# Financial Data 2011

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# Consolidated Balance Sheets March 31, 2011 and 2010

	Millions of Yen		
ASSETS	2011	2010	U.S. Dollars (Note 1) <b>2011</b>
CURRENT ASSETS:			
Cash and cash equivalents (Note 14)	¥ 9,711	¥ 11,215	\$ 116,789
Receivables (Notes 14 and 15):			
Trade notes (Note 15)	58,024	56,596	697,823
Trade accounts (Note 14)	142,797	144,751	1,717,342
Unconsolidated subsidiaries and associated companies	8,668	6,901	104,245
Other	402	147	4,835
Allowance for doubtful receivables	(2,165)	(2,572)	(26,037)
Inventories (Note 4)	51,144	41,182	615,081
Advances to suppliers	3,973	5,715	47,781
Deferred tax assets (Note 10)	2,000	2,020	24,053
Prepaid expenses and other current assets	2,697	1,679	32,436
Total current assets	277,251	267,634	3,334,348
PROPERTY, PLANT AND EQUIPMENT (Notes 5 and 7):  Land	17,211	14,251	206,987
Buildings and structures	18,327	14,455	220,409
Machinery and equipment	12,742	13,129	153,241
Furniture and fixtures	5,585	5,331	67,168
Leased assets (Note 13)	108	59	1,299
` '	164	223	1,299
Construction in progress  Total	54,137	47,448	651,076
Accumulated depreciation	•		•
Net property, plant and equipment	(22,370)	(20,200)	(269,032)
Net property, plant and equipment	31,707	27,240	302,044
INVESTMENTS AND OTHER ASSETS:			
Investment securities (Notes 3, 7 and 14)	9,754	11,048	117,306
Investments in and advances to unconsolidated subsidiaries			
and associated companies (Note 14)	12,398	10,041	149,104
Long-term loans	896	538	10,775
Goodwill (Note 6)	632	839	7,601
Deferred tax assets (Note 10)	1,469	1,539	17,667
Other assets	7,515	8,493	90,379
Allowance for doubtful receivables	(3,281)	(3,325)	(39,459)
Total investments and other assets	29,383	29,173	353,373
TOTAL	¥ 338,401	¥ 324,055	\$ 4,069,765

# Consolidated Balance Sheets March 31, 2011 and 2010

	N	Thousands of U.S. Dollars (Note 1)		
LIABILITIES AND EQUITY	2011	lillions of Ye	2010	2011
CURRENT LIABILITIES:				
Short-term borrowings (Notes 7, 14 and 15)	¥ 70,29	)1 }	<b>€</b> 61,938	\$ 845,352
Current portion of long-term debt (Notes 7, 13, 14 and 15)	4,41	4	4,393	53,085
Payables (Notes 14 and 15):				
Trade notes	54,67	<b>'</b> 5	50,839	657,547
Trade accounts (Note 16)	115,49	16	118,050	1,389,008
Unconsolidated subsidiaries and associated companies	73	9	615	8,888
Other	69	16	668	8,370
Advances from customers	4,39	8	6,389	52,892
Income taxes payable (Note 10)	1,30	)5	1,394	15,694
Accrued expenses	3,84	15	3,630	46,242
Provision for losses from a natural disaster (Note 11)	40	2		4,835
Asset retirement obligations (Note 12)	3	8		457
Deferred tax liabilities (Note 10)		5	2	60
Other	2,28	80	2,052	27,420
Total current liabilities	258,58	34	249,970	3,109,850
LONG-TERM LIABILITIES:				
Long-term debt (Notes 7, 13, 14 and 15)	14,99	8	14,520	180,373
Liability for retirement benefits (Note 8)	2,94	11	2,747	35,370
Negative goodwill			212	
Provision for loss on liquidation of an associated company	4	4		529
Asset retirement obligations (Note 12)	10	14		1,251
Deferred tax liabilities (Note 10)	1,03	8	617	12,483
Other	1,30	)1	1,321	15,646
Total long-term liabilities	20,42		19,417	245,652
COMMITMENTS AND CONTINGENT LIABILITIES (Notes 13, 15 and 17)	·		·	·
EQUITY (Notes 9 and 19):				
Common stock, authorized, 400,000,000 shares; issued, 164,534,094 shares	12,33	86	12,336	148,358
Capital surplus	7,08	84	7,085	85,195
Retained earnings	39,53	3	34,440	475,442
Treasury stock, at cost, 668,372 shares in 2011 and 554,915 shares in 2010	(20		(185)	(2,465)
Accumulated other comprehensive income (loss)	`	•	, ,	,
Net unrealized gain on available-for-sale securities (Note 3)	87	<b>'</b> 6	889	10,535
Deferred loss on derivatives under hedge accounting	(14	13)	(122)	(1,720)
Land revaluation surplus (Note 9)	,	,	77	( ) - /
Foreign currency translation adjustments	(2,7	33)	(1,631)	(32,868)
Total	56,74		52,889	682,477
Minority interests	2,64		1,779	31,786
Total equity	59,39		54,668	714,263
TOTAL	-		₹ 324,055	\$4,069,765
See notes to consolidated financial statements.		1	. 027,000	Ψ τ,000,100

# Consolidated Statements of Income

Years Ended March 31, 2011, 2010 and 2009

		Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2011	2010	2009	2011
NET SALES (Note 16)	790,900	¥ 757,185	¥ 1,291,174	\$ 9,511,726
COST OF SALES (Notes 8 and 16)	732,315	701,871	1,223,893	8,807,156
Gross profit	58,585	55,314	67,281	704,570
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES (Notes 6, 8 and 13)	48,328	46,517	49,774	581,215
Operating income	10,257	8,797	17,507	123,355
OTHER INCOME (EXPENSES):				
Interest and dividend income	605	633	1,028	7,276
Interest expense	(1,437)	(1,670)	(3,006)	(17,282)
Gain on sales of securities-net (Note 3)	37	644	368	445
Loss on disposal of property, plant and equipment	(269)			(3,235)
Gain on sales of property, plant and equipment	2	100		24
Loss on sales of property, plant and equipment	(12)		(48)	(144)
Loss on devaluation of investment securities (Note 3)	(1,088)	(366)	(3,226)	(13,085)
Impairment losses of fixed assets (Note 5)	(277)	(428)	(226)	(3,332)
Losses from a natural disaster (Note 11)	(582)			(7,000)
Provision for loss on liquidation of an associated company	(44)			(529)
Loss on adjustment for changes of accounting standard for				
asset retirement obligations	(161)			(1,936)
Equity in earnings of associated companies	1,494	372	132	17,968
Other-net	555	194	(345)	6,675
Other expenses-net	(1,177)	(521)	(5,323)	(14,155)
INCOME BEFORE INCOME TAXES AND MINORITY INTERESTS	9,080	8,276	12,184	109,200
INCOME TAXES (Note 10):				
Current	3,246	3,827	6,861	39,038
Deferred	53	20	(1,014)	637
Total income taxes	3,299	3,847	5,847	39,675
NET INCOME BEFORE MINORITY INTERESTS	5,781			69,525
MINORITY INTERESTS IN NET INCOME (LOSS)	32	(162)	70	385
NET INCOME ¥	5,749	¥ 4,591	¥ 6,267	\$ 69,140
DED CHADE OF COMMON STOCK (Note 2 %)				
PER SHARE OF COMMON STOCK (Note 2.t):	25.0	Yen	¥ 38.2	U.S. Dollars (Note 1)
Basic net income ¥		¥ 28.0		\$ 0.42
Cash dividends applicable to the year	6.0	5.0	8.0	0.07

# Consolidated Statement of Comprehensive Income Year Ended March 31, 2011

	Millions of Yen		Thousands ( U.S. Dollars (No	
		2011	2011	
Net income before minority interests	¥	5,781	\$	69,525
Other comprehensive loss: (Note 18)				
Unrealized loss on available for-sales securities		(36)		(433)
Deferred loss on derivatives under hedge accounting		(22)		(265)
Foreign currency translation adjustments		(689)		(8,286)
Share of other comprehensive loss in associated companies		(432)		(5,195)
Total other comprehensive loss	¥	(1,179)	\$	(14,179)
Comprehensive Income (Note 18)	¥	4,602	\$	55,346
Total comprehensive income attributable to: (Note 18)				
Owners of the parent		4,657		56,007
Minority interest		(55)		(661)

# Consolidated Statements of Changes in Equity Years Ended March 31, 2011, 2010 and 2009

	Thousands	Millions of Yen			
	Outstanding Number of Shares of Common Stock	Common Stock	Capital Surplus	Retained Earnings	
BALANCE, APRIL 1, 2008	164,009	¥ 12,336	¥ 7,091	¥ 26,607	
Adjustment of retained earnings due to adoption of PITF No.18 (Note 2.b)				31	
Net income				6,267	
Cash dividends				(1,886)	
Effect of change in ownership ratio of an associated company				(414)	
Purchase of treasury stock	(67)				
Disposal of treasury stock	48		(5)		
Net change in the year					
BALANCE, MARCH 31, 2009	163,990	12,336	7,086	30,605	
Net income				4,591	
Cash dividends				(820)	
Effect of change in ownership ratio of an associated company				(153)	
Effect of change in scope of consolidated subsidiaries				218	
Reversal of land revaluation surplus				(1)	
Purchase of treasury stock	(22)				
Disposal of treasury stock	11		(1)		
Net change in the year					
BALANCE, MARCH 31, 2010	163,979	12,336	7,085	34,440	
Net income				5,749	
Cash dividends				(820)	
Effect of change in ownership ratio of an associated company				1	
Effect of change in scope of consolidated subsidiaries				76	
Reversal of land revaluation surplus				77	
Change of scope of equity method				10	
Purchase of treasury stock	(116)				
Disposal of treasury stock	3		(1)		
Net change in the year					
BALANCE, MARCH 31, 2011	163,866	¥ 12,336	¥ 7,084	¥ 39,533	
	-	Thou	sands of U.S. Dollars (Note 1)		
		Common Stock	Capital Surplus	Retained Earnings	
BALANCE, MARCH 31, 2010		\$ 148,358	\$ 85,207	\$ 414,191	
Net income				69,140	
Cash dividends				(9,861)	
Effect of change in ownership ratio of an associated company				12	
Effect of change in scope of consolidated subsidiaries				914	
Reversal of land revaluation surplus				926	
Change of scope of equity method				120	
Purchase of treasury stock					
Disposal of treasury stock			(12)		
Net change in the year					
BALANCE, MARCH 31, 2011		\$ 148,358	\$ 85,195	\$ 475,442	
See notes to consolidated financial statements.					

Total Equity	Minority Interests	Total	Foreign Currency Translation Adjustments	Land revaluation surplus	Accumulated other co Deferred Gain (Loss) on Derivatives under Hedge Accounting	Net Unrealized Gain (Loss) on Available for-sale Securities	Treasury Stock
¥ 49,831	¥ 2,046	¥ 47,785	¥ 553	¥ 77	¥ (825)	¥ 2,126	¥ (180)
31		31					
6,267		6,267					
(1,886)		(1,886)					
(414)		(414)					
(21)		(21)					(21)
12		12					17
(3,390)	(83)	(3,307)	(2,544)	(1)	772	(1,534)	
50,430	1,963	48,467	(1,991)	76	(53)	592	(184)
4,591	.,000	4,591	(1,001)		(55)	332	(,
(820)		(820)					
(153)		(153)					
218		218					
		(1)					
(1)							(4)
(4)		(4)					(4)
2	(404)	2	000		(00)	007	3
405	(184)	589	360	1	(69)	297	(40=)
54,668	1,779	52,889	(1,631)	77	(122)	889	(185)
5,749		5,749					
(820)		(820)					
1		1					
76		76					
77		77					
10		10					
(21)		(21)					(21)
0		0					1
(349)	864	(1,213)	(1,102)	(77)	(21)	(13)	
¥ 59,391	¥ 2,643	¥ 56,748	¥ (2,733)		¥ (143)	¥ 876	¥ (205)
			S. Dollars (Note 1)		Accumulated other co		
Total Equity	Minority Interests	Total	Foreign Currency Translation Adjustments	Land revaluation surplus	Deferred Gain (Loss) on Derivatives under Hedge Accounting	Net Unrealized Gain (Loss) on Available for-sale Securities	reasury Stock
\$ 657,462	\$ 21,395	\$ 636,067	\$ (19,615)	\$ 926	\$ (1,467)	\$ 10,692	\$ (2,225)
69,140		69,140					
(9,861)		(9,861)					
12		12					
914		914					
926		926					
120		120					
(252)		(252)					(252)
0		0					12
(4,198)	10,391	(14,589)	(13,253)	(926)	(253)	(157)	
	. 5,00 .	(,,,,,,	(.0,200)	(0=0)	\$ (1,720)	\$ 10,535	\$ (2,465)

Millions of Yen

# Consolidated Statements of Cash Flows

Years Ended March 31, 2011, 2010 and 2009

				ons of Yen		U.S. Dollars (Note		
	2	2011		2010	:	2009		2011
OPERATING ACTIVITIES:			.,		.,		_	
Income before income taxes and minority interests	¥	9,080	¥	8,276	¥	12,184	\$	109,200
Adjustments for:		(2.22.1)		(4.000)		(0.044)		
Income taxes-paid		(3,061)		(4,909)		(9,644)		(36,813
Depreciation and amortization		2,223		1,895		1,776		26,735
Equity in earnings of associated companies		(1,494)		(372)		(132)		(17,968
Loss on adjustment for changes of accounting standard for asset retirement obligations		161						1,936
Reversal of provision for doubtful receivables		(821)		(338)		(2,512)		(9,874
Loss on disposal of property, plant and equipment		269						3,235
Losses from a natural disaster		582						7,000
Impairment losses on fixed assets		277		428		226		3,332
Gain on sales of securities-net		(37)		(644)		(368)		(445
Loss on devaluation of investment securities		1088		366		3,226		13,085
Loss (gain) on sales of property, plant and equipment-net		10		(100)		48		120
(Increase) decrease in receivables		(779)		13,144		38,903		(9,368
(Increase) decrease in inventories		(7,512)		20,044		(7,059)		(90,343
Decrease in payables		(1,064)		(33,510)		(38,724)		(12,796
(Decrease) increase in liability for retirement benefits		(224)		8		(150)		(2,694
Other-net		723		7,308		4,309		8,695
Total adjustments		(9,659)		3,320		(10,101)		(116,163
Net cash (used in) provided by operating activities		(579)		11,596		2,083		(6,963
INVESTING ACTIVITIES:								
(Decrease) increase in time deposit		(9)		60		70		(108
Purchases of property, plant and equipment		(3,730)		(1,645)		(2,922)		(44,859
Proceeds from sales of property, plant and equipment		372		295		196		4,474
Purchases of intangible assets		(250)		(14)		(33)		(3,007
Proceeds from sales of intangible assets		0		0		19		(0,007
Purchases of investment securities		(2,428)		(1,822)		(1,142)		(29,200
Proceeds from sales of investment securities		209		1,717		652		2,513
Purchases of the shares of companies previously unconsolidated		(288)		(449)		160		(3,464
Sales of the shares of companies previously consolidated		62		(43)		100		746
(Increase) decrease in short-term loans receivable		(525)		(18)		63		(6,314
Payments of long-term loans receivable		(1,504)		(168)		(112)		(18,088
Proceeds from long-term loans receivable		1,269		22		181		15,262
Other-net		190		164		144		2,285
Net cash used in investing activities		(6,632)		(1,901)		(2,724)		(79,760
FINANCING ACTIVITIES:								
Increase (decrease) in short-term borrowings-net		8,389		(7,812)		5,698		100,890
Proceeds from long-term debt		4,147		3,562		5,561		49,874
Repayments of long-term debt		(5,698)		(4,424)		(5,693)		(68,527
Cash dividends paid		(824)		(823)		(1,885)		(9,910
Dividends paid to minority shareholders		(28)		(99)		(72)		(337
Proceeds from funds paid by minority shareholders		(20)		(99)		(12)		12
		-				(12)		
Other-net		(131) 5,856		(11) (9,602)		(12) 3,597		(1,575 70,427
, , ,		,						,
FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON CASH AND CASH EQUIVALENTS		(304)		50		(470)		(3,656
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		(1,659)		143		2,486		(19,952
CASH AND CASH EQUIVALENTS OF NEWLY-CONSOLIDATED		155		156				1,864
SUBSIDIARIES REGINNING OF YEAR		100		130				1,004
SUBSIDIARIES, BEGINNING OF YEAR								
SUBSIDIARIES, BEGINNING OF YEAR		11,215		10,916		8,430		134,877

# SUMIKIN BUSSAN CORPORATION and Consolidated Subsidiaries

Notes to Consolidated Financial Statements

# 1. BASIS OF PRESENTING CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in conformity with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to application and disclosure requirements from International Financial Reporting Standards.

Under Japanese GAAP, a consolidated statement of comprehensive income is required from the fiscal year ended March 31, 2011 and has been presented herein. Accordingly, accumulated other comprehensive income (loss) is presented in the consolidated balance sheet and the consolidated statement of changes in equity. Information with respect to other comprehensive income for the year ended March 31, 2010 is disclosed in Note 18. In addition, "net income before minority interests" is disclosed in the consolidated statement of income from the year ended March 31, 2011.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications have been made in the 2010 financial statements to conform to the classifications used in 2011.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which SUMIKIN BUSSAN CORPORATION (the "Company") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥83.15 to \$1, the rate of exchange at March 31, 2011. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**a. Consolidation -** The consolidated financial statements as of March 31, 2011 include the accounts of the Company and its 50 (47 in 2010 and 46 in 2009) significant subsidiaries (collectively, the "Group").

The Company changed the scope of consolidated subsidiaries due to an increase in relative significance hence, the subsidiaries in the scope of consolidation increased by three. The effect on retained earnings of the change of this scope was stated as "Effect of change in scope of consolidated subsidiaries" for the year ended March 31, 2011 in the consolidated statements of changes in equity, and was not restated retrospectively.

Under the control or influence concept, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

Investments in 1 (2 in 2010 and 2009) unconsolidated subsidiaries and 11 (9 in 2010 and 2009) associated companies are accounted for by the equity method.

Investments in the remaining unconsolidated subsidiaries and associated companies are stated at cost. If the consolidation or equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is eliminated.

b. Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements - In May 2006, the Accounting Standards Board of Japan (the "ASBJ") issued ASBJ Practical Issues Task Force (PITF) No.18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements."

PITF No.18 prescribes: 1) the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should, in principle, be unified for the preparation of the consolidated financial statements, 2) financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used for the consolidation process, 3) however, the following items should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP unless they are not material: (1) amortization of goodwill: (2) scheduled amortization of actuarial gain or loss of pensions that has been directly recorded in the equity; (3) expensing capitalized development costs of R&D; (4) cancellation of the fair value model accounting for property, plant, and equipment and investment properties and incorporation of the cost model accounting; (5) recording the prior years' effects of changes in accounting policies in the income statement where retrospective adjustments to financial statements have been incorporated; and (6) exclusion of minority interests from net income, if contained.

c. Unification of Accounting Policies Applied to Foreign Associated Companies for the Equity Method - In March 2008, the ASBJ issued ASBJ Statement No.16, "Accounting Standard for Equity Method of Accounting for Investments". The new standard requires adjustments to be made to conform the associate's accounting policies for similar transactions and events under similar circumstances to those of the parent company when the associate's financial statements are used in applying the equity method unless it is impracticable to determine adjustments. In addition, financial statements prepared by foreign associated companies in accordance with either International Financial Reporting Standards or the generally accepted accounting principles in the United States tentatively may be used in applying the equity method if the following items are adjusted so that net income is accounted for in accordance with Japanese GAAP unless they are not material: 1) amortization of goodwill; 2) scheduled amortization of actuarial gain or loss of pensions that has been directly recorded in the equity; 3) expensing capitalized development costs of R&D: 4) cancellation of the fair value model accounting for property, plant, and equipment and investment properties and incorporation of the cost model accounting; 5) recording the prior years' effects of changes in accounting policies in the income statement where retrospective adjustments to the financial statements have been incorporated; and 6) exclusion of minority interests from net income, if contained. This standard was applicable to equity method of accounting for fiscal years beginning on or after April 1, 2010.

The Company applied this accounting standard effective April 1, 2010.

d. Cash Equivalents - Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value.

Cash equivalents include time deposits, certificates of deposit, commercial paper, and bond funds, all of which mature or become due within three months of the date of acquisition.

- e. Allowance for Doubtful Receivables The allowance for doubtful receivables is provided principally at an amount computed based on the actual ratio of bad debts in the past, plus the aggregate amount of estimated losses based on an analysis of certain individual receivables.
- f. Inventories Inventories are principally stated as follows:

Steel products are stated at cost determined by the moving-average method. Textiles are stated at cost determined by the first-in, first-out method or by the specific identification method. Food items are stated at cost determined by the specific identification method. Other inventories are stated at cost determined by the moving-average method or by the specific identification method.

- **g. Marketable and Investment Securities -** Marketable and investment securities are classified and accounted for, depending on management's intent, as follows:
- 1) trading securities, which are held for the purpose of earning capital gains in the near term are reported at fair value, and the related unrealized gains and losses are included in earnings, 2) held-to-maturity debt securities, which are expected to be held to maturity with the positive intent and ability to hold to maturity are reported at amortized cost, and 3) available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains or losses, net of applicable taxes, reported in a separate component of equity.

Non-marketable available-for-sale securities are stated at cost determined by the moving-average method.

For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

**h. Property, Plant and Equipment -** Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment of the Company and 29 (29 in 2010, 28 in 2009) consolidated subsidiaries is computed by the straight-line method based on the estimated useful lives of the assets. Depreciation of property, plant and equipment of 21 (18 in 2010, 18 in 2009) consolidated subsidiaries is computed principally by the declining-balance method at rates based on the estimated useful lives of the assets. On the basis of acquisition cost, 39.4% of buildings and structures, 19.4% of machinery and equipment, and 72.6% of furniture and fixtures are depreciated by the declining-balance method. The range of useful lives is principally from 2 to 50 years for buildings and structures, and from 2 to 17 years for machinery and equipment.

Equipment held for lease is depreciated by the straight-line method over the respective lease periods.

**i. Long-Lived Assets** - The Group reviews its long-lived assets for impairment whether events or changes in circumstance indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group.

The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

- i. Goodwill Goodwill is amortized by on a straight-line basis over five years.
- k. Retirement and Pension Plans The Company and certain consolidated subsidiaries have noncontributory funded pension plans covering substantially all of their employees. Certain consolidated subsidiaries have severance payment plans for directors and corporate auditors.
- I. Asset Retirement Obligations In March 2008, the ASBJ published the accounting standard for asset retirement obligations, ASBJ Statement No.18 "Accounting Standard for Asset Retirement Obligations" and ASBJ Guidance No.21 "Guidance on Accounting Standard for Asset Retirement Obligations". Under this accounting standard, an asset retirement obligation is defined as a legal obligation imposed either by law or contract that results from the acquisition, construction, development and the normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an increase or a decrease in the carrying amount of the liability and the capitalized amount of the related asset retirement cost. This standard was effective for fiscal years beginning on or after April 1, 2010.

The Company applied this accounting standard effective April 1, 2010. The effect of this change was to decrease operating income by ¥ 7 million (\$ 84 thousand) and income before income taxes and minority interests by ¥ 168 million (\$ 2,020 thousand) for the year ended March 31, 2011.

1) Outline (or synopsis) of asset retirement obligations

Asset retirement obligations ("AROs") are costs to restore some offices of the Company and stores of certain consolidated subsidiary to original conditions in accordance with lease contracts.

2) Measurements of AROs

AROs are determined based on estimated future costs at the end of each reporting period annually. Such costs are discounted at a reasonable rate for the estimated period of use.

- m. Losses from a Natural Disaster The provision is provided for the restoration of the property struck by the Higashi-Nihon Earthquake based on estimated amounts of possible loss at the end of the reporting period.
- n. Provision for Loss on Liquidation of an Associated Company The provision is provided for loss on the business liquidation of an associated company based on the estimated amounts of possible loss.

**o. Leases** - In March 2007, the ASBJ issued ASBJ Statement No.13, "Accounting Standard for Lease Transactions", which revised the previous accounting standard for lease transactions issued in June 1993. The revised accounting standard for lease transactions was effective for fiscal years beginning on or after April 1, 2008.

Under the previous accounting standard, finance leases that were deemed to transfer ownership of the leased property to the lessee were capitalized. However, other finance leases were permitted to be accounted for as operating lease transactions if certain "as if capitalized" information was disclosed in the notes to the lessee's financial statements. The revised accounting standard requires that all finance lease transactions be capitalized to recognize lease assets and lease obligations in the balance sheet. In addition, the revised accounting standard permits leases which existed at the transition date and which do not transfer ownership of the leased property to the lessee to be accounted for as operating lease transactions.

The Company applied the revised accounting standard effective April 1, 2008. In addition, the Company accounted for leases which existed at the transition date and which do not transfer ownership of the leased property to the lessee as operating lease transactions.

All other leases are accounted for as operating leases.

- p. Income Taxes The provision for income taxes is computed based on the pretax income included in the consolidated statements of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently-enacted tax laws to the temporary differences.
- **q. Foreign Currency Transactions -** All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date. The foreign exchange gains and losses from translation are recognized in the consolidated statements of income to the extent that they are not hedged by foreign currency forward contracts.
- **r. Foreign Currency Financial Statements** The balance sheet accounts of consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date except for equity, which is translated at the historical rate. Differences arising from such translation are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income (loss) in a separate component of equity.

Revenue and expense accounts of consolidated foreign subsidiaries are translated into yen at the average exchange rate.

s. Derivatives and Hedging Activities - The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange and interest rates. Derivatives include foreign currency forward contracts, currency swaps, currency options and interest rate swaps, which are utilized by the Group to reduce foreign currency exchange and interest rate risks. The Group does not enter into derivatives for trading or speculative purposes

Derivative financial instruments and foreign currency transactions are classified and accounted for as follows:

- a) all derivatives are recognized as either assets or liabilities and measured at fair value, with gains or losses recognized in the consolidated statements of income.
- b) for derivatives used for hedging purposes, if derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

The foreign currency forward contracts are utilized to hedge foreign currency exposures for imports from overseas suppliers. Trade payables denominated in foreign currencies are translated at the contracted rates if the forward contracts qualify for hedge accounting.

Interest rate swaps are utilized to hedge interest rate exposures of short-term borrowings and long-term debt. The swaps which qualify for hedge accounting are measured at market value at the balance sheet date, and the unrealized gains or losses are deferred until maturity as deferred gain (loss) under hedge accounting in a separate component of equity.

Short-term bank loans are used to fund the Group's ongoing operations, and long-term debt including bank loans are utilized to fund capital investment. Although a portion of such bank loans with floating rates are exposed to market risks from changes in variable interest rates, those risks are mitigated by using derivatives of interest rate swaps.

Derivatives mainly include foreign currency forward contracts, currency swaps, currency options, and interest rate swaps. Foreign currency forward contracts, currency swaps and currency options are used to manage exposure to market risks from changes in foreign currency exchange rates of receivables, payables and investment for securities in foreign currencies including foreign subsidiaries. Interest rate swaps are used to manage exposure to market risks from changes in interest rates of bank loans.

t. Per Share Information - Basic net income per share is computed by dividing net income available to common shareholders by the weighted-average number of shares of common stock outstanding for the period, retroactively adjusted for stock splits. The weighted-average number of shares of common stock used in the computation was 163,934 thousand shares for 2011, 163,985 thousand shares for 2010 and 163,996 thousand shares for 2009.

Diluted net income per share is not disclosed because no potentially dilutive securities have been issued.

Cash dividends per share presented in the accompanying consolidated statements of income are dividends applicable to the respective years, including dividends to be paid after the end of the year.

#### u. New Accounting Pronouncements

Accounting Changes and Error Corrections - In December 2009, the ASBJ issued ASBJ Statement No. 24, "Accounting Standard for Accounting Changes and Error Corrections", and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Changes and Error Corrections". Accounting treatments under this standard and guidance are as follows;

### (1) Changes in Accounting Policies

When a new accounting policy is applied with revision of accounting standards, a new policy is applied retrospectively unless the revised accounting standards include specific transitional provisions. When the revised accounting standards include specific transitional provisions, an entity shall comply with the specific transitional provisions.

#### (2) Changes in Presentation

When the presentation of financial statements is changed, prior period financial statements are reclassified in accordance with the new presentation.

#### (3) Changes in Accounting Estimates

A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods.

#### (4) Corrections of Prior Period Errors

When an error in prior period financial statements is discovered, those statements are restated. This accounting standard and the guidance are applicable to accounting changes and corrections of prior period errors which are made from the beginning of the fiscal year that begins on or after April 1, 2011.

# 3. MARKETABLE AND INVESTMENT **SECURITIES**

Marketable and investment securities as of March 31, 2011 and 2010 consisted of the following:

	Millions of Yen				Thousands of U.S. Dollars		
	2011		2010		<b>2011</b> 2010		2011
Non-current:							
Marketable equity securities	¥	5,502	¥	6,009	\$	66,170	
Government and corporate bonds		15		15		180	
Other		4,237		5,024		50,956	
Total	¥	9,754	¥	11,048	\$	117,306	

The costs and aggregate fair values of marketable and investment securities at March 31, 2011 and 2010 were as follows:

	Millions of Yen							
March 31, 2011	Cost	Unrealized Gains	Unrealized Losses	Fair Value				
Securities classified as:								
Available-for-sale:								
Equity securities	¥ 3,532	¥ 2,222	¥ 252	¥ 5,502				
Debt securities	15	0		15				

	Millions of Yen							
March 31, 2010	Cost	Unrealized Gains	Unrealized Losses	Fair Value				
Securities classified as:								
Available-for-sale:								
Equity securities	¥ 3,984	¥ 2,639	¥ 614	¥ 6,009				
Debt securities	15	0		15				

	Thousands of U.S. Dollars							
March 31, 2011 –	Cost	Unrealized Gains	Unrealized Losses	Fair Value				
Securities classified as:								
Available-for-sale:								
Equity securities	\$ 42,478	\$ 26,735	\$ 3,043	\$ 66,170				
Debt securities	180	0		180				

Information regarding available-for-sale securities which were sold during the year ended March 31, 2011 and 2010 was as follows:

			Millions of Yen						
March 31, 2011	Proceeds		Realized gains		Realized loss				
Available-for-sale:									
Marketable equity securities	¥	188	¥	79	¥	33			
Other		21				9			
Total	¥	209	¥	79	¥	42			
	Millions of Yen								
March 31, 2010	Proceeds		Proceeds Realized g		Reali	Realized loss			
Available-for-sale:									
Marketable equity securities	¥	1,718	¥	719	¥	28			
Other		25		9					
Total	¥	1,743	¥	728	¥	28			
		Т	housands	of U.S. Dolla	rs				
March 31, 2011	Proceeds		Realiz	zed gains	Reali	zed loss			
Available-for-sale:									
Marketable equity securities	\$	2,261	\$	950	\$	397			
Other		252				108			

The impairment losses on available-for-sale marketable equity securities for the years ended March 31, 2011 and 2010 were ¥540 million (\$6,494 thousand) and ¥135 million, respectively.

The impairment losses on other available-for-sale equity securities for the years ended March 31, 2011 and 2010 were ¥548 million (\$6,591 thousand) and ¥1 million, respectively.

### 4. INVENTORIES

Inventories at March 31, 2011 and 2010 consisted of the following:

	Millions of Yen				Thousands of U.S. Dollars
		2011		2010	2011
Merchandise and finished products	¥	42,915	¥	35,576	\$ 516,115
Work in process		913		782	10,980
Raw materials and supplies		7,316		4,824	87,986
Total	¥	51,144	¥	41,182	\$ 615,081

950

505

#### 5. LONG-LIVED ASSETS

The Group recognized impairment losses of ¥277 million (\$3,332 thousand) for stores and other operating assets for the year ended March 31, 2011, and ¥428 million for stores and for-rent property for the year ended March 31, 2010, respectively.

The Company and its consolidated subsidiaries classify fixed assets into groups, at the minimum cashgenerating unit level, by the type of respective business. Certain consolidated subsidiaries classify groups by store. For idle assets, each property is considered to constitute a group.

Due to consecutive operating losses or a significant decrease in the market value of land, the book value of long-lived assets is reduced to the recoverable amounts and the amounts written down are recorded as impairment losses on fixed assets.

The recoverable amounts are calculated based on the higher of net sales value or use value.

In the case of use value, the relevant assets are evaluated based on expected future cash flows discounted at 4.47% for the year ended March 31, 2011, and 4.83% for the year ended March 31, 2010.

In the case of net sales value, the relevant assets are evaluated based on publicly-assessed values.

#### 6. GOODWILL

Goodwill as of March 31, 2011 and 2010 consisted of the following:

	Millions of Yen				Thousands of U.S. Dollars		
	- 2	2011	2010		2011		
Consolidation goodwill	¥	556	¥	731	\$	6,687	
Acquisition goodwill		76		108		914	
Total	¥	632	¥	839	\$	7,601	

Amortization charged to selling, general and administrative expenses for the years ended March 31, 2011 and 2010, was ¥311 million (\$3,740 thousand) and ¥157 million, respectively.

# 7. SHORT-TERM BORROWINGS AND **LONG-TERM DEBT**

Short-term borrowings at March 31, 2011 and 2010 consisted of the following:

	Million	Millions of Yen		
	2011	2010	2011	
Loans, primarily from banks with interest				
principally at 0.187% to 4.860% in 2011,				
0.405% to 6.125% in 2010	¥ 70,291	¥ 61,938	\$ 845,352	

Long-term debt at March 31, 2011 and 2010 consisted of the following:

	Millions of Yen			Thousands of U.S. Dollars		
		2011		2010		2011
Loans, primarily from banks and insurance companies						
with interest principally at 0.452% to 4.020% in 2011,						
0.520% to 7.000% in 2010, due serially through 2014:						
Collateralized	¥	651	¥	1,070	\$	7,829
Unsecured		18,632		17,791		224,077
Obligations under finance leases		129		52		1,552
Total		19,412		18,913		233,458
Less current portion		(4,414)		(4,393)		(53,085)
Long-term debt, less current portion	¥	14,998	¥	14,520	\$	180,373

The annual maturities of long-term debt excluding finance leases (see Note 13) as of March 31, 2011 were as follows:

Year Ending March 31	Mil	lions of Yen	ousands of .S. Dollars
2012	¥	4,376	\$ 51,329
2013		5,855	70,415
2014		3,408	40,998
2015		3,644	43,824
2016		2,000	24,053
Total	¥	19,283	\$ 230,619

The carrying amounts of assets pledged as collateral for short-term borrowings and long-term debt at March 31, 2011 were as follows:

	Millions of Yen		Thousands of U.S. Dollars	
Investment securities	¥	1,166	\$	14,023
Land		1,658		19,940
Machinery and equipment		63		758
Buildings and structures		1,277		15,358

As is customary in Japan, the Company maintains deposit balances with banks with which it has bank loans. Such deposit balances are not legally or contractually restricted as to withdrawal.

In addition, the bank borrowings are subject to agreements under which collateral must be given if requested by the lending banks, and certain banks have the right to offset cash deposited with them against any bank loan or obligation that becomes due and, in case of default and certain other specified events, against all other debt payable to the bank concerned. The Company has never received any such request.

#### 8. RETIREMENT AND PENSION PLANS

The Company and certain consolidated subsidiaries have severance payment plans for employees, and certain consolidated subsidiaries have severance payment plans for directors and corporate auditors. Under most circumstances, employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from certain consolidated subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages prior to the mandatory retirement age.

The liability for employees' retirement benefits at March 31, 2011 and 2010 consisted of the following:

	Millions of Yen			ousands of .S. Dollars	
		2011		2010	2011
Projected benefit obligation	¥	10,002	¥	9,588	\$ 120,289
Fair value of plan assets		(6,276)		(6,025)	(75,478)
Unrecognized actuarial difference		(1,297)		(1,334)	(15,598)
Unrecognized prior service cost		158		199	1,900
Prepaid pension expenses		21		15	252
Net liability	¥	2,608	¥	2,443	\$ 31,365

The components of net periodic benefit costs for the years ended March 31, 2011 and 2010 are as

TOHOWS:	Millions of Yen				Thousands of U.S. Dollars		
		2011		2010		2011	
Service cost	¥	388	¥	367	\$	4,666	
Interest cost		165		166		1,984	
Expected return on plan assets		(113)		(97)		(1,359)	
Recognized actuarial difference		371		480		4,462	
Amortization of prior service cost		(41)		(41)		(493)	
Others		452		286		5,436	
Net periodic benefit costs	¥	1,222	¥	1,161	\$	14,696	

Assumptions used for the years ended March 31, 2011 and 2010 are set forth as follows:

	2011	2010
Discount rate	2.0%	2.0%
Expected rate of return on plan assets	2.0%	2.0%
Recognition period of actuarial gain / loss	9 years, generally	9 years, generally
Amortization period of prior service cost	9 years	9 years

Prior to April 1, 2009, the Company's "actual difference" and "prior service cost" were amortized over ten years by the straight-line method.

Effective April 1, 2009, the Company changed the "recognition period of actuarial difference" and "amortization period of prior service cost" from ten to nine years, because the average of residual working terms was shortened.

The effect of this change was to decrease income before income taxes and minority interests for the year ended March 31, 2010, by ¥ 136 million (\$ 1,462 thousand).

The liability for retirement benefits for directors and corporate auditors in certain consolidated subsidiaries at March 31, 2011 and 2010 are ¥ 333 million (\$ 4,005 thousand) and ¥ 304 million, respectively.

#### 9. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

#### (a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders meeting. For companies that meet certain criteria such as: (1)having a board of directors, (2)having independent auditors, (3)having a board of corporate auditors, and (4)the term of service of the directors is prescribed as one year rather than two years of normal term by its articles of incorporation, the board of directors may declare dividends (except for dividends in kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. However, the Company cannot do so because it does not meet all the above criteria.

The Companies Act permits companies to distribute dividends-in-kind (non-cash assets) to shareholders subject to a certain limitation and additional requirements .

Semiannual interim dividends may also be paid once a year upon resolution by the board of directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥ 3 million.

#### (b) Increases / decrease and transfer of common stock, reserve and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the total of aggregate amount of legal reserve and additional paid-in capital equals 25% of the amount of common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

#### (c) Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the board of directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders which is determined by specific formula.

Under the Companies Act, stock acquisition rights are presented as a separate component of equity.

The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

For the ended March 31, 2011, land revaluation surplus is not applicable.

For the year ended March 31, 2010, an associated company accounted for by the equity method elected

a one-time revaluation of their own-use land to a value based on real estate appraisal information as of June 30, 2000 under the "Law of Land Revaluation."

The resulting land revaluation surplus represents unrealized appreciation of land and the company's equity in unrealized appreciation is stated, net of income taxes, as a component of equity. There was no effect on the consolidated statement of income. Continuous readjustment is not permitted unless the land value subsequently declines significantly such that the amount of the decline in value should be removed from the land revaluation excess amount and deferred tax liabilities. The details of the one-time revaluation as of June 30, 2000 were as follows:

Land before revaluation — ¥ 1,097 million Land after revaluation — ¥ 1,620 million Deferred tax liabilities — ¥ 220 million Land revaluation excess -¥ 303 million

At March 31, 2010, the carrying amount of the land after the above one-time revaluation exceeded the market value by ¥194 million in the share ratio of the Company.

The Company and its consolidated domestic subsidiaries are subject to a number of different taxes based on income which, in the aggregate, resulted in an effective normal statutory tax rate of 40.67% for the years ended March 31, 2011 and 2010. The consolidated foreign subsidiaries are subject to a number of

different taxes based on income at tax rates specific to the rates of each country.

The tax effects of significant temporary differences and loss carryforwards which resulted in deferred tax assets and liabilities at March 31, 2011 and 2010 are as follows:

Thousands of

	Millions of Yen				U.S. Dollars		
•		2011		2010		2011	
Deferred Tax Assets:							
Inventories	¥	1,472	¥	1,640	\$	17,703	
Provision for doubtful receivables		1,516		1,570		18,232	
Impairment losses on fixed assets		290		446		3,488	
Excess depreciation		561		398		6,747	
Loss on devaluation of stock and investments							
in associated companies		1,407		1,300		16,921	
Accrued enterprise taxes		134		118		1,612	
Accrued bonuses to employees		497		514		5,977	
Pension and severance costs		1,073		994		12,904	
Tax loss carryforwards		1,706		1,170		20,517	
Other		1,554		1,312		18,690	
Less valuation allowance		(5,291)		(4,848)		(63,632)	
Total	¥	4,919	¥	4,614	\$	59,159	
Deferred Tax Liabilities:							
Net unrealized gain on available-for-sale securities	¥	806	¥	804	\$	9,693	
Reserve for advanced depreciation of non-current assets		402				4,835	
Other		1,285		870		15,454	
Total	¥	2,493	¥	1,674	\$	29,982	
Net deferred tax assets	¥	2,426	¥	2,940	\$	29,177	

#### 10. INCOME TAXES

A reconciliation between the normal effective statutory tax rate and the actual effective tax rate reflected in the accompanying consolidated statements of income for the years ended March 31, 2011 and 2010 is as follows:

	2011	2010
Normal effective statutory tax rate	40.67%	40.67%
Effect of taxation on dividends eliminated in consolidation	6.55	9.77
Non-taxable gain	(4.50)	(6.74)
Non-deductible expenses	1.64	1.70
Gain and loss on investments from equity method	(7.28)	(1.81)
Losses of allowance for bad debts in consolidated subsidiary	(1.50)	
Elimination of loss on devaluation of investments in consolidated subsidiaries		(2.68)
Foreign tax credit		(2.40)
Decrease of valuation allowance		8.91
Other-net	0.75	(0.93)
Actual effective tax rate	36.33%	46.49%

At March 31, 2011, certain subsidiaries have tax loss carryforwards aggregating approximately ¥4,680 million (\$56,284 thousand) which are available to be offset against taxable income of such subsidiaries in future years. These tax loss carryforwards, if not utilized, will expire as follows:

Year Ending March 31	Milli	ons of Yen	ousands of S. Dollars
2012	¥	37	\$ 445
2013		153	1,840
2014		63	758
2015		108	1,299
2016		373	4,486
2017		1,238	14,889
2018 and thereafter		2,708	32,567
Total	¥	4,680	\$ 56,284

### 11. LOSSES FROM A NATURAL DISASTER Losses from a natural disaster are losses related with the Great East Japan Earthquake.

		20	)11	
	Millio	ons of Yen	Tho U.:	usands of S. Dollars
Provision for losses from a natural disaster	¥	402	\$	4,835
Donations and relief supplies	¥	52		625
Loss and damage of properties etc.	¥	128		1,540

#### 12. ASSET RETIREMENT OBLIGATIONS

The changes in AROs for the year ended March 31, 2011 were as follows:

		2011				
_		ns of Yen	Thousands of U.S. Dollars			
Balance at beginning of year	¥	201	\$	2,417		
Additional provisions associated with the						
acquisition of property, plant and equipment		7		84		
Reconciliation associated with the passage of time		1		12		
Additional provisions associated with the change of estimate		50		602		
Reduction associated with settlement of AROs		(117)		(1,407)		
Balance at end of year	¥	142	\$	1,708		

#### Content and effect of changes in AROs:

In certain subsidiary, the estimate of the future costs for restoration was changed in the year ended March 31, 2011. The effect of this change was to increase AROs by ¥50 million.

#### 13. LEASES

The Group leases certain machinery and equipment. Total lease expense under finance leases was ¥172 million (\$2,069 thousand) and ¥311 million for the years ended March 31, 2011 and 2010, respectively. Obligations under finance leases and future minimum payments under non-cancelable operating leases as of March 31, 2011 and 2010 were as follows:

Millions of Yen					I nousands of U.S. Dollars				
-	2011					2011			
	Finance Operating leases leases					inance leases	Operating leases		
Due within one year	¥	109	¥	27	\$	1,311	\$	325	
Due after one year		98		46		1,178		553	
Total	¥	207	¥	73	\$	2,489	\$	878	

# Pro forma information of leased property whose lease inception was before March 31, 2008

ASBJ Statement No.13, "Accounting Standard for Lease Transactions", requires that all finance lease transactions should be capitalized to recognize lease assets and lease obligations in the balance sheet. However, ASBJ Statement No.13 permits leases without ownership transfer of the leased property to the lessee whose lease inception was before March 31, 2008 to be accounted for as operating lease transactions if certain "as if capitalized" information is disclosed in the notes to the financial statements. The Company applied ASBJ Statement No.13 effective April 1, 2008 and accounted for such leases as operating lease transactions. Pro forma information of leased property whose lease inception was before March 31, 2008 such as acquisition cost, accumulated depreciation, obligations under finance leases, depreciation expense, and other information of finance leases that do not transfer ownership of the leased property to the lessee on an "as if capitalized" basis was follows:

		Millions of Yen									Tho	usands	of U.S. Dol	ars			
		<b>2011</b> 2						20	10				2	2011			
		iisition ost		nulated eciation		eased perty		isition ost		nulated ciation		eased perty	uisition cost		ımulated reciation		leased operty
Buildings and structures	¥	12	¥	9	¥	3	¥	7	¥	5	¥	2	\$ 144	\$	108	\$	36
Machinery and equipment		393		264		129		606		416		190	4,727		3,175		1,552
Furniture and fixtures		240		200		40		353		256		97	2,886		2,405		481
Other		183		148		35		321		240		81	2,201		1,780		421
Total	¥	828	¥	621	¥	207	¥	1,287	¥	917	¥	370	\$ 9,958	\$	7,468	\$	2,490

Depreciation expense, which is not reflected in the accompanying consolidated statements of income, is computed by the straight-line method and was ¥172 million (\$2,069 thousand) and ¥311 million for the years ended March 31, 2011 and 2010, respectively.

Obligations under finance leases as of March 31, 2011 and 2010 were as follows:

		Millions	Thousands of U.S. Dollars			
	2	011	2	010		2011
Due within one year	¥	109	¥	170	\$	1,311
Due after one year		98		200		1,178
Total	¥	207	¥	370	\$	2,489

The amount of obligations under finance leases includes the imputed interest expense portion.

## 14. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

In March 2008, the ASBJ revised ASBJ Statement No.10, "Accounting Standard for Financial Instruments", and issued ASBJ Guidance No.19, "Guidance on Accounting Standard for Financial Instruments and Related Disclosures". This accounting standard and guidance are applicable to financial instruments and related disclosures at the end of fiscal years ending on or after March 31, 2010. The Group applied the revised accounting standard and the guidance effective March 31, 2010.

#### (1) Group policy for financial instruments

The Group utilizes indirect and direct financing such as bank loans and liquidation of receivables for working capital including inventory funds and funds of capital investments, positions to secure mobility, reduction of costs and stable procuration as the basic funding policy. In addition, the Group does not invest for speculation because it basically does not have cash surplus, and uses minimum necessary imprest funds as short-term deposits. Derivatives are used, not for speculative purposes, but to manage exposure to financial risks as described in (2) below.

#### (2) Nature and extent of risks arising from financial instruments

Receivables such as trade notes and trade accounts are exposed to customer credit risk. Marketable and investment securities, mainly securities of financial institutions or customers and suppliers of the Group, are additionally exposed to the risk of market price fluctuations. Marketable and investment securities in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates.

Payment terms of payables, such as trade notes and trade accounts, are mostly less than one year. Although payables in foreign currencies are exposed to the market risk of fluctuation in foreign currency exchange rates, the position, net of receivables, is hedged by using forward foreign currency contracts.

Short-term borrowings are used for the Group's ongoing operations, and long-term debt such as bank loans are utilized to fund capital investment. Although a portion of such bank loans with floating rates are exposed to market risks from changes in variable interest rates, those risks are mitigated by using derivatives of interest rate swaps.

Although a portion of long-term debt in foreign currency are exposed to market risks of fluctuation in foreign currency exchange rate, those risks are mitigated by using derivatives of currency swaps.

Derivatives include foreign currency forward contracts, currency swaps, currency options and interest rate swaps, which are used to manage exposure to market risks from changes in foreign currency exchange rates of receivables and payables, and from changes in interest rates of bank loans. Please see Note 15 for more details of derivatives.

#### (3) Risk management for financial instruments

#### (i) Credit risk management

Credit risk is the risk of economic loss arising from a counterparty's failure to repay or service debt according to the contractual terms. The Company manages its credit risk on the basis of credit management guidelines, which include assessing customers quantitatively and qualitatively by the Credit Control Department to set credit limits. The credit limits are periodically reviewed. The consolidated subsidiaries manage credit risk under similar credit management guidelines.

With respect to derivative transactions, the Company manages its exposure to counterparty risk by limiting its transactions to high credit rating financial institutions.

#### (ii) Market risk management (foreign exchange risk and interest rate risk)

The Company and certain consolidated subsidiaries manage the market risk of fluctuation in foreign currency exchange rates of foreign currency trade receivables and payables principally by using foreign currency forward contracts. In addition, foreign exchange risk is hedged by foreign currency forward contracts when foreign currency trade receivables and payables are expected from forecasted transactions.

Interest rate swaps are used to manage exposure to market risks from changes in interest rates of loan payables.

Marketable and investment securities are managed by monitoring market values and the financial position of issuers periodically, and the Company continuously reviews the status of holding securities by considering the relationship to customers and suppliers of the Group. The loans in foreign currency are used to manage exposure to the market risk from fluctuation in foreign currency exchange rates of some investment securities in foreign currencies.

Derivative transactions are entered into by the Corporate Treasury Department under the limits of transactions which are approved in the board of directors meeting based on the internal guidelines which prescribe the limit for each transaction, and the balances of transactions with customers are verified by the Corporate Planning Department. In addition, the consolidated subsidiaries manage derivative transactions based on the Company's internal guidelines. The transaction data has been reported in the board of directors meeting on a regular basis.

#### (iii) Liquidity risk management

Liquidity risk comprises the risk that the Group cannot meet its contractual obligations in full on maturity dates. The Group manages its liquidity risk by the Group's treasury management from Cash Management System ("CMS"), diversification of financing measures, loans from several financial institutions, and the adjustment for the length of financing from Asset Liability Management ("ALM"). In addition, the Corporate Treasury Department manages short-term liquidity daily by reviewing the funds, along with renewal of financial planning based on the reports from each section and the Company's subsidiaries.

#### (4) Fair values of financial instruments

Carrying amounts, fair values and unrealized gain or loss of financial instruments as of March 31, 2011 and 2010 are as follows: Financial instruments whose fair value cannot be reliably determined are not included in following information. Also please see Note 15 for the detail of fair value for derivatives.

# (i) Fair values of financial instruments

	Millions of Yen							
March 31, 2011	Carrying Amount		Fair Value		Unrealize	d Gains (Losses)		
Cash and cash equivalents	¥	9,711	¥	9,711				
Receivables	2	09,891						
Allowance for doubtful receivables		(2,165)						
Receivables-net	2	07,726	:	207,726				
Investment securities	5,517		5,517					
Investments in and advances to								
unconsolidated subsidiaries and associated companies		3,675		7,104	¥	3,429		
Total	¥ 2	26,629	¥	230,058	¥	3,429		
Short-term borrowings	¥	70,291	¥	70,291				
Current portion of long-term debt		4,414		4,414				
Payables	1	71,606		171,606				
Long-term debt		14,998		15,034	¥	36		
Total	¥ 2	61,309	¥	261,345	¥	36		

	Millions of Yen								
March 31, 2010	Carrying Amount	Unrealize	d Gains (Losses)						
Cash and cash equivalents	¥ 11,215	¥ 11,215							
Receivables	208,395								
Allowance for doubtful receivables	(2,572)								
Receivables-net	205,823	205,823							
Investment securities	6,024	6,024							
Investments in and advances to									
unconsolidated subsidiaries and associated companies	3,623	6,504	¥	2,881					
Total	¥ 226,685	¥ 229,566	¥	2,881					
Short-term borrowings	¥ 61,938	¥ 61,938							
Current portion of long-term debt	4,393	4,393							
Payables	170,172	170,172							
Long-term debt	14,520	14,599	¥	79					
Total	¥ 251,023	¥ 251,102	¥	79					

	Thousands of U.S. Dollars								
March 31, 2011	Carrying Amount	Fair Value	Unreali	zed Gains (Losses)					
Cash and cash equivalents	\$ 116,789	\$ 116,789							
Receivables	2,524,245								
Allowance for doubtful receivables	(26,037)								
Receivables-net	2,498,208	2,498,208							
Investment securities	66,350	66,350							
Investments in and advances to									
unconsolidated subsidiaries and associated companies	44,197	85,436	\$	41,239					
Total	\$2,725,544	2,766,783	\$	41,239					
Short-term borrowings	\$ 845,352	\$ 845,352							
Current portion of long-term debt	53,085	53,085							
Payables	2,063,813	2,063,813							
Long-term debt	180,373	180,806	\$	433					
Total	\$3,142,623	\$3,143,056	\$	433					

#### **Assets**

#### (1) Cash and cash equivalents

The carrying values of cash and cash equivalents approximate fair value because of their short maturities.

#### (2) Receivables

The fair values of receivables are measured at the carrying values because the collection term is short and deemed to be equal. The allowance for doubtful receivables is computed based on the actual ratio of bad debt in the past, plus the aggregate amount of estimated losses based on the analysis of certain individual receivables with recoverable collateral and guarantees. Therefore, the fair values are measured at the quoted price because the fair values are approximately equal to the values, which are deducted the current estimated bad debts from balance sheet accounts. In addition, some portion of receivables denominated in foreign currencies and hedged by foreign currency forward contracts is translated at the applicable contract rate.

#### (3) Investment securities

The fair values of marketable and investment securities are measured at the quoted market price of the stock exchange for equity instruments, and at the quoted price obtained from the financial institution for certain debt instruments. The information of the fair value for marketable and investment securities by classification is included in Note 3.

#### Liabilities

## (1) Payables, Short-term borrowings

The carrying values of payables and short-term borrowings approximate fair value because such balances are settled in the short term. In addition, some portion of payables denominated in foreign currencies and hedged by foreign currency forward contracts is translated at the applicable contract rate.

## (2) Long-term debt

The fair values of long-term debt are determined by discounting the cash flows related to the bank loans at the Group's assumed corporate borrowing rate.

#### **Derivatives**

The information of the fair value for derivatives is included in Note 13.

(ii) Carrying amount of financial instruments whose fair value cannot be reliably determined

	Carrying Amount									
March 31, 2011		2011, ons of Yen	Millio	2010, ons of Yen		2011, Thousands of U.S.Dollars				
Investments in equity instruments that do not										
have a quoted market price in an active market	¥	4,237	¥	5,024	\$	50,956				
Investments in and advances to unconsolidated subsidiaries and associated										
companies that do not have a quoted market price in an active market		8,125		6,418		97,715				

# (5) Maturity analysis for financial assets and securities with contractual maturities

	Millions of Yen									
March 31, 2011		1 Year or Less		ter 1 Year h 5 Years	Due after 5 Years through 10 Years	Due after 10 Years				
Cash and cash equivalents	¥	9,711								
Receivables	2	09,891								
Investment securities:										
Available-for-sale securities with										
contractual maturities			¥	15						
Total	¥ 2	19,602	¥	15						
	Millions of Yen									
	Due ir	1 Year or	Due at	ter 1 Year	Due after 5 Years	D# 10 V				
March 31, 2010		Less	throug	h 5 Years	through 10 Years	Due after 10 Years				
Cash and cash equivalents	¥	11,215								
Receivables	2	08,395								
Investment securities:										
Available-for-sale securities with										
contractual maturities			¥	15						
Total	¥ 2	19,610	¥	15						
				Thousands	of U.S. Dollars					
	Due ir	1 Year or	Due at	ter 1 Year	Due after 5 Years	D (1 10 V				
March 31, 2011		Less	throug	h 5 Years	through 10 Years	Due after 10 Years				
Cash and cash equivalents	\$ 1	16,789								
Receivables	2,5	24,245								
Investment securities:										
Available-for-sale securities with										
contractual maturities			\$	180						
Total	\$2,	641,034	\$	180						

Please see Note 7 for annual maturities of long-term debt and Note 13 for obligations under finance leases, respectively.

#### 15. DERIVATIVES

The Group enters into foreign currency forward contracts in the normal course of business to hedge foreign exchange risk associated with certain assets and liabilities denominated in foreign currencies. The Group enters into interest rate swap agreements as a means of managing its interest rate exposures on certain liabilities. Interest rate swaps effectively convert some floating rate debt to a fixed basis, or convert some fixed rate debt to a floating basis.

It is the Group's policy to use derivatives only for the purpose of reducing market risks associated with assets and liabilities.

Derivatives are subject to market risk and credit risk. Market risk is the exposure created by potential fluctuations in market conditions, including interest or foreign exchange rates. Credit risk is the possibility that a loss may result from a counterparty's failure to perform according to the terms and conditions of the contract. Since most of the Group's derivative transactions are related to qualified hedges of underlying business exposures, market gain or loss risk in derivative instruments is basically offset by opposite movements in the value of the hedged assets or liabilities. Also, because the counterparties to those derivatives are limited to major financial institutions, the Group does not anticipate any losses arising from credit risk.

Derivative transactions entered into by the Group have been made in accordance with internal guidelines, which regulate the authorization and credit limit amount. The basic guidelines for the use of derivatives are approved by the Board of Directors and the execution and control of derivatives are made by the Finance Department and monitored by the Corporate Planning Section. Each derivative transaction is periodically reported to management, where evaluation and analysis of such derivatives are made.

# Derivative transactions to which hedge accounting is not applied

				Millions	of Yen			
March 31, 2011	Contr	act Amount		ct Amount er One Year	Fair	Value		ealized (Losses)
Foreign currency forward contracts:								
Selling:								
USD	¥	94			¥	0	¥	0
JPY		4				0		0
Buying:								
USD		703				(6)		(6)
JPY		213				4		4
Currency swaps:		304	¥	304		(52)		(52)
Total	¥	1,318	¥	304	¥	(54)	¥	(54)
Interest rate swaps:	¥	405	¥	405	¥	(5)	¥	(5)
(fixed rate payment, floating rate receipt)								

	Millions of Yen								
March 31, 2010	Contract Amount Due after One Year		Fair Value		Unrealized Gains (Losses)				
Foreign currency forward contracts:									
Selling:									
USD	¥	107			¥	3	¥	3	
JPY		6				0		0	
Buying:									
USD		1,243				(26)		(26)	
JPY		91				(2)		(2)	
Currency swaps:		400	¥	400		(39)		(39)	
Total	¥	1,847	¥	400	¥	(64)	¥	(64)	
Interest rate swaps:	¥	414	¥	414	¥	(5)	¥	(5)	
(fixed rate payment, floating rate receipt)									

	Thousands of U.S. Dollars								
March 31, 2011	Contract Amount Due after One Year			Fai	r Value	Unrealized Gains (Losses)			
Foreign currency forward contracts:									
Selling:									
USD	\$	1,130			\$	0	\$	0	
JPY		48				0		0	
Buying:									
USD		8,455				(72)		(72)	
JPY		2,562				48		48	
Currency swaps:		3,656	\$	3,656		(625)		(625)	
Total	\$	15,851	\$	3,656	\$	(649)	\$	(649)	
Interest rate swaps:	\$	4,871	\$	4,871	\$	(60)	\$	(60)	
(fixed rate payment, floating rate receipt)									

# Derivative transactions to which hedge accounting is applied

		Millions of Yen						
March 31, 2011	Hedged item		Contract Amount		ract Amount ofter One Year	Fai	r Value	
Foreign currency forward contracts:								
Selling:	Receivables							
USD		¥	1,764			¥	(4)	
EUR			111				(5)	
JPY			168				6	
THB			38				(2)	
Buying:	Payables							
USD			71,075	¥	17,456		192	
EUR			520				9	
AUD			66		3		2	
GBP			1				0	
HKD			6				0	
THB			76				1	
Currency options:	Payables							
USD			42				(1)	
AUD			5					
Currency swap:	Long-term debt							
USD	-		2,000		2,000			
Total		¥	75,872	¥	19,459	¥	198	
Interest rate swaps:	Short-term	¥	19,807	¥	18,201	¥	(546)	
(fixed rate payment, floating rate receipt)	borrowings & Long-term debt		•		•			

		Millions of Yen					
March 31, 2010	Hedged item	Contract Amount Due after One Year		Fair	Value		
Foreign currency forward contracts:							
Selling:	Receivables						
USD		¥	1,747			¥	(20)
EUR			290				22
JPY			176				(7)
THB			85				(2)
Buying:	Payables						
USD			62,639	¥	18,846		403
EUR			496		30		27
AUD			51				4
GBP			5				0
JPY			0				0
Currency options:	Payables						
USD			142				17
AUD			12				3
Total		¥	65,643	¥	18,876	¥	447
Interest rate swaps:(fixed rate payment, floating rate receipt)	Short-term borrowings & Long-term debt	¥	21,966	¥	11,184	¥	(653)

		Thousands of U.S. Dollars					
March 31, 2011	Hedged item	Contract Amount Due after One Year			air Value		
Foreign currency forward contracts:							
Selling:	Receivables						
USD		\$ 21,215		\$	(48)		
EUR		1,335			(60)		
JPY		2,020			72		
THB		457			(24)		
Buying:	Payables						
USD		854,780	\$ 209,934		2,309		
EUR		6,254			108		
AUD		794	36		24		
GBP		12			0		
HKD		72			0		
THB		914			12		
Currency options:	Payables						
USD		505			(12)		
AUD		60					
Currency swap:	Long-term debt						
USD		24,053	24,053				
Total		\$ 912,471	\$ 234,023	\$	2,381		
Interest rate swaps:	Short-term	\$ 238,208	\$ 218,894	\$	(6,566)		
(fixed rate payment, floating rate receipt)	borrowings & Long-term debt						

The fair value of derivative transactions is measured at the quoted price obtained from the financial institution.

The contract or notional amounts of derivatives which are shown in the table above do not represent the amounts exchanged by the parties and do not measure the Group's exposure to credit or market risk.

### **16. RELATED PARTY DISCLOSURES**

At March 31, 2011, 38.5% of the Company's issued shares were owned by Sumitomo Metal Industries, Ltd. ("SMI"), which is principally engaged in manufacturing various kinds of steel products.

As a trading company, the Company purchases products from SMI and sells them to customers. The Company also sells certain materials to SMI.

Related party transactions with SMI as of and for the years ended March 31, 2011 and 2010 are as follows:

		Million	s of Ye	en	housands of U.S. Dollars
		2011	2010		2011
Sales	¥	10,673	¥	4,874	\$ 128,358
Purchases		139,825		124,127	1,681,600

		Million	s of Ye	n	housands of J.S. Dollars
	<b>2011</b> 2010		2010		2011
Trade receivables	¥	2,493	¥	1,574	\$ 29,982
Trade payables	30,058		29,893		361,491

# 17. CONTINGENT LIABILITIES

Contingent liabilities at March 31, 2011 were as follows:

	Mill	ions of Yen	Thousands of U.S. Dollars		
Trade notes discounted	¥	2,925	\$	35,178	
Trade notes endorsed		14		168	
Guarantees for loans		1,591		19,134	
Total	¥	4,530	\$	54,480	

# **18. COMPREHENSIVE INCOME**

Total comprehensive income for the year ended March 31, 2010 was the following:

	M	illions of Yen
		2010
Total comprehensive income attributable to:		
Owners of the parent	¥	5,180
Minority interests		(152)
Total comprehensive income	¥	5,028

Other comprehensive income for the year ended March 31, 2010 consisted of the following:

	Mi	illions of Yen
		2010
Other comprehensive income:		
Unrealized gain on available-for-sale securities	¥	271
Deferred loss on derivatives under hedge accounting		(69)
Foreign currency translation adjustments		168
Share of other comprehensive income in associates		229
Total other comprehensive income	¥	599

#### 19. SUBSEQUENT EVENT

The following appropriations of retained earnings at March 31, 2011 were approved at the Company's shareholders' meeting held on June 24, 2011:

	Millio	ns of Yen	Tho U.	ousands of S. Dollars
Year-end cash dividends, ¥3.5 (\$0.042) per share	¥	574	\$	6,903

#### **20. SEGMENT INFORMATION**

#### For the year ended March 31, 2011 and 2010

In March 2008, the ASBJ revised ASBJ Statement No. 17 "Accounting Standard for Segment Information Disclosures" and issued ASBJ Guidance No.20 "Guidance on Accounting Standard for Segment Information Disclosures". Under the standard and guidance, an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments. This accounting standard and the guidance are applicable to segment information disclosures for the fiscal years beginning on or after April 1, 2010.

The segment information for the year ended March 31, 2010 under the revised accounting standard is also disclosed hereunder as required.

1. Description of reportable segments

The Group's reportable segments are those for which separately financial information is available and regular evaluation by the Company's management is being performed in order to decide how resources are allocated among the Group. Therefore, the Group consists of the Steel, Industrial Supply and Infrastructure, Textiles and Foodstuffs segments. Steel consists of various steel products, construction materials, and raw materials. Industrial Supply and Infrastructure consists of nonferrous metals, machinery metals, cast and forged steel production and railway wheels. An associated company operates development, sales of industrial park, and generation of electric power. Textiles consists of yarns and fabrics, clothing, bedding, interior items, uniforms and undergarments. Foodstuffs consists of beef, pork, mutton, chicken, and marine products.

2. Methods of measurement for the amounts of sales, profit (loss), assets, liabilities and other items for each reportable segment

The accounting policies of each reportable segment are consistent to those disclosed in Note 2, "Summary of Significant Accounting Policies".

# 3. Information about sales, profit (loss), assets, liabilities and other items is as follows.

							Mi	llions of Yen						
								2011						
Sales		Steel		Industrial Supply and Infrastructure		Textiles		Foodstuffs		Others	Reconciliations		C	onsolidated
Sales to external customers	¥	421,191	¥	105,478	¥	156,250	¥	106,418	¥	1,868			¥	790,900
Intersegment sales or transfers		1,754		2,541		1				305	¥	(4,601)		
Total	¥	422,945	¥	108,019	¥	156,251	¥	106,418	¥	1,868	¥	(4,601)	¥	790,900
Segment profit	¥	4,528	¥	2,151	¥	3,244	¥	1,922	¥	(122)	¥	14	¥	11,737
Segment assets		167,476		50,867		78,409		28,860		8,050		4,739		338,401
Other:														
Depreciation		1,424		162		275		269		93				2,223
Amortization of goodwill		286		2		23								311
Interest income		133		36		24		20		10				223
Interest expense		736		112		374		111		103				1,436
Equity in earnings of unconsolidated subsidiaries														
and associated companies		294		827		373								1,494
Investments under the equity method		2,786		6,688		365								9,839
Increase in property, plant and equipment														
and intangible assets		2,541		448		508		432		265				4,194

	Millions of Yen													
								2010						
Sales		Steel		Industrial Supply and Infrastructure		Textiles		Foodstuffs		Others		onciliations	C	onsolidated
Sales to external customers	¥	406,050	¥	98,505	¥	144,116	¥	107,313	¥	1,201			¥	757,185
Intersegment sales or transfers		1,628		1,880						2,383	¥	(5,891)		
Total	¥	407,678	¥	100,385	¥	144,116	¥	107,313	¥	3,584	¥	(5,891)	¥	757,185
Segment profit	¥	3,418	¥	1,285	¥	1,480	¥	2,176	¥	45	¥	21	¥	8,425
Segment assets		168,339		51,559		63,030		27,960		7,735		5,432		324,055
Other:														
Depreciation		1,168		166		220		255		86				1,895
Amortization of goodwill		144				13								157
Interest income		130		46		26		26		10				238
Interest expense		804		132		398		206		130				1,670
Equity in earnings (losses) of unconsolidated subsidiaries														
and associated companies		88		458		(174)								372
Investments under the equity method		2,609		4,364		699								7,672
Increase in property, plant and equipment														
and intangible assets		993		91		108		396		2				1,590

Thousands of U.S. Dollars

-				2011				
Sales	Steel	Industrial Supply and Infrastructure	Textiles	Foodstuffs	Others	Red	conciliations	Consolidated
Sales to external customers	\$5,065,436	\$1,268,527	\$1,879,134	\$1,279,832	\$ 18,797			\$9,511,726
Intersegment sales or transfers	21,095	30,559	12		3,668	\$	(55,334)	
Total	\$5,086,531	\$1,299,086	\$1,879,146	\$1,279,832	\$ 22,465	\$	(55,334)	\$9,511,726
Segment profit	\$ 54,456	\$ 25,869	\$ 39,014	\$ 23,115	\$ (1,467)	\$	168	\$ 141,155
Segment assets	2,014,143	611,750	942,982	347,084	96,813		56,993	4,069,765
Other:								
Depreciation	17,126	1,948	3,307	3,235	1,119			26,735
Amortization of goodwill	3,439	24	277					3,740
Interest income	1,599	433	289	241	120			2,682
Interest expense	8,851	1,347	4,498	1,335	1,239			17,270
Equity in earnings of unconsolidated subsidiaries								
and associated companies	3,536	9,946	4,486					17,968
Investments under the equity method	33,506	80,433	4,389					118,328
Increase in property, plant and equipment								
and intangible assets	30,559	5,388	6,110	5,195	3,187			50,439

#### Notes for the year ended March 31, 2011:

- (a) "Other" represents industry segments which are not included in a reportable segment, consisting of real estate and other transactions.
- (b) The reconciliation in segment profit or loss of ¥ 14 million (\$ 168 thousand) represents the elimination of intersegment trades.
- (c) The reconciliation in segment assets of ¥ 4,739 million (\$ 56,993 thousand) represents the result of elimination of intersegment trades ¥ 899 million (\$ 10,812 thousand) and the Group's assets ¥ 5,638 million (\$ 67,805 thousand) which are not included in a reportable segment. Corporate assets mainly consist of cash and cash equivalents of the Company.
- (d) Items causing difference between the aggregated amounts of segment profit or loss of reporting segments and others, and income before income taxes and minority interests in the consolidated financial statements are mainly the following:
  - •¥ 14 million (\$ 168 thousand) of reconciliations
  - •¥ 1,088 million (\$ 13,085 thousand) of loss on devaluation of investment securities, which is included in other income (expenses)
  - •¥ 582 million (\$ 7,000 thousand) of losses from a natural disaster, which is included in other income (expenses)

#### Notes for the year ended March 31, 2010:

- (a) "Other" represents industry segments which are not included in a reportable segment, consisting of real estate and other transactions.
- (b) The reconciliation in segment profit or loss of ¥ 20 million represents the elimination of intersegment trades.
- (c)The reconciliation in segment assets of ¥ 5,431 million represents the result of elimination of intersegment trades ¥ 1,231 million and the Group's assets ¥ 6,662 million which are not included in a reportable segment. Corporate assets mainly consist of cash and cash equivalents of the Company.
- (d) Items causing difference between the aggregated amounts of segment profit or loss of reporting segments and others, and income before income taxes and minority interests in the consolidated financial statements are mainly the following:
  - •¥ 5,891 million of reconciliations
  - •¥ 644 million of gain on sales of securities-net, which is included in other income (expenses)
  - •¥ 428 million of impairment losses of fixed assets, which is included in other income (expenses)

4. Information about products and services

See operating segments information above because the reportable segments are determined on the basis of products and services.

- 5. Information about geographical areas
  - (1) Sales

Millions of Yen

	2	011	
Japan	Asia	Others	Total
¥ 698,763	¥ 78,448	¥ 13,689	¥ 790,900

Sales are classified in countries or regions based on location of customers.

(2) Property, plant and equipment

Millions of Yen

				2011			
	Japan		Asia		Others		Total
¥	26,770	¥	2,772	¥	2,225	¥	31,767

6. Information about major customers

Information about major customers is not disclosed because there was no single external customer amounting to 10 percent or more of the Group's revenues for the year ended March 31, 2011.

7. Impairment losses of assets are as follows:

Millions of Yen

				2	011				
	Steel	Industrial Supply Steel and Textiles Infrastructure		Foo	dstuffs	Others	Reconciliations		Total
 ¥	65			¥	212			¥	277

- Impairment losses of assets .....
- 8. Amortization of goodwill and goodwill are as follows:

Millions of Yen

	2011										
		Steel		Industrial Supply and Infrastructure		Textiles	Foodstuffs	Others	Reconciliations		Total
Amortization of goodwill	¥	286	¥	2	¥	23	3			¥	311
Goodwill at March 31 2011		493				139	)				632

#### For the year ended March 31, 2010

Information about industry segments, geographical segments and sales to foreign customers of the Group for the years ended March 31, 2010 is as follows:

#### (i) Industry Segments

Million	ns of	Ver

								2010						
		Steel		Machinery and Metals		Textiles		Foodstuffs		Others	Eliminations or Unallocated		Co	onsolidated
Sales to customers	¥	394,251	¥	110,304	¥	144,116	¥	107,313	¥	1,201			¥	757,185
Intersegment sales		976		2,129						2,903	¥	(6,008)		
Total sales		395,227		112,433		144,116		107,313		4,104		(6,008)		757,185
Operating expenses		391,325		112,054		142,270		105,054		3,688		(6,003)		748,388
Operating income	¥	3,902	¥	379	¥	1,846	¥	2,259	¥	416	¥	(5)	¥	8,797
Assets	¥	155,326	¥	58,684	¥	62,687	¥	27,960	¥	14,003	¥	5,395	¥	324,055
Depreciation		1,149		249		224		255		175				2,052
Impairment losses on fixed assets		16		116				135		161				428
Capital expenditures		857		81		108		396		148				1,590

#### Notes:

- The Steel segment consists of various steel products, construction materials, and raw materials.
  - The Machinery and Metals segment consists of nonferrous metals, machinery metals and raw metals.
  - · The Textiles segment consists of yarns and fabrics, clothing, bedding, interior items, uniforms and undergarments.
  - The Foodstuffs segment consists of beef, pork, mutton, chicken, and marine products.
  - · The others segment consists of real estate and other transactions.
- (b) For the year ended March 31, 2010, eliminations or unallocated assets include ¥ 6,662 million of unallocable assets, which mainly consist of cash and cash equivalents of the Company.
- (c) Amortization of goodwill is included in depreciation.
- (d) As noted in Note 8, effective April 1, 2009, the Company changed "recognition period of actuarial difference" and "amortization period of prior service cost" from 10 to 9 years.

As a result, operating expenses in the Steel business increased by ¥ 46 million, Machinery and Metals business increased by ¥ 14 million, Textiles business increased by ¥ 60 million and Foodstuffs business increased by ¥ 17 million, and operating income decreased by the same amounts in the year ended March 31, 2010.

#### (ii) Geographical segments

Geographical segment information is not disclosed because the Group's overseas operations are immaterial.

#### (iii) Sales to Foreign Customers

Information about sales to foreign customers is not disclosed because they are immaterial compared with consolidated net sales.

# Deloitte.

#### INDEPENDENT AUDITORS' REPORT

# To the Board of Directors of SUMIKIN BUSSAN CORPORATION:

We have audited the accompanying consolidated balance sheets of SUMIKIN BUSSAN CORPORATION (the "Company") and consolidated subsidiaries as of March 31, 2011 and 2010, and the consolidated statements of income for each of the three years in the period ended March 31, 2011, the consolidated statement of comprehensive income for the year ended March 31, 2011, and the consolidated statements of changes in equity and cash flows for each of the three years in the period ended March 31, 2011, all expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of SUMIKIN BUSSAN CORPORATION and consolidated subsidiaries as of March 31, 2011 and 2010, and the consolidated results of their operations and their cash flows for each of the three years in the period ended March 31, 2011, in conformity with accounting principles generally accepted in Japan.

Our audits also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in conformity with the basis stated in Note 1. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Deloitle Touche Tohmatan LLC

# Corporate Data (As of March 31, 2011)

# **Date of Establishment**

April 12, 1941

# **Osaka Head Office**

10-9, Shinmachi 1-chome, Nishi-ku, Osaka 550-8662

TEL: 81-6-7634-8001 FAX: 81-6-7634-8009

# **Tokyo Head Office**

5-27, Akasaka 8-chome, Minato-ku, Tokyo 107-8527

TEL: 81-3-5412-5001 FAX: 81-3-5412-5101

# **Number of Employees**

1,097

# **Number of Subsidiaries and Associated Companies**

81 and 22

