting Policies Applied to Foreign Associated Companies for the Equity Method – ASBJ Statement No.16, “Accounting Standard for Equity Method of Accounting for Investments,” requires adjustments to be made to conform the associate’s accounting policies for similar transactions and events under similar circumstances to those of the parent company when the associate’s financial statements are used in applying the equity method, unless it is impracticable to determine such adjustments. In addition, financial statements prepared by foreign associated companies in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used in applying the equity method, if the following items are adjusted so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs if R&D; (d) cancellation of the fair value model of accounting for property, plant, and equipment and investment properties and incorporation of the cost model accounting; and (e) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of an investment in an equity instrument, where a foreign associate elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

d. Cash Equivalents - Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value.

Cash equivalents include time deposits, certificates of deposit and all of which mature or become due within three months of the date of acquisition.

e. Allowance for Doubtful Receivables - The allowance for doubtful receivables is provided principally at an amount computed based on the actual ratio of bad debts in the past, plus the aggregate amount of estimated losses based on an analysis of certain individual receivables.

f. Inventories - Inventories are principally stated as follows:

Steel products are stated at cost determined by the moving-average method or by the specific identification method. Industrial machinery, nonferrous metals, cast and forged steel production, and railway wheels are stated at cost determined by the moving-average method or by the specific identification method. Textiles are stated at cost determined by the first-in, first-out method or by the

specific identification method. Food items are stated at cost determined by the specific identification method.

g. Investment Securities - Marketable and investment securities are classified and accounted for, depending on management's intent, as follows:

Available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. Nonmarketable available-for-sale securities are stated at cost determined by the moving-average method. For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

h. Property, Plant, and Equipment - Property, plant, and equipment are stated at cost. Depreciation of property, plant, and equipment of the Company and 67 (63 in 2020) of its consolidated subsidiaries is computed by the straight-line method based on the estimated useful lives of the assets. Depreciation of property, plant, and equipment of 26 (27 in 2020) of its consolidated subsidiaries is computed principally by the declining-balance method based on the estimated useful lives of the assets.

Equipment held for lease is depreciated by the straight-line method over the respective lease periods.

i. Long-Lived Assets - The Group reviews its long-lived assets for impairment whenever events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

j. Goodwill - Goodwill is amortized on a straight-line basis over five years.

k. Bond Issue Costs - Bond issue costs are charged to income as incurred.

l. Retirement and Pension Plans - The Company and certain consolidated subsidiaries have noncontributory-funded pension plans covering substantially all of their employees. Certain consolidated subsidiaries have severance payment plans for directors and Audit & Supervisory Board members. Actuarial gains and within equity (accumulated other comprehensive income) after adjusting for tax effects and are mainly recognized in profit or loss on a straight-line basis over 11 years or 13 years, no longer than the expected average remaining service period of the employees.

m. Asset Retirement Obligations - An asset retirement obligation ("ARO") is recorded for a legal obligation imposed by either law or contract that results from the acquisition, construction, development, and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The ARO is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the ARO cannot be made in the period the ARO is incurred, the liability should be recognized when a reasonable estimate of the ARO can be made. Upon initial recognition of a liability for an ARO, an asset retirement cost is capitalized by increasing the carrying

amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

n. Leases - In March 2007, the ASBJ issued ASBJ Statement No.13, "Accounting Standards for Lease Transactions," which revised the previous accounting standard for lease transactions. Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were capitalized. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if capitalized" information was disclosed in the notes to the lessee's financial statements. The revised accounting standard permits leases that existed at the transition date and do not transfer ownership of the leased property to the lessee to continue to be accounted for as operating lease transactions.

The Company applied the revised accounting standard effective April 1, 2008. In addition, the Company continues to account for leases that existed at the transition date and that do not transfer ownership of the leased property to the lessee as operating lease transactions.

All other leases are accounted for as operating leases.

o. Income Taxes - The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences.

p. Foreign Currency Transactions - All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the consolidated balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statement of income to the extent that they are not hedged by foreign currency forward contracts.

q. Foreign Currency Financial Statements - The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the consolidated balance sheet date except for equity, which is translated at the historical rate. Differences arising from such translation are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income (loss) in a separate component of equity. Revenue and expense accounts of consolidated foreign subsidiaries are translated into yen at the average exchange rate.

r. Derivatives and Hedging Activities - The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange and interest rates. Derivatives include foreign currency forward contracts, interest rate swaps, and commodity swaps, which are utilized by the Group to reduce foreign currency exchange, interest rate risks, and market price. The Group does not enter into derivatives for trading or speculative purposes.

Derivative financial instruments are classified and accounted for as follows:

- (1) All derivatives are recognized as either assets or liabilities and measured at fair value, and gains or losses on derivative transactions are recognized in the consolidated statement of income.
- (2) For derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

The foreign currency forward contracts and currency options are utilized to hedge foreign currency exposures for imports from overseas suppliers. Trade payables denominated in foreign currencies are translated at the contracted rates if the forward contracts qualify for hedge accounting. Interest rate swaps are utilized to hedge interest rate exposures of short-term borrowings and long-term debt. Commodity swaps are utilized to manage the price fluctuation risk of merchandise. Borrowings denominated in foreign currencies are utilized to hedge foreign currency exposures of securities and investment in overseas subsidiaries. The swaps that qualify for hedge accounting are measured at market value at the consolidated balance sheet date, and the unrealized gains or losses are deferred until maturity as deferred gain (loss) under hedge accounting in a separate component of equity. Those interest rate swaps that qualify for hedge accounting and meet specific matching criteria are not remeasured at market value, but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

Short-term bank loans are used to fund the Group's ongoing operations and long-term debt, including bank loans are utilized to fund capital investment. Although a portion of such bank loans with floating rates are exposed to market risks from changes in variable interest rates, those risks are mitigated by using derivatives of interest rate swaps.

s. Per Share Information - Basic net income per share is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares stock outstanding for the period, retroactively adjusted for stock splits.

The weighted-average number of shares of common stock used in the computation was 32,258 thousand shares and 32,257 thousand shares for the years ended March 31, 2020 and 2021, respectively.

Diluted net income per share is not disclosed because no potentially dilutive securities have been issued.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective fiscal years, including dividends to be paid after the end of the year, retrospectively adjusted for stock splits and consolidation.

t. New Accounting Pronouncements - On March 30, 2018, the ASBJ issued ASBJ Statement No. 29, "Accounting Standard for Revenue Recognition," and ASBJ Guidance No. 30, "Implementation Guidance on Accounting Standard for Revenue Recognition." The core principle of the standard and guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. An entity should recognize revenue in accordance with that core principle by applying the following steps:

- Step 1: Identify the contract(s) with a customer
- Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognize revenue when (or as) the entity satisfies a performance obligation

The accounting standard and guidance are effective for annual periods beginning on or after April 1, 2021. Earlier application is permitted for annual periods beginning on or after April 1, 2018.

The Company expects to apply the accounting standard and guidance for annual periods beginning on or after April 1, 2021, and is in the process of measuring the effects of applying the accounting standard and guidance in future applicable periods.

3. APPLICATION NEW ACCOUNTING STANDARD

Significant Accounting Estimates

On March 31, 2020, the ASBJ issued ASBJ Statement No. 31, "Accounting Standard for Disclosure of Accounting Estimates,"

The Group applied the accounting standard and guidance for annual periods beginning on after April 1, 2020, and such application was disclosed in the notes related "Significant Account Estimates".

However, the Group did not disclose the information of the previous fiscal years, in accordance with ASBJ Statement No. 31-11.

4. SIGNIFICANT ACCOUNTING ESTIMATES

Investment Securities

a. Carrying amounts

	Millions of Yen	Thousands of U.S. Dollars
	2021	2021
Investment securities.....	¥ 40,610	\$ 366,816
Investment in and advances to associated companies	39,106	353,236
Total	¥ 79,717	\$ 720,052

b. Information on the significant accounting estimate

The Company and its consolidated subsidiaries have securities of customers. Marketable securities are recognized an impairment loss, if the fair value at the end of the current fiscal year is declines by 50% or more of their cost. In case the declining range is about 30~50% of the cost, an impairment loss is recognized considering recoverability in the future. If the amount of non-marketable securities on the financial position significantly declines, an impairment loss is recognized considering its recoverability.

As of the preparation date of the consolidated financial statements, the Company determined that there are no significant impact for the next fiscal year. However, the Company may incur additional losses if there are changes to the condition or the business environment.

5. Additional Information

(Accounting Estimates in Relation to the Impact of the Spread of COVID-19)

The Group determines the accounting estimates for impairment loss for non-current assets and the recoverability of deferred tax assets based on information available at the time the consolidated financial statements are prepared. The Group assumes that the impact of COVID-19 will remain to a certain extent for the current consolidated fiscal year and thereafter. However, these assumptions involve uncertainties and such uncertainties could have an impact on the Group's financial position, operating results, and cash flow status going forward.

(Commencement of Consideration for Alliance in the Textiles Business with Mitsui & Co., Ltd.)

Based on a resolution at the Board of Directors meeting held on February 3, 2021, the Company signed a basic agreement with Mitsui & Co., Ltd. ("Mitsui & Co.") to commence consideration (the "Considerations") toward an alliance (the "Alliance") in the textiles business of both companies, centered on integration of the Textiles business of the Company and the core subsidiary of Mitsui & Co.'s textiles business, Mitsui Bussan I-Fashion Ltd. ("MIF") (the "Integration").

a. Background of the Considerations

In the textiles business field, changes in the domestic and overseas business environment are accelerating. Especially, the OEM (abbreviation for Original Equipment Manufacturer Contract; meaning contracted manufacturing of partner brand products) market for domestic apparel is on a shrinking trend, and it is expected that the situation will become even more severe in the future due to the impact of the spread of COVID-19.

In such circumstances, the intentions of both companies, which had been considering strengthening the business foundation of the textiles business and its sustainable growth and development, coincided, and the two companies agreed to start the Considerations. The two companies will continue the Considerations aiming at realization of sustainable growth and enhanced corporate value through the Alliance, by utilizing the management resources of both companies in a mutually complementary manner, building a stronger business foundation, as well as creating new business opportunities.

b. Objective of the Alliance

The Alliance aims at the realization of the following matters by promoting collaboration between the Company and Mitsui & Co., centered on integration of the Company's Textiles business and MIF.

(1) Strengthening of the Foundation of the OEM Business, as the Company's Core Business

The two companies aim to improve their business competitiveness and build a solid business foundation. By combining the sales capabilities and the customer networks of both companies, as well as the products and services that each company excels at, the companies will maximize the synergies of mutually complementary collaboration. Also, by making use of scale as a result of the Integration, the companies are pursuing improved efficiency and enhanced functions centered on procurement.

(2) Creating Business Opportunities in a New Growth Field

By maximizing the use of the business resources of both companies in the entire supply chain from upstream to downstream, the Company will expand business for overseas markets where growth is expected. In addition, the Company aims to provide new services that make full use of digital

technology and achieve sustainable growth by creating new business opportunities from the perspective of sustainability, such as the utilization of reusable materials and the construction of product recycling systems.

(3) Deepening Value Provided to Customers

Based on the textiles business knowledge, comprehensive strengths, and procurement networks that both companies have cultivated over many years, both companies will support customer transformation through new initiatives that utilize digital technology in each of the functional processes such as planning, production, and logistics.

c. Outline of the Integration, etc.

(1) Outline of the Integration

The two companies plan to integrate the Company's Textiles business and MIF and operate them as a single business in the new integrated company, but both companies will consider and discuss the conditions, etc. including the specific scope of the target business and the integration method in the future. Since the Integration is based on a spirit of equality, the investment ratio of the two companies in the new integrated company is planned to be 50:50.

(2) Schedule

The Company immediately started the Considerations with Mitsui & Co., and as soon as both companies had reached an agreement in discussions, they scheduled to conclude a final agreement targeting June of this year.

However, the conclusion of the final agreement was postponed due to the time consuming nature of the necessary procedures.

Both companies will proceed it as soon as possible.

d. Future Projection

Undecided matters will be discussed between the two companies going forward, and will be announced separately as soon as discussions are completed.

The impact on the company's business performance from the next fiscal year onward has not been determined.

6. INVESTMENT SECURITIES

Investment securities as of March 31, 2021 and 2020, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Noncurrent:			
Marketable equity securities.....	¥ 27,903	¥ 20,984	\$ 252,043
Others.....	12,706	11,957	114,772
Total.....	¥ 40,610	¥ 32,942	\$ 366,816

The costs and aggregate fair values of marketable and investment securities at March 31, 2021 and 2020, were as follows:

March 31, 2021	Millions of Yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	¥ 18,692	¥ 10,266	¥ 1,055	¥ 27,903

March 31, 2020	Millions of Yen			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Noncurrent:				
Securities classified as:				
Available-for-sale:				
Equity securities	¥ 18,868	¥ 5,176	¥ 3,059	¥ 20,984

March 31, 2021	Thousands of U.S. Dollars			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	\$ 168,844	\$ 92,733	\$ 9,533	\$ 252,043

The information for available-for-sale securities that were sold during the years ended March 31, 2021 and 2020, is as follows:

March 31, 2021	Millions of Yen		
	Proceeds	Realized Gains	Realized Losses
Available-for-sale:			
Marketable equity securities.....	¥ 2,003	¥ 626	¥ 22
Other	68	43	0
Total	¥ 2,072	¥ 670	¥ 23

March 31, 2020	Millions of Yen		
	Proceeds	Realized Gains	Realized Losses
Available-for-sale:			
Marketable equity securities.....	¥ 98	¥ 32	¥ 4
Other	141	43	5
Total	¥ 240	¥ 75	¥ 10

March 31, 2021	Thousands of U.S. Dollars		
	Proceeds	Realized Gains	Realized Losses
Available-for-sale:			
Marketable equity securities.....	\$ 18,099	\$ 5,661	\$ 205
Other	616	394	3
Total	\$ 18,716	\$ 6,055	\$ 208

The impairment losses on other available-for-sale equity securities for the years ended March 31, 2021 and 2020, were ¥1,366 million (\$12,341 thousand) and ¥1,870 million, respectively.

7. INVENTORIES

Inventories at March 31, 2021 and 2020, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Merchandise and finished products	¥ 90,562	¥ 98,488	\$ 818,018
Work in process	6,866	6,035	62,026
Raw materials and supplies	13,278	18,736	119,940
Total	¥ 110,708	¥ 123,261	\$ 999,984

8. LONG-LIVED ASSETS

There was no impairment loss of long-lived assets for the year ended March 31, 2021.

The Group reviewed its long-lived assets for impairment as of March 31, 2020. As a result, the Group recognized an impairment loss of ¥795 million for operating assets.

The Company and its consolidated subsidiaries classify fixed assets into groups, at the minimum cash-generating unit level, by the type of the respective business. Certain consolidated subsidiaries classify groups by store. For idle assets, each property is considered to constitute a group.

Due to consecutive operating losses of the unit, the book values of long-lived assets are written down to the recoverable amount, and the amounts are recorded as impairment losses on fixed assets.

The recoverable amounts are calculated based on value in use, and the relevant assets are evaluated based on expected future cash flows discounted mainly at 6.1% for the year ended March 31, 2020.

9. GOODWILL

Goodwill as of March 31, 2021 and 2020, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Consolidation goodwill	¥ 326	¥ 408	\$ 2,947
Total	¥ 326	¥ 408	\$ 2,947

Amortization charged to selling, general, and administrative expenses for the years ended March 31, 2021 and 2020, was ¥135 million (\$ 1,226 thousand) and ¥45 million, respectively.

10. SHORT-TERM BORROWINGS, LONG-TERM DEBT, AND BONDS PAYABLE

Short-term borrowings at March 31, 2021 and 2020, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Loans, primarily from banks with interest principally at 0.030% to 5.500% in 2021 and 0.020% to 7.000% in 2020:			
Collateralized			
Unsecured	¥ 79,641	¥ 78,248	\$ 719,371
Commercial papers, -0.050% to -0.004% in 2021	46,000	50,000	415,499
Total	¥ 125,641	¥ 128,248	\$ 1,134,870

Long-term debt at March 31, 2021 and 2020, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Bonds payable			
Unsecured 0.150% Japanese yen bonds payable due in 2023	¥ 15,000	¥ 15,000	\$ 135,489
Unsecured 0.190% Japanese yen bonds payable due in 2024	10,000	10,000	90,326
Unsecured 0.290% Japanese yen bonds payable due in 2025	20,000	20,000	180,652
Unsecured 0.395% Japanese yen bonds payable due in 2028	15,000	15,000	135,489
Unsecured 0.390% Japanese yen bonds payable due in 2029	10,000	10,000	90,326
Unsecured 0.950% Japanese yen bonds payable due in 2038	10,000	10,000	90,326
Loans, primarily from banks and insurance companies with interest principally at 0.190% to 2.620% in 2021 and 0.190% to 2.620% in 2020, due serially through 2021:			
Unsecured.....	92,391	91,704	834,532
Obligations under finance leases	2,321	2,190	20,970
Total.....	174,712	173,895	1,578,111
Less current portion.....	(8,454)	(26,392)	(76,370)
Long-term debt, less current portion.....	¥ 166,257	¥ 147,502	\$ 1,501,741

The annual maturities of long-term debt and bonds payable excluding finance leases as of March 31, 2021, were as follows:

Years Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2022	¥ 7,475	\$ 67,520
2023	26,235	236,973
2024	24,805	224,053
2025	30,175	272,564
2026	48,700	439,887
2027 and thereafter.....	35,000	316,141
Total.....	¥ 172,391	\$ 1,557,141

The carrying amounts of assets pledged as collateral for short-term borrowings and long-term debt at March 31, 2021, were as follows:

	Millions of Yen	Thousands of U.S. Dollars
Investment securities.....	¥ 1,581	\$ 14,281
Total.....	¥ 1,581	\$ 14,281

As is customary in Japan, the Company maintains deposit balances with banks with which it has bank loans. Such deposit balances are not legally or contractually restricted as to withdrawal.

In addition, the bank borrowings are subject to agreements under which collateral must be given if requested by the lending banks, and certain banks have the right to offset cash deposited with them against any bank loan or obligation that becomes due and, in case of default and certain other specified events, against all other debt payable to the bank concerned. The Company has never received any such request.

11. RETIREMENT AND PENSION PLANS

The Company and certain consolidated subsidiaries have severance payment plans for employees, and certain consolidated subsidiaries have severance payment plans for directors and Audit & Supervisory Board members. Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service, and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from certain consolidated subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

The liability for retirement benefits at March 31, 2021 and 2020, for directors and Audit & Supervisory Board members is ¥721 million (\$6,516 thousand) and ¥601 million, respectively.

(1) Defined benefit plan

(a) The changes in defined benefit obligation for the years ended March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Balance at beginning of year.....	¥ 23,023	¥ 22,993	\$ 207,964
Current service cost	1,751	1,696	15,817
Interest cost	94	90	852
Actuarial difference	251	4	2,268
Benefits paid	(1,097)	(1,167)	(9,912)
Decrease of consolidated subsidiaries		(632)	
Increase of newly consolidated subsidiaries	823	20	7,436
Loss on termination of retirement benefit plan.....	(1,360)		(12,292)
Other		17	
Balance at end of year	¥ 23,485	¥ 23,023	\$ 212,134

(b) The changes in plan assets for the years ended March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Balance at beginning of year.....	¥ 19,833	¥ 20,416	\$ 179,144
Expected return on plan assets.....	444	379	4,012
Actuarial difference	2,130	(1,133)	19,247
Contributions from the employer	1,020	1,437	9,213
Benefits paid	(812)	(849)	(7,341)
Decrease of consolidated subsidiaries		(416)	
Increase of newly consolidated subsidiaries	1,013		9,150
Loss on termination of retirement benefit plan.....	(1,350)		(12,199)
Balance at end of year	¥ 22,277	¥ 19,833	\$ 201,227

(c) Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets for the years ended March 31, 2021 and 2020, is as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Funded defined benefit obligation	¥ 21,160	¥ 20,832	\$ 191,138
Plan assets	(22,277)	(19,833)	(201,227)
Total	(1,117)	999	(10,089)
Unfunded defined benefit obligation	3,045	2,792	27,513
Net liability arising from defined benefit obligation	¥ 1,928	¥ 3,792	\$ 17,423

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Liability for retirement benefits	¥ 4,018	¥ 4,276	\$ 36,299
Asset for retirement benefits	(2,089)	(483)	(18,875)
Net liability arising from defined benefit obligation	¥ 1,928	¥ 3,792	\$ 17,423

(d) The components of net periodic benefit costs for the years ended March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Service cost	¥ 1,270	¥ 1,217	\$ 11,478
Interest cost	94	90	852
Expected return on plan assets	(444)	(379)	(4,012)
Recognized actuarial difference	80	14	729
Loss on termination of retirement benefit plan	51		463
Pension expenses for which the simplified method is applied	480	478	4,339
Others	50	68	452
Net periodic benefit costs	¥ 1,583	¥ 1,491	\$ 14,302

(e) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Actuarial difference	¥ 2,011	¥ (1,122)	\$ 18,172
Total	¥ 2,011	¥ (1,122)	\$ 18,172

(f) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as of March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Unrecognized actuarial difference	¥ (718)	¥ 1,367	\$ (6,487)
Total	¥ (718)	¥ 1,367	\$ (6,487)

(g) Plan assets

a. Components of plan assets

Plan assets as of March 31, 2021 and 2020, consisted of the following:

	2021	2020
Debt investments.....	61%	62%
Equity investments	33	26
Others	6	12
Total	100%	100%

b. Method of determining the expected rate of return on plan assets

The expected rate of return on plan assets is determined considering the long-term rates of return that are expected currently and in the future from the various components of the plan assets.

(h) Assumptions used for the years ended March 31, 2021 and 2020, were set forth as follows:

	2021	2020
Discount rate.....	0.5%	0.5%
Expected rate of return on plan assets.....	2.0%	2.0%
Expected rate of future salary increases	3.7-5.1%	4.0-5.1%

(2) Defined contribution plan

The estimated amount of contribution to the defined contribution plan was ¥287million (\$2,592 thousand), and ¥314 million for the year ended March 31, 2021 and 2020.

12. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

(1) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. Additionally, for companies that meet certain criteria, including (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends in kind) at any time during the fiscal year if the Company has prescribed so in its articles of incorporation. However, the Company does not meet all the above criteria.

The Companies Act permits companies to distribute dividends in kind (noncash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the Company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

(2) Increases/decreases and transfer of common stock, reserve, and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus), depending on the equity account charged upon the payment of such dividends, until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

The Company issued new shares through a third-party allotment to Mitsui & Co., Ltd. ("Mitsui & Co.") and payment process was completed on April 2, 2018.

Outline of the Third-Party Allotment were as follows:

1) Number of shares to be newly issued	1,350,000 shares of common stock
2) Issue price	¥6,006 per unit
3) Amount of proceeds	¥8,108 million (\$73,052 thousand)
4) Method of offering and allotment (allottee)	All of the shares were allotted to Mitsui & Co. By way of third-party allotment
5) Total amounts by which common stock and capital surplus are to be increased (excluding issuance and other expenses)	Common stock: ¥4,054 million (\$36,526 thousand) Capital surplus: ¥4,054 million (\$36,526 thousand)

(3) Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula.

Under the Companies Act, stock acquisition rights are presented as a separate component of equity.

The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

13. INCOME TAXES

The Company and its domestic subsidiaries are subject to a number of different taxes based on income, which, in the aggregate, resulted in an effective normal statutory tax rate of approximately 31% for the years ended March 31, 2021 and 2020, respectively. The consolidated foreign subsidiaries are subject to a number of different taxes based on income at tax rates specific to the rates of each country.

The tax effects of significant temporary differences and tax loss carryforwards that resulted in deferred tax assets and liabilities at March 31, 2021 and 2020, are as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Deferred Tax Assets:			
Inventories	¥ 396	¥ 428	\$ 3,578
Provision for doubtful receivables	1,045	1,063	9,439
Excess depreciation	837	735	7,565
Impairment Loss	664	634	5,999
Loss on devaluation of investment securities	602	613	5,443
Loss on devaluation of stock and investments in associated companies	1,191	1,000	10,761
Loss on devaluation of golf club membership	263	264	2,378
Business taxes payable	356	306	3,221
Accrued bonuses to employees	1,268	1,385	11,457
Liability for retirement benefits	679	1,137	6,134
Tax loss carryforwards	1,429	1,082	12,910
Elimination of unrealized gain on inventories	375	462	3,387
Elimination of unrealized gain on property, plant, and equipment	146	146	1,321
Other	3,518	3,515	31,781
Less valuation allowance	(5,038)	(4,932)	(45,513)
Total	¥ 7,734	¥ 7,844	\$ 69,866
Deferred Tax Liabilities:			
Net unrealized gain on available-for-sale securities	¥ 4,126	¥ 1,855	\$ 37,272
Unrealized gains on assets and liabilities of consolidated subsidiaries	527	527	4,767
Undistributed earnings of foreign subsidiaries	1,938	1,761	17,509
Asset for retirement benefits	85	35	769
Differential liability adjustment	350	525	3,163
Other	767	778	6,934
Total	¥ 7,795	¥ 5,484	\$ 70,417
Net deferred tax assets (liabilities)	¥ (60)	¥ 2,360	\$ (550)

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statements of income for the years ended March 31, 2021 and 2020, is as follows:

	2021	2020
Normal effective statutory tax rate	30.6%	30.6%
Nondeductible expenses	0.4	2.0
Effect of taxation on dividends eliminated in consolidation	6.5	4.7
Nontaxable gain	(5.5)	(3.9)
Tax rate difference at overseas subsidiaries	(0.2)	(1.5)
Gain and loss on investments from equity method	(3.3)	(2.7)
Variation Allowance	1.5	0.6
Other-net	0.9	0.5
Actual effective tax rate	31.1%	30.2%

At March 31, 2021, certain subsidiaries have tax loss carryforwards aggregating approximately ¥4,772 million (\$43,109 thousand), which are available to be offset against taxable income of such subsidiaries in future years. These tax loss carryforwards, if not utilized, will expire as follows:

Years Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2022.....	¥ 784	\$ 7,086
2023.....	246	2,222
2024.....	388	3,508
2025.....	263	2,378
2026 and thereafter.....	3,090	27,912
Total.....	¥ 4,772	\$ 43,109

14. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

(1) Group policy for financial instruments

The Group utilizes indirect and direct financing, such as bank loans, bonds payable, commercial papers, and liquidation of receivables for working capital including inventory funds and funds of capital investments, positions to secure mobility, reduction of costs, and stable procurement as the basic funding policy. In addition, the Group does not invest for speculative purposes because it does not have cash surplus, and uses minimum necessary imprest funds as short-term deposits. Derivatives are used, not for speculative purposes, but to manage exposure to financial risks as described in (2) below.

(2) Nature and extent of risks arising from financial instruments

Payment terms of receivables, such as trade notes and trade accounts, are typically less than one year. They are exposed to customer credit risk. Although receivables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates, the position, net of payables, is hedged by using foreign currency forward contracts. Marketable and investment securities, mainly securities of financial institutions or customers and suppliers of the Group, are additionally exposed to the risk of market price fluctuations. Marketable and investment securities in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates.

Payment terms of payables, such as trade notes and trade accounts, are typically less than one year. Although payables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates, the position, net of receivables, is hedged by using foreign currency forward contracts. Although merchandise that is sold at fixed price is exposed to the risk of market price fluctuations, those risks are hedged by using commodity swaps.

Short-term borrowings and commercial papers are used for the Group's ongoing operations, and long-term debt, such as bank loans, and bonds payable are utilized to fund capital investment. Although a portion of such bank loans with floating rates is exposed to market risks from changes in variable interest rates, those risks are mitigated by using derivatives of interest rate swaps. Although a portion of long-term debt in foreign currency is exposed to market risks of fluctuation in foreign currency exchange rate, those risks are mitigated by using derivatives of currency swaps. Derivatives include foreign currency forward contracts, currency swaps, currency options, interest rate swaps, and commodity swaps, which are used to manage exposure to market risks from changes in foreign currency exchange rates of receivables and payables, from changes in interest rates of bank loans, and from fluctuations in merchandise prices. Please see Note 15 for more details of derivatives.

(3) Risk management for financial instruments

(i) Credit risk management

Credit risk is the risk of economic loss arising from a counterparty's failure to repay or service debt according to the contractual terms. The Company manages its credit risk on the basis of credit management guidelines, which include assessing customers quantitatively and qualitatively by the Credit Control Department to set credit limits. The credit limits are periodically reviewed. The consolidated subsidiaries manage credit risk under similar credit management guidelines.

With respect to derivative transactions, the Company manages its exposure to counterparty risk by limiting its transactions to high-credit-rating financial institutions.

(ii) Market risk management (foreign exchange risk and interest rate risk)

The Company and certain consolidated subsidiaries manage the market risk of fluctuation in foreign currency exchange rates of foreign currency trade receivables and payables principally by using foreign currency forward contracts. In addition, foreign exchange risk is hedged by foreign currency forward contracts when foreign currency trade receivables and payables are expected from forecasted transactions.

Interest rate swaps are used to manage exposure to market risks from changes in interest rates of loan payables.

Marketable and investment securities are managed by monitoring market values and the financial position of issuers periodically, and the Company continuously reviews the status of holding securities by considering its relationship with customers and suppliers of the Group. The loans in foreign currencies are used to manage exposure to the market risk from fluctuation in foreign currency exchange rates of some investment securities in foreign currencies.

Derivative transactions are entered into by the Finance Department under the limits of transactions which are approved at the Board of Directors' meeting based on the internal guidelines that prescribe the limit for each transaction, and the balances of transactions with customers are verified by the Accounting Department. In addition, the consolidated subsidiaries manage derivative transactions based on the Company's internal guidelines.

(iii) Liquidity risk management

Liquidity risk comprises the risk that the Group cannot meet its contractual obligations in full on maturity dates. The Group manages its liquidity risk via the Group's treasury management through its Cash Management System, diversification of financing measures, loans from several financial institutions, and the adjustment for the length of financing from Asset Liability Management. In addition, the Finance Department manages short-term liquidity daily by reviewing the funds, along with renewal of financial planning based on the reports from each section and the Company's subsidiaries.

(4) Fair values of financial instruments

Carrying amounts, fair values, and unrealized gain or loss of financial instruments as of March 31, 2021 and 2020, are as follows. Financial instruments whose fair value cannot be reliably determined are not cluded in below. Also, please see Note 15 for the details of fair value for derivatives.

(i) Fair value of financial instruments

March 31, 2021	Millions of Yen		
	Carrying Amount	Fair Value	Unrealized Gain /Loss
Cash and cash equivalents	¥ 55,881	¥ 55,881	
Receivables	548,312		
Allowance for doubtful receivables.....	(1,413)		
Receivables-net	546,899	546,899	
Investment securities	27,903	27,903	
Investments in unconsolidated subsidiaries and associated companies	10,513	7,786	¥ (2,727)
Total	¥ 641,199	¥ 638,471	¥ (2,727)

Short-term borrowings	¥ 79,641	¥ 79,641	
Current portion of long-term debt.....	8,454	8,454	
Commercial papers.....	46,000	46,000	
Payables.....	257,402	257,402	
Long-term debt.....	86,257	86,879	¥ 621
Bonds payable.....	80,000	79,359	(641)
Total	¥ 557,757	¥ 557,737	¥ (19)

March 31, 2020	Millions of Yen		
	Carrying Amount	Fair Value	Unrealized Gain /Loss
Cash and cash equivalents	¥ 25,314	¥ 25,314	
Receivables	558,422		
Allowance for doubtful receivables.....	(1,088)		
Receivables-net	557,334	557,334	
Investment securities	20,984	20,984	
Investments in unconsolidated subsidiaries and associated companies	10,218	5,205	¥ (5,012)
Total	¥ 613,852	¥ 608,839	¥ (5,012)

Short-term borrowings	¥ 78,248	¥ 78,248	
Current portion of long-term debt.....	26,392	26,392	
Commercial papers.....	50,000	50,000	
Payables.....	259,803	259,803	
Long-term debt.....	67,502	68,064	¥ 561
Bonds payable.....	80,000	79,539	(461)
Total	¥ 561,948	¥ 562,048	¥ 100

March 31, 2021	Thousands of U.S. Dollars		
	Carrying Amount	Fair Value	Unrealized Gain /Loss
Cash and cash equivalents	\$ 504,758	\$ 504,758	
Receivables	4,952,693		
Allowance for doubtful receivables.....	(12,764)		
Receivables-net	4,939,929	4,939,929	
Investment securities	252,043	252,043	
Investments in unconsolidated subsidiaries and associated companies	94,967	70,331	\$ (24,636)
Total	\$ 5,791,699	\$ 5,767,062	\$ (24,636)
Short-term borrowings	\$ 719,371	\$ 719,371	
Current portion of long-term debt.....	76,370	76,370	
Commercial papers.....	415,499	415,499	
Payables.....	2,325,018	2,325,018	
Long-term debt.....	779,132	784,744	\$ 5,611
Bonds payable	722,608	716,818	(5,789)
Total	\$ 5,038,000	\$ 5,037,822	\$ (178)

Assets

(a) Cash and cash equivalents

The carrying values of cash and cash equivalents approximate fair value because of their short maturities.

(b) Receivables

The fair values of receivables are measured at the carrying values because the collection term is short. The allowance for doubtful receivables is computed based on the actual ratio of bad debt in the past, plus the aggregate amount of estimated losses based on the analysis of certain individual receivables with recoverable collateral and guarantees. Therefore, the fair values are approximately equal to the values that are deducted from the current estimated bad debts from balance sheet accounts. In addition, a portion of receivables denominated in foreign currencies and hedged by foreign currency forward contracts is translated at the applicable contract rate.

(c) Marketable and investment securities

The fair values of marketable and investment securities are measured at the quoted market price of the stock exchange for the equity instruments, and at the quoted price obtained from the financial institution for certain debt instruments. Fair value information for marketable and investment securities by classification is included in Note 6.

Liabilities

(a) Payables and short-term borrowings

The carrying values of payables and short-term borrowings approximate fair value because such balances are settled in the short term. In addition, a portion of payables denominated in foreign currencies and hedged by foreign currency forward contracts is translated at the applicable contract rate.

(b) Long-term debt

The fair values of long-term debt are determined by discounting the cash flows related to the bank loans at the Group's assumed corporate borrowing rate.

Derivatives

Fair value information for derivatives is included in Note 15.

(ii) Carrying amount of financial instruments whose fair value cannot be reliably determined

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Investments in equity instruments that do not have a quoted market price in an active market.....	¥ 12,706	¥ 11,957	\$ 114,772
Investments in unconsolidated subsidiaries and associated companies that do not have a quoted market price in an active market.....	28,592	27,821	258,268

(5) Maturity analysis for financial assets and securities with contractual maturities

March 31, 2021	Millions of Yen			
	Due in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
Cash and cash equivalents	¥ 55,881			
Receivables	548,312			
Total	¥ 604,194			

March 31, 2020	Millions of Yen			
	Due in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
Cash and cash equivalents	¥ 25,314			
Receivables	558,422			
Total	¥ 583,737			

March 31, 2021	Thousands of U.S. Dollars			
	Due in 1 Year or Less	Due after 1 Year through 5 Years	Due after 5 Years through 10 Years	Due after 10 Years
Cash and cash equivalents	\$ 504,758			
Receivables	4,952,693			
Total	\$ 5,457,451			

Please see Note 10 for annual maturities of long-term debt.

15. DERIVATIVES

The Group enters into foreign currency forward contracts in the normal course of business to hedge foreign exchange risk associated with certain assets and liabilities denominated in foreign currencies.

The Group enters into interest rate swap agreements as a means of managing its interest rate exposures on certain liabilities. Interest rate swaps effectively convert some floating rate debt to a fixed basis, or convert some fixed rate debt to a floating basis.

The Group enters into commodity swap agreements as a means of managing the price fluctuation risk of merchandise that is to be sold at fixed price. Commodity swaps effectively convert some quoted prices to fixed prices.

It is the Group's policy to use derivatives only for the purpose of reducing market risks associated with assets and liabilities.

Derivatives are subject to market risk and credit risk. Market risk is the exposure created by potential fluctuations in market conditions, including interest or foreign exchange rates. Credit risk is the possibility that a loss may result from a counterparty's failure to perform according to the terms and conditions of the contract. Since most of the Group's derivative transactions are related to qualified hedges of underlying business exposures, market gain or loss risk in derivative instruments is basically offset by opposite movements in the value of the hedged assets or liabilities. Also, because the counterparties to those derivatives are limited to major financial institutions, the Group does not anticipate any losses arising from credit risk.

Derivative transactions entered into by the Group have been made in accordance with internal policies, which regulate the authorization and credit limit amount. The basic policies for the use of derivatives are approved by the Board of Directors and the execution and control of derivatives are performed by the Finance Department and monitored by the Corporate Planning Section. Each derivative transaction is periodically reported to management, where evaluation and analysis of such derivatives are performed.

Derivative transactions to which hedge accounting is not applied

March 31, 2021	Millions of Yen			
	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain(Loss)
Foreign currency forward contracts:				
Selling:				
USD	¥ 1,236		¥ 8	¥ 8
JPY	50		0	0
Buying:				
USD	9,635		(30)	(30)
JPY	83		(0)	(0)
Total	¥ 11,006		¥ (21)	¥ (21)
Interest rate swaps (fixed-rate payment and floating-rate receipt).....				

March 31, 2020	Millions of Yen			
	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain(Loss)
Foreign currency forward contracts:				
Selling:				
USD	¥ 816		¥ 0	¥ 0
JPY	99		(1)	(1)
Buying:				
USD	2,157		(29)	(29)
JPY	259		(4)	(4)
Total	¥ 3,333		¥ (35)	¥ (35)
Interest rate swaps (fixed-rate payment and floating-rate receipt).....				
	¥ 43		¥ (0)	¥ (0)

March 31, 2021	Thousands of U.S. Dollars			
	Contract Amount	Contract Amount Due after One Year	Fair Value	Unrealized Gain(Loss)
Foreign currency forward contracts:				
Selling:				
USD	\$ 11,171		\$ 75	\$ 75
JPY	458		5	5
Buying:				
USD	87,029		(273)	(273)
JPY	756		(0)	(0)
Total	\$ 99,415		\$ (192)	\$ (192)
Interest rate swaps (fixed-rate payment and floating-rate receipt).....				

Derivative transactions to which hedge accounting is applied

March 31, 2021	Hedged Item	Millions of Yen		
		Contract Amount	Contract Amount Due after One Year	Fair Value
Foreign currency forward contracts:				
Selling:	Receivables			
USD		¥ 7,889	¥ 7,535	¥ (198)
EUR		682	581	(18)
AUD		68	68	0
RMB		377	377	(0)
JPY		3,194	3,194	(58)
Buying:	Payables			
USD		63,916	42,113	737
EUR		305	260	4
GBP		22	22	0
THB		2	2	0
AUD		135	135	8
RMB		53	53	0
JPY		30	30	0
Currency options:	Payables			
USD		925	925	31
Total		¥ 77,604	¥ 55,300	¥ 508
Interest rate swaps (fixed-rate payment and floating-rate receipt)	Short-term borrowings and long-term debt	¥ 2,500	¥ 2,500	
Commodity swaps (fixed-price payment and quoted-price receipt)...	Inventories	¥ 672		¥ 41

March 31, 2020	Hedged Item	Millions of Yen		
		Contract Amount	Contract Amount Due after One Year	Fair Value
Foreign currency forward contracts:				
Selling:	Receivables			
USD		¥ 5,348	¥ 702	¥ (48)
EUR		650	183	0
RMB		514		2
JPY		3,648		(11)
Buying:	Payables			
USD		66,028	20,842	187
EUR		649		(8)
GBP		29		(1)
AUD		361		(40)
RMB		13		(0)
JPY		72		(0)
Currency options:	Payables			
USD		689		(1)
Total		¥ 78,006	¥ 21,728	¥ 79
Interest rate swaps (fixed-rate payment and floating-rate receipt)	Short-term borrowings and long-term debt	¥ 7,500	¥ 2,500	
Commodity swaps (fixed-price payment and quoted-price receipt)...	Inventories	¥ 318		¥ (38)

March 31, 2021	Hedged Item	Thousands of U.S. Dollars		
		Contract Amount	Contract Amount Due after One Year	Fair Value
Foreign currency forward contracts:				
Selling: Receivables				
USD		\$ 71,260	\$ 68,065	\$ (1,790)
EUR		6,164	5,249	(168)
AUD		615	615	5
RMB		3,411	3,411	(1)
JPY		28,856	28,852	(527)
Buying: Payables				
USD		577,330	380,395	6,663
EUR		2,762	2,350	43
GBP		206	206	5
THB		19	19	0
AUD		1,227	1,227	77
RMB		484	484	6
JPY		274	274	1
Currency options: Payables				
USD		8,356	8,356	280
Total		\$ 700,969	\$ 499,508	\$ 4,596
Interest rate swaps (fixed-rate payment and floating-rate receipt)	Short-term borrowings and long-term debt	\$ 22,581	\$ 22,581	
Commodity swaps (fixed-price payment and quoted-price receipt)	Inventories	\$ 6,078		\$ 375

The fair value of derivative transactions is measured at the quoted price obtained from a financial institution.

The contract or notional amounts of derivatives that are shown in the above table do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

16. RELATED PARTY DISCLOSURES

Transactions of the Company with Nippon Steel Corporation ("NSC") which owned 34.54% of the Company's issued shares at March 31, 2021, for the years ended March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Sales	¥ 81,081	¥ 96,145	\$ 732,380
Purchases	763,666	923,897	6,897,896

The balances due to or from NSC at March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Trade receivables	¥ 26,869	¥ 28,146	\$ 242,705
Trade payables	28,426	17,257	256,766

Transactions of the Company with subsidiaries of NSC for the years ended March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Nippon Steel Coated Sheet Corporation.....			
Sales	¥ 19,682	¥ 26,701	\$ 177,787
Purchases	30,874	35,844	278,874

The balances due to or from Nippon Steel Coated Sheet Corporation at March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Trade receivables	¥ 6,875	¥ 10,034	\$ 62,104
Trade payables	10,197	10,033	92,107

Transactions of subsidiaries of the Company with subsidiaries of NSC for the years ended March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Nippon Steel Nisshin Co., Ltd			
Purchases		¥ 34,542	

The balances due to or from these companies at March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Nippon Steel Nisshin Co., Ltd.			
Trade payables		¥ 11,440	

Nippon Steel Nisshin Co., Ltd. was merged into NSC in April 1, 2020.

17. CONTINGENT LIABILITIES

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Trade notes discounted	¥ 9,512		\$ 85,923
Trade notes endorsed	84		765
Guarantees for loans.....		2,305	20,827
Maximum amount of obligations to repurchase transferred receivables under certain conditions.....		1,954	17,653
Total	¥ 13,857		\$ 125,170

18. OTHER COMPREHENSIVE INCOME (LOSS)

The components of other comprehensive income (loss) for the years ended March 31, 2021 and 2020, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2021	2020	2021
Unrealized gain (loss) on available-for-sale securities			
Gains (losses) arising during the year	¥ 6,684	¥ (12,481)	\$ 60,375
Reclassification adjustments to profit or loss	723	1,812	6,539
Amount before income tax effect.....	7,408	(10,669)	66,914
Income tax effect.....	(2,351)	3,367	(21,236)
Total	¥ 5,056	¥ (7,301)	\$ 45,677
Deferred gain (loss) on derivatives under hedge accounting			
Gains arising during the year	¥ 445	¥ 159	\$ 4,021
Reclassification adjustments to profit or loss	(6)	(7)	(61)
Amount before income tax effect.....	438	151	3,959
Income tax effect.....	(139)	(42)	(1,257)
Total	¥ 299	¥ 109	\$ 2,702
Foreign currency translation adjustments			
Adjustments arising during the year	¥ (2,040)	¥ (185)	\$ (18,427)
Amount before income tax effect.....	(2,040)	(185)	(18,427)
Income tax effect.....	(0)	(2)	(6)
Total	¥ (2,040)	¥ (187)	\$ (18,434)
Defined retirement benefit plans			
Adjustments arising during the year	¥ 1,879	¥ (1,137)	\$ 16,979
Reclassification adjustments to profit or loss	132	14	1,193
Amount before income tax effect.....	2,011	(1,122)	18,172
Income tax effect.....	(567)	295	(5,127)
Total	¥ 1,444	¥ (827)	\$ 13,044
Share of other comprehensive loss (income) in associated companies			
Losses (gains) arising during the year.....	¥ (576)	¥ 532	\$ (5,211)
Reclassification adjustments to profit or loss	(65)	0	(593)
Total	¥ (642)	¥ 533	\$ (5,805)
Total other comprehensive income (loss).....	¥ 4,116	¥ (7,674)	\$ 37,185

19. SUBSEQUENT EVENT

The following appropriation of retained earnings at March 31, 2021, was approved at the Company's shareholders' meeting held on June 29, 2021:

	Millions of Yen	Thousands of U.S. Dollars
Year-end cash dividends, ¥ 110.0 (\$ 0.99) per share.....	¥ 3,548	\$ 32,052

20. SEGMENT INFORMATION

An entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

(1) Description of reportable segments

The Group's reportable segments are those for which separate financial information is available and regular evaluation by the Company's management is being performed in order to decide how

resources are allocated among the Group. As such, the Group's reportable segments consist of the steel, industrial supply and infrastructure, textiles, and foodstuffs segments. Steel consists of various steel products, construction materials, raw materials, and machinery products. Industrial Supply and Infrastructure consists of industrial machinery, nonferrous metals, cast and forged steel production, and railway wheels. An associated company operates development, sales of industrial park, and generation of electric power. Textiles consists of yarns and fabrics, clothing, bedding, interior items, uniforms, and undergarments. Foodstuffs consists of beef, pork, chicken, and marine products.

(2) Methods of measurement for the amounts of sales, profit (loss), assets, and other items for each reportable segment.

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies"

(3) Information about sales, profit (loss), assets, and other items

Millions of Yen

	2021						Consolidated
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	
Sales:							
Sales to external customers	¥ 1,767,620	¥ 76,941	¥ 98,471	¥ 129,874	¥ 332		¥2,073,240
Intersegment sales or transfers	371	495	3		59	¥ (929)	
Total	¥ 1,767,992	¥ 77,436	¥ 98,474	¥ 129,874	¥ 392	¥ (929)	¥2,073,240
Segment profit (losses).....	¥ 19,048	¥ 2,563	¥ 1,675	¥ 2,388	¥ 11	¥ 0	¥ 25,687
Segment assets.....	691,253	62,278	51,384	39,398	1,680	37,447	883,442
Other:							
Depreciation.....	3,801	842	1,054	59	24		5,782
Amortization of goodwill		41		94			135
Interest income	367	2	5	24			400
Interest expense.....	2,153	101	96	64	22		2,439
Equity in earnings of associated companies.....	394	2,109	55				2,559
Investments under the equity method.....	12,378	23,040	425				35,843
Increase in property, plant, and equipment and intangible assets	4,678	1,253	78	31	15		6,057

Millions of Yen

	2020						Consolidated
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	
Sales:							
Sales to external customers	¥ 2,118,646	¥ 87,738	¥ 130,048	¥ 142,851	¥ 970		¥2,480,256
Intersegment sales or transfers	628	608	5		132	¥ (1,375)	
Total	¥ 2,119,275	¥ 88,346	¥ 130,054	¥ 142,851	¥ 1,102	¥ (1,375)	¥2,480,256
Segment profit (losses).....	¥ 22,230	¥ 3,773	¥ 4,695	¥ 2,438	¥ 106	¥ (0)	¥ 33,244
Segment assets.....	686,188	60,308	57,071	44,540	2,266	7,369	857,744
Other:							
Depreciation.....	3,509	843	1,376	39	16		5,784
Amortization of goodwill				45			45
Interest income	501	4	8	23	0		537
Interest expense.....	3,476	195	293	170	31		4,166
Equity in earnings of associated companies.....	252	2,622	(87)				2,786
Investments under the equity method.....	11,832	23,333	368				35,534
Increase in property, plant, and equipment and intangible assets	6,267	1,192	467	106	34		8,068

Thousands of U.S. Dollars

	2021						Consolidated
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	
Sales:							
Sales to external customers	\$ 15,966,225	\$ 694,980	\$ 889,455	\$ 1,173,103	\$ 3,006		\$ 18,726,772
Intersegment sales or transfers	3,353	4,474	30		534	\$ (8,392)	
Total	\$ 15,969,579	\$ 699,455	\$ 889,485	\$ 1,173,103	\$ 3,541	\$ (8,392)	\$ 18,726,772
Segment profit (losses)	\$ 172,056	\$ 23,159	\$ 15,129	\$ 21,578	\$ 103	\$ 0	\$ 232,027
Segment assets	6,243,820	562,535	464,132	355,871	15,176	338,250	7,979,787
Other:							
Depreciation	34,333	7,612	9,526	537	222		52,232
Amortization of goodwill		373		852	0		1,226
Interest income	3,323	24	50	216	0		3,614
Interest expense	19,455	917	874	579	207		22,033
Equity in earnings of associated companies	3,561	19,058	498				23,118
Investments under the equity method	111,808	208,115	3,840				323,764
Increase in property, plant, and equipment and intangible assets	42,258	11,320	713	286	138		54,717

Notes for the year ended March 31, 2021

- "Other" represents operating segments that are not included in a reportable segment, consisting of real estate and other transactions.
- The reconciliation in segment profit of ¥0 million (\$0 thousand) represents the elimination of intersegment trades.
- The reconciliation in segment assets of ¥37,447 million (\$338,250 thousand) represents the result of elimination of intersegment trades of ¥146 million (\$1,320 thousand) and the Group's assets of ¥37,593 million (\$339,569 thousand) that are not included in a reportable segment. The Group's assets mainly consist of cash and cash equivalents of the Company.
- Items causing the difference between the aggregated amounts of segment profit of reportable segments and others, and income before income taxes and minority interests in the consolidated financial statements include mainly the following:
 - ¥1,366 million (\$12,341 thousand) of loss on devaluation of investments securities, which is included in other income (expenses)

Notes for the year ended March 31, 2020

- "Other" represents operating segments that are not included in a reportable segment, consisting of real estate and other transactions.
- The reconciliation in segment profit of ¥-0 million represents the elimination of intersegment trades.
- The reconciliation in segment assets of ¥7,369 million represents the result of elimination of intersegment trades of ¥310 million and the Group's assets of ¥7,679 million that are not included in a reportable segment. The Group's assets mainly consist of cash and cash equivalents of the Company.
- Items causing the difference between the aggregated amounts of segment profit of reportable segments and others, and income before income taxes and minority interests in the consolidated financial statements include mainly the following:
 - ¥795 million of impairment losses of fixed assets, which is included in other income (expenses)
 - ¥1,870 million of loss on devaluation of investments securities, which is included in other income (expenses)

(4) Information about products and services

See operating segments information above because the reportable segments are determined on the basis of products and services.

(5) Information about geographical areas

(i) Sales

Millions of Yen			
2021			
Japan	Asia	Others	Total
¥ 1,512,796	¥ 432,347	¥ 128,096	¥ 2,073,240

Millions of Yen			
2020			
Japan	Asia	Others	Total
¥ 1,784,706	¥ 533,002	¥ 162,547	¥ 2,480,256

Thousands of U.S. Dollars			
2021			
Japan	Asia	Others	Total
\$ 13,664,499	\$ 3,905,227	\$ 1,157,045	\$ 18,726,772

Sales are classified by country or region based on the location of customers.

(ii) Property, plant, and equipment

Millions of Yen			
2021			
Japan	Asia	Others	Total
¥ 39,728	¥ 9,001	¥ 13,016	¥ 61,747

Millions of Yen			
2020			
Japan	Asia	Others	Total
¥ 35,433	¥ 9,834	¥ 11,512	¥ 56,780

Thousands of U.S. Dollars			
2021			
Japan	Asia	Others	Total
\$ 358,856	\$ 81,305	\$ 117,576	\$ 557,738

(6) Information about major customers

Information about major customers is not disclosed because there was no single external customer who accounted for 10% or more of the Group's revenues for the years ended March 31, 2021 and 2020.

(7) Impairment losses of assets are as follows:

There was no impairment loss of long-lived assets for the year ended March 31, 2021.

	Millions of Yen						
	2020						
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	Total
Impairment losses of assets	¥ 730		¥ 65				¥ 795

(8) Amortization of goodwill and goodwill are as follows:

	Millions of Yen						
	2021						
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	Total
Amortization of goodwill		¥ 41		¥ 94			¥ 135
Goodwill				326			326

	Millions of Yen						
	2020						
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	Total
Amortization of goodwill				¥ 45			¥ 45
Goodwill				408			408

	Thousands of U.S. Dollars						
	2021						
	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Reconciliations	Total
Amortization of goodwill		\$ 373		\$ 852			\$ 1,226
Goodwill				2,947			2,947

(9) Information on gain on negative goodwill by segment

There was no gain on negative goodwill for the year ended March 31, 2021 and 2020.



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
NIPPON STEEL TRADING CORPORATION:

Opinion

We have audited the consolidated financial statements of NIPPON STEEL TRADING CORPORATION and its consolidated subsidiaries (the "Group"), which comprise the consolidated balance sheet as of March 31, 2021, and the consolidated statement of income, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies, all expressed in Japanese yen.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as of March 31, 2021, and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the provisions of the Code of Professional Ethics in Japan, and we have fulfilled our other ethical responsibilities as auditors. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matter

A key audit matter is a matter that, in our professional judgment, was of most significance in our audit of the consolidated financial statements of the current period. The matter was addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on the matter.

Member of
Deloitte Touche Tohmatsu Limited

Sale and purchase transactions in the steel segment (Note 20. SEGMENT INFORMATION (3) Information about sales, profit (loss), assets, and other items)	
Key Audit Matter Description	How the Key Audit Matter Was Addressed in the Audit
<p>As disclosed in NIPPON STEEL TRADING CORPORATION (the "Company")'s segment information for the year ended March 31, 2021, consolidated sales were 2,073,240 million yen, of which the steel segment sales were 1,767,620 million yen or 85.2% and accounted for the vast majority of the Company's sales. A large portion of the costs are material purchase costs because the consolidated sales are from trading company transactions. Therefore, the purchase transactions in the steel segment are also significant.</p> <p>Due to the nature of the trading company transactions, the sales division has authority for both sales and purchases, and this sales channel sometimes involves multiple counterparties including group companies. There are also many direct delivery transactions in which the Company sometimes records sale and purchase transactions based only on the documents exchanged with counterparties. There are also transactions unique to the steel segment's trading business such as retroactive corrections to the transaction prices.</p> <p>For these reasons, the person who records sale and purchase transactions is segregated from the sales representatives. The Company has designed and implemented internal controls operating on a daily basis such as approval by senior member of the sales division prior to executing transactions; the administrative division confirms receivable balances owed by customers; and the planning division exercises control over budgets. However, given the high volume of sales and purchase transactions traded by the Company, misstatements due to oversight or errors in judgment could occur.</p> <p>Based on the above situation, we have determined that there is a possibility the Company may not be able to prevent or detect misstatements regarding sale and purchase transactions in the steel segment in a timely manner to a certain extent, and we have determined that the appropriateness of the accounting treatment of sale and purchase transactions in the steel segment as a key audit matter.</p>	<p>We performed the following procedures, among others, to examine the appropriateness of the accounting treatment of sale and purchase transactions in the steel segment:</p> <ul style="list-style-type: none"> • We made inquiries and inspected documents to test the effectiveness of design and operation of internal controls over sale and purchase transactions, such as approval by a senior member of the sales division, confirmations of receivable balances by the administrative division, and budget controls by the planning division. • We obtained sale and purchase data from the Company's core operations systems and compared them with the data from the accounting system. • We extracted individual transactions from sale and purchase data using certain criteria (e.g., transactions with high gross profit) and compared those to the results of investigations of sale and purchase transactions of the prior year. Then, for transactions in which the sales channel or the reason for a high gross profit was unclear, we inquired of the relevant sales division about the transaction circumstances, sales channel, materials traded, etc., to evaluate the economic rationality of the transaction, and we compared those results with transaction documents. • We compared sales and gross profit figures for each sales division with those of the same period in last year and those in the budget. Then, for sales divisions whose sales and gross profits were inconsistent with our understanding of the Company and its environment, we analyzed those figures by sales team and by customer to understand which transaction or groups of transactions caused the fluctuations. For that transaction or for those transaction groups, we inquired with the sales teams about the circumstances, details, etc., of the transactions as necessary to evaluate the economic rationality of the transactions. We then compared the results of our inquiries with transaction documents.

Responsibilities of Management and Audit & Supervisory Board Members and the Audit & Supervisory Board for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Audit & Supervisory Board members and the Audit & Supervisory Board are responsible for overseeing the Directors' execution of duties relating to the design and operating effectiveness of the controls over the Group's financial reporting process.

Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with auditing standards generally accepted in Japan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks. The procedures selected depend on the auditor's judgment. In addition, we obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain, when performing risk assessment procedures, an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the overall presentation and disclosures of the consolidated financial statements are in accordance with accounting principles generally accepted in Japan, as well as the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with Audit & Supervisory Board members and the Audit & Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide Audit & Supervisory Board members and the Audit & Supervisory Board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with Audit & Supervisory Board members and the Audit & Supervisory Board, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Interest Required to Be Disclosed by the Certified Public Accountants Act of Japan

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.



June 29, 2021

Corporate Data

(As of March 31, 2021)

Date of Establishment

August 2, 1977

Tokyo Head Office

5-27 Akasaka 8-chome, Minato-ku, Tokyo 107-8527

Number of Employees

1,840

Number of Subsidiaries and Associated Companies

113 and 44

